

National Report from Alan Pollard, Chief Executive , 11/05/2023

CCNZ remains mindful of the significant financial commitment that members make to join Civil Contractors NZ, and the expectation that we will deliver significant member and industry value. We take that obligation seriously. The team are committed to working in members best interests to try and ensure an operating environment that supports business success.

The value that CCNZ can add is evident in a number of ways:

- Advocacy on matters of importance to industry.
- Professional development (via branch or national seminars, webinars, conference, etc.).
- Technical support and best practice (primarily through the work of the Technical Manager).
- Networking and connecting members.
- Access to discount offers (N3 card, Z, NIB health care, other associate offerings)

CCNZ actively represents contractors on a wide range of issues. We are recognised and respected by Government, the media and other industry organisations as a credible and progressive organisation, and a source of reliable information and commentary.

During the year, CCNZ submitted on a number of proposed government policy changes, including:

- Road User Charges
- Fair Pay Agreements
- Immigration changes to support the civil industry
- Three Waters
- Resource Management
- NZS3910 review

We have appeared in the media on a number of topics, including:

- AM show re state of NZs roads.
- Media release re driver behaviour around road workers.
- TV3 interview re Hawkes Bay storm response
- Media around the National Excavator Competition.
- Various magazine Columns, e-news, media releases and social media

We have presented to a number of forums including:

- Road Controlling Authorities Forum on workforce development
- Future Roads Conference
- Branch Awards and AGMs
- Careers and Transition Education (CATE) Conference, delivering a workshop.

And we have hosted webinars, including:

- Employment issues and the commercial contract impact of COVID isolation rules
- NZS3910

Financial

The financial statements for National Office for the year ended 31 March 2023 are still being finalised. We currently expect a surplus of just over \$100,000, largely due to a higher Contrafed dividend and a healthy surplus from the 2022 conference.

The National Office balance sheet is healthy, with net equity at almost \$1.8m including cash and term investments of \$1,100,000.

Membership

CCNZ Members March 2018 – March 2023

	March 2018	March 2019	March 2020	March 2021	March 2022	March 2023
Full Members	369	385	381	396	441	480
Total Contractor Members:	369	385	381	396	441	480
Major Assoc, Core Assoc & Principal Business partner	46	42	46	47	62	67
Branch Associates	178	175	177	167	176	191
Member Subsidiary	20	19	15	17	20	23
Total Associate Members	244	236	238	231	258	281
Total members	613	621	619	627	699	761

Principal Business Partner, Core Associates and Associate Members

We acknowledge the continued financial and in-kind support of associate members. Without the support of these companies, it would be difficult to operate at the level that we do both in our branches and our national office.

We receive significant support from our major associate companies. We acknowledge and thank Hirepool (our Principal Business Partner), and Core Associate Members Cable Price, Z, and Dentons Kensington Swan for their financial and in-kind support.

Contrafed Publishing

CCNZ is Contrafed's major shareholder with 22,400 shares or 83% of total shareholding. The CCNZ CEO sits on the Board. Contrafed has continued to publish Contractor, LG and Q&M magazines and electronic newsletters and to produce Water magazine under a contract with Water NZ.

Despite relatively recent setbacks, the company is now performing well. It has repaid all loans to CCNZ, and in 2022 paid an increased dividend of \$5 per share pre-tax.

Staff

There have been some changes to the CCNZ team during the year.

Eve Cooper was appointed to the Southern Region Manager role, replacing Ollie Turner who retired in August 2022.

Nicola Hakes was appointed Membership and Events Manager, replacing Eve.

Heather Clayton was appointed Office and Civil Trades Administrator, replacing Anna Lovelock.

Michelle Farrell was appointed Technical Manager, replacing Stacy Goldsworthy.

The team works tirelessly on your behalf to support members and help to create an environment for member business success.