



# ANNUAL REPORT 2022





The Annual Report is a review of Civil Contractors New Zealand activities for the previous 12 months



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# ANNUAL REPORT 2022

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|   |       |
|---|-------|
| President's report.....                                     | 4     |
| Chief Executive's report.....                               | 5     |
| CCNZ Key Achievements.....                                  | 6     |
| Strategic Plan.....   | 7     |
| Advocacy and representation.....                            | 7     |
| Value and engagement for members<br>and stakeholders.....   | 9     |
| Developing people.....                                      | 11    |
| Operations.....   | 17    |
| Membership / branches.....                                  | 17-18 |
| Branch Chair reports.....                                   | 22-47 |
| Key people.....   | 48    |
| Principal Business Partner & Core<br>Associate members..... | 50    |
| Major Associate members.....                                | 51    |
| Contractor membership list.....                             | 52-54 |

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## FINANCIAL STATEMENTS

|  |       |
|--|-------|
| for the year ended 31 March 2022.....  | 57    |
| Auditors' report.....                  | 58    |
| Statement of comprehensive income..... | 60    |
| Statement of changes in equity.....    | 61    |
| Balance sheet.....                     | 62    |
| Statements of cash flows.....          | 63    |
| Notes to the financial statements..... | 64-79 |

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Cover: Construction of Wellington's Omaroro Reservoir,  
HEB Construction.

This page: Paving work on Transmission Gully, Fulton Hogan.



## PRESIDENT'S REPORT 2021 - 2022

It has been another year adjusting to and being flexible around covid constraints and disruption. But contractors are resilient, and, supported by CCNZ, find a way to thrive.

As President, it has been my privilege to lead the organisation, informed by the membership and ably supported by the CCNZ Executive Council and CCNZ team.

Although the past year can be characterised by huge disruption, I think we have come through it stronger. CCNZ has worked to become an agile and responsive organisation. We're a growing organisation, are in a strong financial position, have a capable team, and are working hard to make sure we meet the needs and expectations of the industry and its hardworking people.

The significant growth we have experienced in recent years reflects our increased relevance. Throughout this year, we have initiated a major review of how NZ's standard construction contracts work, conducted research into how people can enter successful trades careers, taken over operational responsibility for our Civil Trades certification programme, and contributed to many more important initiatives.

Civil Contractors New Zealand plays an important role in advocating on the big issues for contractors, nationally and regionally, on issues ranging from cost escalation and immigration to temporary traffic management and Three Waters Reforms. Our work has a lot of impact, including legislative change around the retentions regime, the review of standard 3910 contracts, and significant input into a broad range of government policy settings.

The organisation has been around since the formation of its predecessor organisation the NZ Contractors Federation in 1944. But in some ways, we are also a young organisation that was created with the merger between the Contractors Federation and Rounding New Zealand in 2015.

To manage that transition, we took on a new Chief Executive in Peter Silcock, who came to us from Horticulture New Zealand as an experienced CE after some 30 years at the helm of that industry organisation. Peter was just the person we needed at the time – collegial, great at getting people to work together and an experienced leader. He did a great job building CCNZ into what it is today and deserves a lot of credit for his masterful handling of the organisation.

With Peter's retirement in 2021, finding a new CE was no small task. We are lucky to have found Alan Pollard, who has the capability and experience the organisation and industry needs to drive forward.

Alan brings with him considerable experience with industry associations, structure and strategy, and providing strong and well-informed advocacy, in particular around cost escalation, immigration and workforce development. I think he's the perfect person to lead our rapidly growing organisation into the future.

As pandemic restrictions ease, we're entering another tough period with client funding coming under increasing pressure, access to skilled and capable people severely constrained, and the prospect of inflation running rampant. This will be a time when contractors' resilience and tenacity come to the fore, and CCNZ needs to be strategic and organised to proactively address and influence the key issues to ensure a fair outcome for contractors..

With all the potential ahead of us, we are working hard to make sure we have the right skills and capability to support members of all sizes, regionally and nationally.

While my term as President comes to an end in August, I'll still be supporting the organisation as Past President over the next two years.

I believe CCNZ is in a good place to face the challenges we have ahead of us.

I thank all members for the faith and support that has enabled us to tackle the issues contractors are facing, and I'm proud to have led an organisation that is doing so much good for the industry, and the country. With some exciting changes to our leadership, we remain in good hands.

**Tony Pike, CCNZ President**



## CHIEF EXECUTIVE'S REPORT 2021 - 2022

**A**t the time of preparing this report, I am just a few months into the role. So, reporting on the year just gone is constrained by virtue of the fact that I wasn't here for most of it!

In the time I have been here, it has been my pleasure to learn about and better understand the people and companies that work to construct and maintain NZ's civil infrastructure. It is a very interesting time for the organisation, which is looking to build on the strong foundations built in previous years.

While I don't have a construction background, I have considerable experience leading industry associations. The role of an association CEO is the same regardless of the industry – it is to advocate on behalf of and to represent the interests of our members, and to ensure that the members and the national office remain effectively connected and engaged.

Members make a significant financial commitment to join Civil Contractors New Zealand and expect to receive and for us to deliver significant member and industry value. This is something I do not take lightly. My team and I will at all times work in members best interests to try and ensure an operating environment that supports business success.

Building an understanding of the work CCNZ conducts on behalf of its members has been interesting. I feel a lot has been achieved in the past year as the organisation looks to take more of a lead role in matters such as labour and workforce development.

We have a strong team and are building on this capability. We are currently recruiting for the role of Southern Region Manager, with Ollie Turner retiring in August this year after 13 years' outstanding service (and many years of involvement before that). The recruitment of new Northern and Central Region Managers Calum Twist and Grant Radovanovich has proven to be very successful. We have also recruited Rebecca Fox as Workforce Development Manager, and she will start in the 2022-23 year.

The team has done some excellent work on mapping out the issues and creating proposals to address the challenges the industry faces. We are increasingly gaining recognition amongst the industry's clients as the go-to organisation representing the country's civil construction industry – large and small.

But uncertainty and disruption due to the pandemic has caused many organisations – and CCNZ to an extent – to work reactively. It is tricky to maintain a planned, strategic approach when your whole work programme can be turned on its head by the latest overseas news or pandemic proclamation.

Despite this, I have looked to reshape our operations so we can focus more proactively on our strategic objectives as well as responding reactively to challenges and opportunities. The CCNZ Strategic Plan has four key objectives:

- Strong representation and advocacy, which includes industry consultation on key issues, collaboration with other likeminded associations, and promoting a healthy civil construction industry
- Member and stakeholder value, including a strong branch network, increased membership, and a clear member value proposition
- Developing people, including EPIC, Civil Trades, and the like, awards and recognition, diversity, and training and development
- A fourth category, focussed on industry initiatives including sustainability, self-regulation, information and knowledge sharing, promoting best practice and professionalism.

All of this supports our vision of Great People Delivering Quality Infrastructure in a Safe and Sustainable Industry. These objectives and this vision drive our work programme and investment on behalf of our members. We stand accountable, and we will deliver on those objectives.

It has never been more important for our industry to have a united voice. CCNZ continues to actively represent contractors on a wide range of issues. We are recognised and respected by Government, the media and other industry organisations as a credible and progressive organisation, and a source of reliable information and commentary.

**Alan Pollard, CCNZ Chief Executive**

# Key achievements for 2021-2022

## Advocacy and representation

- Triggered the review of NZS 3910 construction contracts, ensuring the inclusion of two civil construction representatives on the review panel
- Provided significant input into improving the retentions regime, including consultation and presentation to Select Committee
- Ensured quarantine placements were available for critical construction workers
- Strong voice for civil contractors through the Reform of Vocational Education
- Advocacy around the need for increased maintenance investment in roading and water
- Strong voice for a consistent and visible work pipeline
- Extensive input into pandemic and lockdown impacts on contract conditions, including feedback to government agencies
- Representation for civil contractors on more than 50 industry and client groups
- COVID-19 response in collaboration with Construction Accord and Construction Health and Safety New Zealand
- Industry representation on technical issues like pavement performance, bitumen, road work site safety and environmental outcomes

## Member and stakeholder value and engagement

- Branches engaged with members across the regions
- Provided more than \$9 million of discounts to members
- Supported MATES in Construction and connected thousands of members with training
- Grew contractor membership by 11 per cent, and overall membership by 10 per cent
- 80 per cent of members reported real value for their businesses in the annual survey, with 51 per cent rating the association 'extremely valuable' or 'very valuable'

## Developing people

- Supported a pilot Infrastructure Skills Centre for all of industry
- Continued building the EPIC Careers in Infrastructure career promotion platform, with funding for a new road maintenance stream of EPIC from Waka Kotahi NZTA
- Took on Civil Trades operations, with more than 740 people Civil Trades Certified, 1,235 enrolled
- Ran a Civil Workforce Forum to better understand and meet member workforce needs
- Completed the Government-funded *Developing a Skilled Civil Construction Workforce* report to map out the trades entry points
- Significant input into temporary traffic management changes in the shift from a compliance-based approach to a risk-based approach

## Other achievements

- Operated technical and other committees and working groups to better engage with members
- A 47 per cent increase in website visits, with more than 47,000 people visiting the CCNZ website
- Grew social media following to more than 13,000 followers across channels
- Increased the CCNZ mailing list to more than 4,500 through use of new CRM system
- Released the *CCNZ Environmental Guide* and other relevant industry publications
- Agreement from clients on need for shift from hot cutback bitumen to emulsion
- Increasing focus on understanding practical sustainability initiatives for the industry
- Expanded CCNZ team capabilities
- Built on working relationships with local government clients and central government agencies.

# STRATEGIC PLAN 2021-2023



| VISION   | MISSION   | VALUES   |
|--|---|--|
| Great People delivering Quality Infrastructure in a Safe and Sustainable Industry. | To promote a trusted and sustainable civil construction industry. | Trusted<br>Professional<br>Reliable<br>Collaborative |

| ORGANISATION WIDE STRATEGIES   |  |   |   |
|--|--|---|---|
| <ul style="list-style-type: none"> <li>Provide proactive industry leadership</li> <li>Engage with members</li> </ul> | <ul style="list-style-type: none"> <li>Support a healthy and safe industry</li> <li>Promote the CCNZ Healthy Industry Statement</li> </ul> | <ul style="list-style-type: none"> <li>Promote sustainability and environmental excellence</li> <li>Work with asset owners</li> </ul> | <ul style="list-style-type: none"> <li>Raise the positive profile of the industry and CCNZ</li> <li>Promote diversity, inclusion and fun</li> </ul> |

### STRATEGIC OBJECTIVES

| 1 STRONG REPRESENTATION AND ADVOCACY   | 2 MEMBER AND STAKEHOLDER VALUE  | 3 DEVELOP PEOPLE   | 4 OTHER  |
|--|---|--|--|
| <ol style="list-style-type: none"> <li>1.1 Represent industry to key national and regional bodies</li> <li>1.2 Promote a healthy civil construction industry</li> <li>1.3 Strong networks with key politicians and central and local government</li> <li>1.4 Strong networks with other industry bodies</li> <li>1.5 Seek out and represent the views of members, Branches and Associates</li> <li>1.6 Raise the positive public profile of the industry and CCNZ</li> </ol> | <ol style="list-style-type: none"> <li>2.1 A strong network of active branches</li> <li>2.2 Increase the depth of engagement with members</li> <li>2.3 Increase membership numbers through retention and recruitment</li> <li>2.4 Enhance member discount opportunities</li> <li>2.5 Fun events that celebrate the industry</li> <li>2.6 Increase CCNZ's member rating in annual membership survey</li> </ol> | <ol style="list-style-type: none"> <li>3.1 Embed Civil Trades into industry</li> <li>3.2 Promote health, safety and wellbeing</li> <li>3.3 Promote EPIC work/careers in infrastructure</li> <li>3.4 Recognise and reward people through industry awards, competitions and events</li> <li>3.5 Develop and support industry training and people development</li> <li>3.6 Promote diversity</li> </ol> | <ol style="list-style-type: none"> <li>4.1 Manage industry self-regulation to enhance industry professionalism</li> <li>4.2 Champion industry best practice</li> <li>4.3 Inform and advise members by producing relevant, concise and timely information</li> <li>4.4 Drive industry sustainability initiatives</li> </ol> |

**COMPETITIVE ADVANTAGES**

- One voice
- Represents over 80% of industry by value
- Represents a critical NZ industry
- Branch and Associate member structure
- Great networks and relationships
- Industry expertise
- Respected organisation

## Advocacy and representation

Civil Contractors New Zealand is the voice of New Zealand's civil construction industry and works to ensure contractors' views are heard.

Advocacy initiatives founded in the 2021-2022 year included significant media work, calling for migrant workers to be able to enter the country once again, providing input into the review of the retentions regime, input into Covid-19 protocols, and representation for contractors on many industry liaison groups within government and with other industries.

The CCNZ team leads discussion with policymakers in central and local government, increasing awareness on topics such as the infrastructure pipeline, road work site safety and many other issues impacting civil contractors.

CCNZ raised the profile of the industry, from technical experts, media and policymakers to the general public. This improved understanding of the opportunities and challenges civil construction companies face enables stakeholders, supporters, decision makers and the public to appreciate the vital role of the industry.

This was particularly important in a year that was severely impacted by a global pandemic.

### Input to decision making

CCNZ National Office regularly engages with central government and other industry associations. CCNZ has made many written and verbal submissions to organisations ranging from Government and local authorities to council-controlled organisations on a wide range of issues, discussion papers, proposals, policies, regulations, and legislation.

This included taking a lead around progressing the review of NZS 3910 contracts and providing strong feedback on the establishment of the Waihanga Ara Rau Construction and Infrastructure Workforce Development Council, as well as engagement with Waihanga Ara Rau upon its establishment.

CCNZ has made submissions on topics including the consenting of cleanfills, the new Housing Acceleration Fund, the National Land Transport Programme, Three Waters reforms and their implementation, the draft New Zealand Infrastructure Strategy, the Natural and Built Environments Bill and many other important work programmes and pieces of legislation.

CCNZ branches engage actively with local government

around issues such as procurement, the forward work pipeline and regional capacity and capability.

### Continued Covid-19 response

CCNZ continued its support of members during ongoing Covid-19 lockdowns and changes to restrictions. Following the establishment of clear requirements and industry protocols early in the pandemic, CCNZ worked to remove uncertainty around government regulations, taking a common-sense approach that would best enable contractors to continue working safely.

This work included input to the Managed Isolation and Quarantine scheme, and CCNZ's work alongside Registered Master Builders, The Association of Consulting Engineers, and the New Zealand Institute of Architects enabled 60 placements per month for urgently needed roles across these industries.

Advocacy around workforce was necessary at a time when projects risked significant delay, and the need for work to continue had to be balanced against the health risks to workers of exposure to a contagious virus.

The association highlighted, promoted and championed to local and central government the benefits and opportunities of increased investments in infrastructure as a key part of the economic recovery in terms of workforce redeployment and economic stimulus.

CCNZ also worked with Core Associate Dentons Kensington Swan to shape and share government advice on how lockdowns should be treated under contracts, and the need for advance payments when work was not possible due to restrictions. These efforts included timely communication to changes of work protocols, webinars for members to tackle uncertainty around vaccination status and contract terms, and more.



### Media

CCNZ kept up scheduled media columns and presence in Contractor and LG Magazines, and influenced change through media interactions, as well as proactive and reactive media releases on topical issues.

A media campaign was mounted, centring on immigration and the need to review immigration settings in a way that would unlock global labour supply chains, which received pickup in all major news outlets, TV, radio and print.

The association also received media pickup following national and regional awards programmes, and responded to issues including the Three Waters Reform, Sanwa Seiki brake failures, the National Land Transport Programme and other major industry issues in the media.

### Procurement and tenders

The Healthy Industry Statement remains the cornerstone of our advocacy work in this area. With the recent move towards more panels and longer-term contracts, this advocacy has focused on the need to create opportunities for large, medium and small contractors.

CCNZ's high profile has meant central and local government are increasingly seeking CCNZ's involvement and views as it develops procurement policy, such as the *Government Procurement Rules 4th Edition*. CCNZ inputs have resulted in changes to the rules of procurement, development of the Construction Accord and more clients engaging about how they can become a client of choice.

Clients are increasingly seeing CCNZ as a valuable connector with contractors, and a source of good feedback. Some branches have established very good relationships with their local clients. CCNZ works to ensure there are work opportunities for contractors of all sizes

### Road work site safety and CoPTTM review

Changes to temporary traffic management continued, including feedback and engagement around a shift from compliance-based TTM under the *Code of Practice for Temporary Traffic Management* to the *New Zealand Guide for Temporary Traffic Management*.

CCNZ also obtained agreement from WorkSafe to develop a new good practice guide for the safety of worker and road users around road work sites, and has been engaging with stakeholders at road controlling authorities, WorkSafe and Waka Kotahi NZ Transport Agency around this.

CCNZ, Waka Kotahi NZTA, Local Government NZ and WorkSafe have put significant effort into an ongoing effort to improve road worker safety, through the development of a Road Work Site Safety Strategy.



## Networks and industry representation

CCNZ is represented on more than 50 industry associations, working parties, committees, advisory and consultative groups at both national and regional levels. Our key objective is to drive and influence change by being involved in the relevant considerations, discussions and debates as these develop.

These bodies and our extensive network of industry, government and official contacts are vital as they provide us with early warning about issues which could impact on contractors, as well as giving valuable avenues to advocate for and represent the views of contractors.

## CCNZ Teletrac Navman Construction Industry Survey

The fifth annual Construction Industry Survey was conducted in partnership with Teletrac Navman, an initiative

that continues to provide excellent value. A report was produced from the findings and distributed to media and government decision makers.

This year's survey was distributed to members at CCNZ National Conference, and the results were discussed by a panel of business directors and Chief Executives in a high-profile conference session attended by hundreds. As sustainability was a focal point for this year's survey, CCNZ held a follow-up webinar hosted by Bernard Hickey, and including speakers from the Infrastructure Sustainability Council and KiwiRail.

This survey enables CCNZ to gauge the state of the industry by carrying out detailed analysis on the big issues and bringing reports on the state of the industry to decision makers and the public. It provides solid data to make sure the CCNZ advocacy programme is directly informed by the opinions of members.

# Value and engagement for members and stakeholders

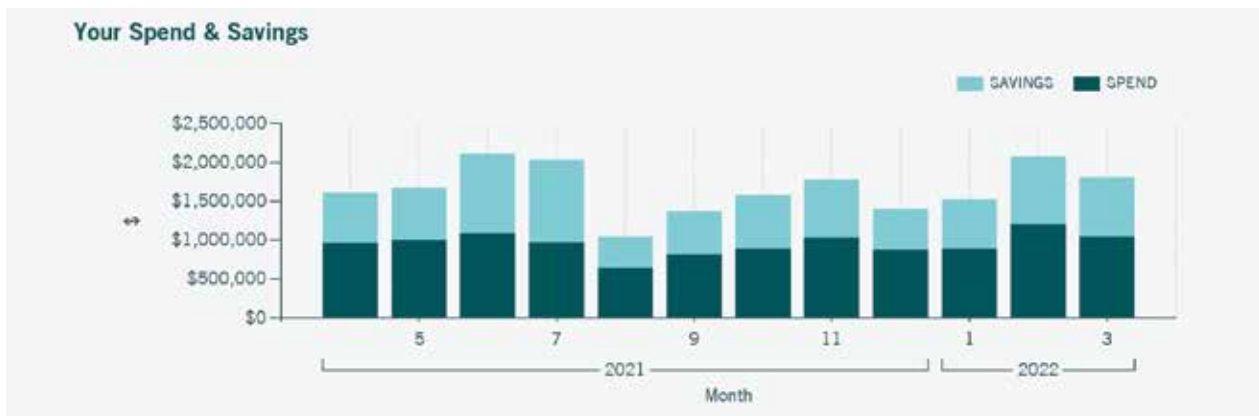
Members join CCNZ because they want to be part of a proactive network of professional contractors and ensure that we have a safe, viable and progressive industry. They value having an organisation run by and working for contractors – and opportunities to save money through the shared buying power an association can offer.

## Providing discounts and opportunities for members

Members saved more than \$8.6m in the past year with CCNZ's trade discount partner, n3. This trade discount scheme is free for CCNZ Contractor and Major Associate members, with 330 member companies using it over the past year.

Z fuel discounts provided more than \$300,000 in savings for members. CCNZ's group health insurance policy for members is operated by nib and Advice Financial, and grew by 76 policies in the past year, and now has 353 policies, covering 467 lives.

Alongside other discounts, including 15 minutes free legal advice from Dentons Kensington Swan and free digital subscriptions to *Contractor* magazine, this means CCNZ members have saved more than nine million dollars through membership in the past year alone. This amount is more than quadruple our annual membership subscription fees paid by members – a clear illustration that CCNZ membership is a saving rather than a cost.



### CCNZ Membership Value



### CCNZ value ratings

Member value ratings rose in the annual survey, with 17 percent of members rating membership as ‘extremely valuable’ (up from 14 per cent), 34 per cent rating membership as ‘very valuable’ (up from 31 per cent), and 29 percent as ‘valuable’ (down from 36 per cent).

Seventeen percent rated membership as ‘somewhat valuable’ (same as previous year), while only three percent rated membership as ‘not valuable at all’ (up from two percent).

Members were most aware of CCNZ branch meetings and networking events, CCNZ National Conference and regional and national awards programmes. However, the amount of members participating frequently with their CCNZ branch dropped slightly to 38 percent (down from 42 percent) in a year where events were severely impacted by pandemic restrictions.

Members rated advocacy with central and local government, advocacy on training and education and Civil Trades certification as the most important CCNZ initiatives.



Proud Partner of



### MATES in Construction

MATES in Construction is a charity set up to provide mental health support and suicide prevention for New Zealand’s construction industry. Its work includes research, advocacy and direct training to support people to have good conversations about mental health and prevent suicide.

MATES engage with workers through on-site training and providing those identified as at risk with case management support that connects them to suitable professional support. MATES Field Officers are trained in suicide intervention skills and have experience with the building and construction industry. This allows them to engage easily with the workers on site.

CCNZ has supported MATES in Construction, entering into a formal partnership agreement and connecting members with direct training and events. This has enabled thousands of civil construction workers to benefit from awareness training and first responder training to support colleagues impacted by mental health issues.

## Engagement

Communications were maintained at the previous year's levels at National Office, although the CCNZ Communications Manager was seconded to lead the Civil Workforce Forum project for a significant portion of the year.

Additional external resource was contracted for this time to cover reduced capacity in this space and ensure timely communication on important issues.

More branches began using the news and email tools provided to them through CCNZ's CRM. Despite a sometimes-steep learning curve and gradual improvement to the system, this led to increased engagement at branch level, at a time when events and face-to-face meetings were impacted by COVID-19. Hiring proactive secretaries who

are capable of operating the systems required has been prioritised by the branches.

All CCNZ communications channels grew significantly during the year. For a detailed description on communications channels, see the operations report, below.

## Subcommittees

During the year we have operated several CCNZ subcommittees to better engage with members. These committees also give us vital input to update industry codes of practice.

- Traffic Committee
- Pavements Committee
- Surfacing Committee
- Asphalt Committee
- Network Outcomes Contract (NOC) Committee
- National Excavator Operator Competition (NEOC) Committee
- Environment Committee
- Large Contractor CEO Forum
- Civil Trades Board

A Civil Workforce Forum was also established during the year to provide input into a workforce development research project conducted by CCNZ to provide a stocktake of entry points, a gaps analysis around entry-level training delivery and a better understanding of the pathways to Civil Trades certification, although this remains an informal group.

# Developing people

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CCNZ has elevated its work in this area once again, and is taking a leadership role to champion skills development in the civil construction workforce, working with members, branches and partners to develop industry qualifications. CCNZ now owns and operates Civil Trades certification for skilled civil tradespeople and promotes careers through the EPIC Careers in Infrastructure campaign.

In addition to this, the association has been working to map out entry points, and also to provide practical solutions to address the workforce needs of the industry.

## Civil Trades

Civil Trades operations transferred from Connexis to CCNZ in March 2021, and a new online system has been built to manage ongoing certification. CCNZ thanks Connexis, as well as the individuals who serve on the Civil Trades Board and as Civil Trades Assessors for their work on this highly

successful initiative.

Civil Trades is an industry driven initiative which recognises the expertise and knowledge of people working on civil construction sites and creates a clear career pathway for those entering the industry. To become Civil Trades certified, people must hold an appropriate Level 4 qualification (normally based on the Connexis Infrastructure Works suite of qualifications), have done 8,000 hours work in the industry and have demonstrated their knowledge and expertise directly to a recognised assessor.

CCNZ will continue to develop Civil Trades in the 2021-22 year and has hired Rebecca Fox as Workforce Development Manager to provide leadership for this important programme of work, alongside Anna Lovelock, who handles Civil Trades operations as Civil Trades Co-ordinator.

Over the year, the number of Certified Civil Tradespeople rose from 680 to 745, and more than 1,200 people were



### Civil Infrastructure Qualifications – Enrolment and Achievement Numbers

Total enrolments each year for each qualification and achievements

| Qualification                | 2018       |              | 2019       |              | 2020       |              | 2021       |              |
|------------------------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|
|                              | Enrolments | Qual Awarded | Enrolments | Qual Awarded | Enrolments | Qual Awarded | Enrolments | Qual Awarded |
| Infrastructure Works Level 2 | 111        | 156          | 81         | 93           | 91         | 87           | 280        | 50           |
| Infrastructure Works Level 3 | 97         | 125          | 99         | 76           | 180        | 53           | 282        | 71           |
| Infrastructure Works Level 4 | 887        | 609          | 795        | 671          | 1496       | 669          | 1859       | 561          |
| Civil Trades RPL             | 282        | 377          | 318        | 330          | 542        | 285          | 601        | 297          |
| Civil Trades Apprentice      | 167        | 23           | 516        | 23           | 967        | 278          | 1235       | 367          |

enrolled in either NZ Civil Infrastructure apprenticeships or in active training (up from 900 in the previous year), going through to obtain the required Level 4 qualification.

### Awards and competitions

The 2021 CCNZ Hirepool Construction Excellence Awards were held at The Contractors Conference at Te Papa. This year’s event included a record 53 finalists, with the large project category won by the North Canterbury Transport Infrastructure Recovery (NCTIR) Alliance.

CCNZ’s national awards programme, the Hirepool Construction Excellence Awards, is recognised as the peak national project awards programme for the civil construction industry, and was unable to proceed the previous year because of the cancellation of Conference under the pandemic. The Z People Awards and Connexis Company Training Awards provide valuable opportunities to recognise standout performers within the national industry. CCNZ Past President Brian Warren was awarded Life Membership at the Conference, while Peter Silcock was



recognised for his service to the association.

Branch awards are valuable for the industry as they give members a chance to profile their work, network, celebrate and build better working relationships at a regional level. They provide regional recognition of standout achievements, projects and people in the industry. Despite the impacts of the pandemic, several branch awards programmes were able to continue in full or part, depending on timing.



## Regional and National Excavator Operator Competitions

CCNZ branches contribute a lot of time and effort into running well attended and professional regional excavator competitions across the country. These regional events showcase the regional industry.

Few regional excavator operator competitions were able to proceed under pandemic restrictions, and the 2022 National Excavator Operator Competition was also cancelled due to the cancellation of Central Districts Field Days under pandemic restrictions. It will return in 2023.



## EPIC Careers in Infrastructure

The EPIC Careers in Infrastructure career promotion platform launched in August 2018 to address critical skills shortages in civil construction, as well as showcase the industry and raise its profile.

EPIC raises awareness of the meaning of civil construction work and the outcomes it enables, connecting with career seekers and advisors who may not have otherwise considered civil infrastructure construction a career opportunity.

There are several channels for these messages. The EPIC website features cinematic videos, contractor stories in video and on the EPIC blog, and a linking map of opportunities. These reach a wide audience of career

seekers and career advisors through the EPIC e-newsletter, social media and print.

EPIC is a career promotion, rather than a work broker or recruitment agency. However, it is possible to use EPIC to connect people who enquire with training and work opportunities. As careers events and opportunities to connect with career seekers directly become possible once more, connecting career seekers with trainers and employers will increasingly be a focus alongside the

promotion activities.

Priorities for the upcoming year include provision of templated knowledge gained from the EPIC campaign to branches and members in a template library, more efforts to engage with contractors, more efforts to encourage uptake amongst partner organisations and more direct connections between EPIC and avenues for employment, using avenues to be developed by the incoming Workforce Development Manager.



### EPIC Careers in Road Maintenance

A new road maintenance stream of EPIC was funded by Waka Kotahi NZ Transport Agency in August 2021, to raise awareness of opportunities in road maintenance and support people into road maintenance work.

This funding has helped revitalise EPIC social media, which was previously in a holding pattern as pandemic restrictions prevented careers events and made face-to-face meetings with career seekers and their advisors much more difficult. Significant effort was needed to lift engagement on

social media, which had been serviced internally since March 2020.

EPIC social media received 880,169 impressions (827 per cent increase), 7,906 engagements (34.9 per cent increase), 1,787 link clicks (58 per cent increase) and 33,162 video views over the past 12 months.

The increase in reach is thanks to a significant boost in funding from Waka Kotahi NZ Transport Agency and the creation of the EPIC Careers in Road Maintenance sub-stream of EPIC.



**Paul from Groundfix, Auckland took this epic photo of Mathieu, a Groundfix rope access technician drilling soil nails for cliff stabilisation.**



**Photo taken by Tamarisk from Mills Albert, Manawatu – Vestas Turitea North Range Road.**



**Ben from Dempsey Wood, at Wellington – a great chance to immerse the team to a few new aspects of Watermain Installation.**



**Cairo from Ormsby Civil Construction, Hamilton took this shot of an Ormsby Civil Construction field worker putting in the hard yards in the Waikato region.**

## The EPIC Photo Competition

CCNZ continued to operate the EPIC Photo Competition, receiving more than 200 entries from contractors, and nearly 700 votes for the first 'People's Choice Award'. The stories of the winners are featured on the EPIC blog, alongside contractor stories.



## Civil Workforce Forum

CCNZ obtained \$50,000 in funding from the Ministry of Social Development and Ministry of Business, Innovation and Employment for the Civil Workforce Forum, a project to identify the skills new entrants to the civil construction industry need to enter the workforce, and how they can better be supported to gain work skills by contractors, government agencies and other organisations.

This project involved in-depth sessions with contractors and those working to deliver civil construction specific trades training from across New Zealand, a webinar, a full-day workshop in Wellington and many video conference calls.

The project tested the practicality of the Forum continuing after the initial six months as a platform for discussion of industry workforce issues and resulted in the publication of the Developing a Skilled Civil Construction Workforce report, released in April 2022.

CCNZ's new Workforce Development Manager will lead this work programme, and this new role will continue building on the foundations for CCNZ to act as a civil construction-specific representative leadership group supporting people to enter the civil construction industry and develop their skills in a way that is recognised by industry.



### Case Study: The Infrastructure Skills Centre

CCNZ supported Infrastructure Skills Centre pilot programmes, providing input at a steering group level alongside the Construction Sector Accord, Ministry of Social Development and Fulton Hogan.

The Infrastructure Skills Centre is a six-week awareness training course for new entrants to the industry, covering a range of hands-on experiences in materials, construction and equipment handling. It arose from a Ministerial Delegation to Australia in 2019, following which Fulton Hogan took on a lead role in designing and delivering the course.

Three pilot courses took place throughout the year in Canterbury, Palmerston North and Wellington, with trainees employed by local contractors before starting the programme on the condition they completed the course.

Following graduation, the trainees go on to work for their new employer. The programme has been well-received by contractors and trainees alike, and CCNZ is working to play a lead role in continuing to facilitate this programme as a credible, visible entry point for new workers to enter the industry.





# Operations



## Branches

CCNZ branches create a direct link to members in the regions. This provides opportunities for members to network, gain knowledge and showcase skills and expertise. Significant voluntary input from contractor and associate members ensures events like regional awards evenings and excavator operator competitions are successful.

Branches are supported by CCNZ Regional Managers, and also actively engage with local authorities, meeting regularly to provide feedback around procurement and the state of the regional industry. Many branches were impacted by reduced ability to operate events over the year. More information on branch activities can be found in the regional reports, below.

Grant Radovanovich was appointed to replace Ross Leslie as Central Regional Manager during the year, while Calum Twist was appointed to replace James Corlett as Northern Regional Manager. Both have worked hard to support the branches in lifting local engagement and participation.

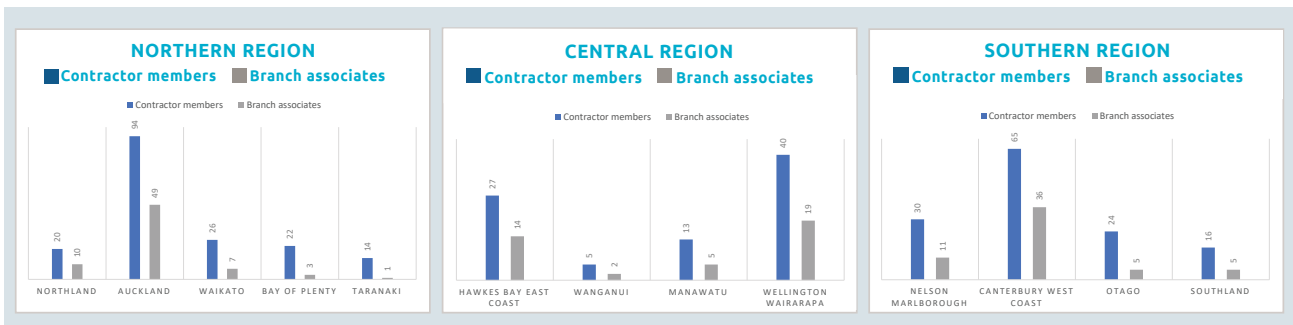
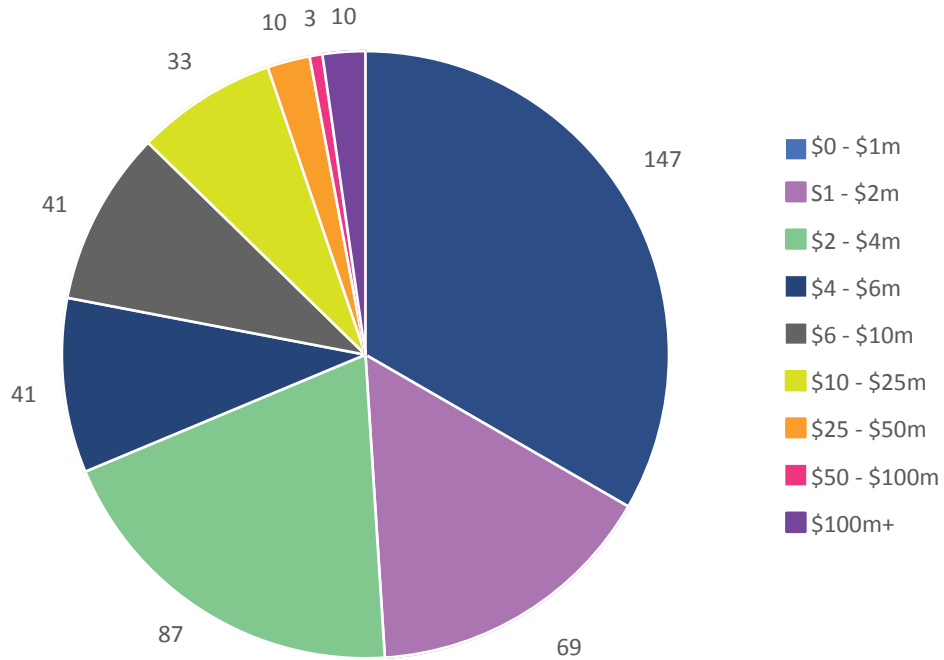
Ollie Turner will finish up his Southern Regional Manager role in August 2022. CCNZ thanks Ollie for his 13 years of service.

## Membership

Contractor membership increased, growing by 11 per cent over the past year to 449 contractor members. This growth in membership has continued, with more contractor

| CCNZ Members March 2018 – March 2022                           |            |            |            |            |            |
|--|------------|------------|------------|------------|------------|
|  | 2018       | 2019       | 2020       | 2021       | 2022       |
| Full Members   | 369        | 385        | 381        | 396        | 441        |
| Full Members (pending approval)                                | 3          | 1          | 0          | 11         | 8          |
| <b>Total contractor members</b>                                | <b>371</b> | <b>386</b> | <b>381</b> | <b>407</b> | <b>449</b> |
| Major associates, Core Associates & Principal Business Partner | 46         | 42         | 46         | 47         | 62         |
| Branch Associates  | 178        | 175        | 177        | 167        | 176        |
| Member Subsidiary  | 20         | 19         | 15         | 17         | 20         |
| <b>Total members</b>   | <b>615</b> | <b>622</b> | <b>619</b> | <b>638</b> | <b>707</b> |

Contractor membership by turnover category



members joining at the time of writing. General membership including associates grew by 10 per cent.

The increase in membership results from efforts to improve CCNZ membership systems, increased public profile, interaction with our members through timely webinars and e-newsletters, providing relevant information such as industry protocols and best practices and renewed efforts to connect with prospective members and illustrate the value of membership by regional managers and branches at a regional level.

**Technical**

CCNZ technical committees are facilitated by Technical

Manager Stacy Goldsworthy and meet regularly, providing input into technical standards and best practices, and advising client groups.

CCNZ’s approach revolves around providing clear feedback to client groups and government agencies, informing initiatives such as the Asset Management Data Standard, Pavement Performance Review, Bitumen Cost Adjustment and many other initiatives.

CCNZ has had extensive input into Waka Kotahi’s review of the Code of Practice for Temporary Traffic Management, and WorkSafe has also agreed to produce a complementary good practice guide. CCNZ is working on more publications, such as a new Environmental Guide, which is available through

the online store.

Issues around pavement performance were reviewed in collaboration with Waka Kotahi NZTA and other industry groups. CCNZ has provided detailed feedback to Waka Kotahi as bitumen production in New Zealand shifts from production at Marsden Point to imported bitumen. CCNZ will once again host its full-day bitumen technical workshop in the 2022 year after a year's delay due to pandemic restrictions.

There is an increasing emphasis on sustainability in civil construction, and CCNZ is interfacing with organisations such as the Infrastructure Sustainability Council to better understand and inform how sustainability efforts can be applied within the New Zealand civil construction industry.

## Publications

CCNZ manages a range of industry best practice guidelines. The *Civil Contractors' Environmental Guide* is the latest addition, and was updated by a group of environmental experts from CCNZ membership, and was made available to members in hard copy available in the 2021-22 year.



This guide provides simple, practical tools and advice for managing environmental impact throughout civil construction projects.

The *Code of Practice for the Safe Handling of Bituminous Materials* (BPG01) is a 333-page industry best practice guide. Along with its subsidiary technical guides the *Bitumen Safety Handbook*, *Quality Assurance for Bituminous Binders and Requirements for Bitumen Sprayers*, it was published to an online portal in October 2019. This is a very important

document for CCNZ members and was migrated to the CCNZ CRM system at launch. There are 87 current annual subscribers.

Additional bitumen guidance documents *Speed Control Verification*, *Spray Distribution Test*, *Dipstick Verification* and *Temperature Gauge Verification* were published to the BPG01 portal during the year. CCNZ also publishes bitumen burns cards, providing health and safety advice in case of emergency, and the *Manual Traffic Controllers Handbook* and *Speed Management Handbook* provide practical guidance for people working in traffic control.

The CCNZ *Blue Book* for plant hire rates is currently out of print. This document was last updated in 2016, and it is currently being scoped for an update or conversion into a set of online tools and calculators in the new year.

CCNZ thanks those who have provided their time and expertise into these industry best practice guidelines.

## CCNZ website and CRM System

The CCNZ website was upgraded to incorporate a full CRM system in March 2020. This system was built as a member database, news and events portal, an online member discounts portal, and an online shop with a repository of useful documents and resources.

## Communications

CCNZ uses its primary communications channels – the website, online news and events pages, social media pages, *Contractor* magazine and fortnightly email newsletter Civil Talk – to keep members informed of coming initiatives, upcoming events and wider industry developments.

A total of 48,278 people visited the CCNZ website across the year, a 35 per cent increase in website visitor numbers from the previous year. It is anticipated this number will continue to rise with ongoing efforts to raise awareness and deliver value for members online.

Growth of the email communications platform built into the CCNZ CRM system resulted in expansion of CCNZ mailing list to more than 4,300. CCNZ continues to publish the fortnightly Civil Talk e-newsletter, which is read by more than 1,200 people on average and provides relevant news and updates from across the civil construction industry.

## CCNZ on social media

CCNZ established Facebook, YouTube and LinkedIn accounts in July 2018. The number of social media followers has now grown to more than 11,000 in less than four years (not including branch social media channels and EPIC Careers in Infrastructure followers, which number above 3,000). Some video content has received tens of thousands of views.



### CCNZ Conference

The 2021 Conference went ahead at Te Papa Tongarewa – the Museum of New Zealand in Wellington and was attended by more than 500 delegates. Themed The Contractors Conference, it aimed to deliver more value for small to medium businesses.

Highlights included the EPIC Schools Visit, which saw 83 students from across four Wellington schools attend conference to find out more about working in infrastructure, the Sustainability Session, the Ministerial Address from Hon. Grant Robertson and the CCNZ Hirepool Construction Excellence Awards, which saw 53 projects nominated across the two years of entries.

The changed conference format also saw the introduction of Masterclasses on social procurement, young contractor leadership and business succession planning.

### Principal Business Partner, Core Associates and Associate Members

CCNZ associates provide ongoing financial and in-kind support, for the good of the industry. Without the support of these companies CCNZ would not be able to operate at the level it does at branch level and nationally.

Thanks to Hirepool, our Principal Business Partner and Core Associate Members - CablePrice, Z and Dentons Kensington Swan for their financial and in-kind support. This year also saw Hynds named Associate of the Year at National Conference following nomination by CCNZ branches, in recognition of the significant support Hynds provides to contractors across the country.

### Contrafed Publishing

CCNZ is Contrafed Publishing's major shareholder, with 83.27% of shares. Contrafed has continued to publish Contractor, LG and Q&M magazines and electronic newsletters, and to produce Water magazine under a contract with Water New Zealand.



Despite the impacts of the pandemic, Contrafed has been extremely successful over the past year, resulting in the first dividend payment to CCNZ.

### Staff

The National Office team has built on its capability the past 12 months. We have a strong and experienced team that works together well for the benefit of members.

Peter Silcock retired as Chief Executive in December 2021. Peter joined the organisation in 2015 following the merger between the NZ Contractors Federation and Roothing New Zealand and was instrumental in merging the two organisations into a coherent single representative organisation.

Alan Pollard joined CCNZ as Chief Executive in January 2022, following ten years as Chief Executive of New Zealand Apples and Pears, the industry representative body for apple and pear growers and exporters, and his focus on expanding the strong organisational foundations in a structured and strategic way that ensures members get the most value possible from the organisation.

A role review of regional managers in 2021 saw the Central Region Manager position move from a three day a week to a full-time role, expanding the region to take in Taranaki. Calum Twist and Grant Radovanovich were employed as Northern and Central Regional Managers, respectively. Their energy, focus and commitment has given CCNZ's regional



presence a significant lift over the year.

Communications Manager Fraser May oversaw a significant government-funded workforce development project for the majority of the year, focusing on building better entry points for people to start civil trades careers. This work programme will now be serviced by an ongoing role, with the recruitment of a Workforce Development Manager early in the 2022-23 year, and Fraser's role shifting back towards core communications and advocacy.

With Civil Trades operations shifting to CCNZ, Anna Lovelock has shifted her focus from accounts towards Civil Trades administration, with Geeta Unka commissioned to provide additional support for accounts.

**As at 31 March 2022, CCNZ National Office staff were:**

|  |                    |
|--|--------------------|
| <b>Chief Executive</b>                     | Alan Pollard       |
| <b>Office &amp; Accounts Administrator</b> | Anna Lovelock      |
| <b>Technical Manager</b>                   | Stacy Goldsworthy  |
| <b>Membership &amp; Events Manager</b>     | Eve Cooper         |
| <b>Communications Manager</b>              | Fraser May         |
| <b>Accounts and Finance</b>                | Geeta Unka         |
| <b>Northern Regional Manager</b>           | Calum Twist        |
| <b>Central Regional Manager</b>            | Grant Radovanovich |
| <b>Southern Regional Manager</b>           | Ollie Turner       |

**Financial**

The financial result for the year ended 31 March 2022 was pleasing. The total surplus was \$336,975 after tax. On a pre-tax basis, National Office made a surplus of \$201,323. Branches made a surplus of \$37,939 and Contrafred Publishing Company made a profit of \$237,902.

For National Office, the improvement in financial performance can be attributed primarily to increased membership income, a positive net conference contribution, and the first ever Contrafred dividend, as well as government funding secured for significant workforce projects.

Three branches had deficits for the year, but all have a reasonably strong cash position. Contrafred continues to improve its financial position, has strong advertising and subscription revenue streams, and has good financial disciplines in place.

The group balance sheet is strong, with a working capital ratio (current assets/current liabilities) of 3.4 (the ratio reflects liquidity and a range of 2.0 to 2.5 is considered good). Group equity has increased to \$3.2m.

The CCNZ owned property at 21 Fitzherbert Terrace, Thorndon, Wellington (Margan House) has a net book value of \$889,000, as at 31 March 2022. A Special General Meeting in November 2021 approved the Executive Council taking steps to dispose of Margan House and purchase an alternative property. With the change in Chief Executive, this process is now underway. 🌐



# Northland

CHAIR: CAMERON LORNIE



Hundertwasser Art Centre, transplanting – Robinson Asphalts.

**“Last year’s concerns around the impact of Covid-19 and other economic factors on the market have eventuated, with well-documented shortages and long lead times on many key materials across the industry.”**

**N**orthland Branch remains in good financial health. Branch membership has grown 20 per cent in the last financial year, not counting larger national members and any subsidiaries actively involved in our branch.

The Branch now has 12 branch associates, and our local and national associates continue their strong support. Although we were unable to hold our annual digger competition due to Covid-19 restrictions and cancellation of the A&P Show, there have been good turnouts to branch meetings and we have been able to hold most of these in the past 12 months.

We were able to hold our awards evening in 2021, which is always a good night and helps support the branch over the year. We reconfigured our awards categories this year to make entries more achievable for those that are time-poor.

Branch engagement from SME to Tier One contractors seems positive. We reinvigorated our Christmas function this year, and this was a real success. We held a quiz night and the attendance (and bar turnover) was far greater than it has been for a number of years. The night was a real celebration and networking event for local contractors and associate members.

We feel we have had a lot more input from head office since Northern Regional Manager Calum Twist has started, and we appreciate his support. We look forward to further input from head office around the 3910 General Conditions of Contract review, technical input and development of industry career promotion, with a new role in Head Office to focus on this.

The region has been busy, with a struggle for resources industry wide. Last year’s concerns around the impact of Covid-19 and other economic factors on the market have eventuated, with well-documented shortages and long lead times on many key materials across the industry. It is at times hard to draw a direct correlation to the cause of the



Civil and landscaping works at the Hundertwasser Art Centre – Robinson Asphalts.

issues, which make things hard to manage contractually (time and cost).

Tier One contractors have found things tough in Northland over the last year, due to the lack of projects of scale. This is making it hard for them to commit permanent project teams to Northland, though the tail end of the Shovel Ready and the start of the Accelerated Infrastructure Fund projects in the region has helped fill some of the gaps in the pipeline.

On the positive, councils seem to be changing the approach from arbitrary yearly funding cycles with pressure to procure and deliver a project over one financial year, to three-yearly funding cycles, giving contractors more surety around pipeline and investing in their resources. There is more flexibility around contract start dates (due to lead times and capacity). This allows contractors to programme works more effectively. These are positive changes.

The new temporary traffic management framework has created frustration and issues. People competent to put together a Corridor Access Request for 20 years are no longer recognised as competent. Traffic management is more onerous, costly and over the top for the environment it is in. There are contractors who do not operate with TTM and suffer no consequence. Those of us that try to do things right are punished because we cannot compete with these people.

We are also all struggling to get the right staff. Restrictions

on immigration at all levels needs to be eased as there are not enough people looking for work. We need quality staff at all levels to be able to fulfil our commitments. A lot of focus seems to be on immigration for high level staff, but there is no point having a whole lot more project managers without trades and labour to complete the works.

Government support is encouraging contractors to put staff into apprenticeship schemes. The industry will see the benefit of this in four years time and this may help to give Civil Trades traction in the market.

Our branch has made more of an effort to engage with the local high school gateway coordinators this year, holding one of our branch meetings at a high school and inviting all school Gateway Coordinators along to this meeting. This needs further focus to grow.

This year we have been using the CRM a lot more as a branch and hopefully this resource is not being utilised to its capability and there are further improvements that can be made to this too to allow us to run our branch effectively.

Special thanks to Lesley McCardle for her input as Branch Secretary for the past two years. Lesley has had to resign from the role to focus on important things in her life which have arisen. We wish you all the best and good health to you and your family going forward Lesley. We welcome Helen Smuts-Kennedy as our new Branch Secretary. 🌍



# Auckland

CHAIR: PETER ENSOR



Seascope Towers Basement construction, Auckland.

**“The well-attended CCNZ Auckland contractors’ events, held every two months at Ellerslie, had quite a hiatus from July 2021 to May 2022. With over 350 members attending our recent May event we are genuinely excited about the future.”**

Branch membership is steadily increasing with an influx of new members and a few dropping off. We continue promoting members to bring along potential members to the bi-monthly meetings which has proven successful. Financially the Branch is strong with good reserves. Membership is growing across all categories and events such as general meetings continue to make a small profit.

In late 2021 we recognised the role of our wonderful and dedicated secretary, Joyce Tilbrook, was continuing to grow. It was also felt that ‘sharing the load’ would be beneficial as we work to attract more member and events are getting larger and more complex.

In January Kimiora McKenzie-Downey started in a part time role looking after Branch Events and Sponsorship. She has fitted into our enforced remote ways of connecting and excelled in all areas. Growth in sponsorship has been used to offset some of the cost. Most pleasing, Joyce can now take a holiday and not take her laptop.

Unfortunately, the Covid-19 impacts that challenged our industry over recent years continued in 21/22. Delta hit early and then Omicron as we started to look forward with renewed positivity early in 2022.

The well-attended CCNZ Auckland contractors’ events, held every two months at Ellerslie, had quite a hiatus from July 2021 to May 2022. With over 350 members attending our recent May event we are genuinely excited about the future. We are planning more in events in the coming months along with other initiatives.

Sponsorship packages for the Ellerslie event have been refreshed and encouraged. This has seen Gold, Silver and Bronze levels sought after by contractors and associates alike.

With Auckland’s size and travel times, not all can make our larger Ellerslie events. In response to feedback we are holding smaller pub events in the four corners of Auckland





The Ferry Basin redevelopment roof canopy installation project in Downtown Auckland.

to encourage all contractors, particularly SME's, to reconnect with friends in the industry over a beverage and bite to eat.

We have also refreshed our brochure promoting the benefits of CCNZ and are in the process of getting these printed and distributed through members and associates.


The 2021 Hynds Construction Awards, the premier event on our social calendar, was a great success. 2022 has been rescheduled due to an All Black test date clash and more time is now available for entries prior to our September 16th event.

Chris Burke and Don Tilbrook were awarded Auckland Life Memberships and James Corlett received a Service Award.

Calum Twist joined us as the CCNZ Northern Regional Manager. Calum has had a significant impact working to advocate for members on a range of issues and ensuring

they remain engaged during extended periods of lockdown.

The Regional Excavator Operator Competition was cancelled this year. With borders still closed and immigration more complex than ever recruiting and keeping good staff remains very challenging. EPIC and other school-based promotions are slowly changing the mindset of parents and children that we are a great industry to be a part of.

The supply chain has added a layer of complexity to project planning not seen for years. Combined with price escalations for many materials project viability is being tested along with correct risk allocation. I would like to acknowledge the efforts of the twenty-five strong Committee who volunteer their time to lead and engage in many of our sub-committees, combining to provide excellent support for the Auckland CCNZ membership base. 



# Waikato

CHAIR: ADAM PLIMMER



Placing panels on the Waikato Expressway.

**“Equipment suppliers have reported some smaller contractors and owner operators, who have geared up for the buoyant market, are struggling with cashflow and wage inflation, cost escalation and other inflationary pressures.”**

**W**aikato Branch is in good health, with an increase over last year in both members and associates.

Financially, the branch is in the black. There is often discussion on how we might put this money to good use, and we have sub-committees working on initiatives such as scholarships and funding for youth leadership programmes. Our continued support and encouragement for industry operator skill and profile is resolute with the funding and running of the Excavator Competition each year, with this year’s event being pushed out to November due to the postponement of Fielddays.

Members appear in good spirits, but we have struggled with branch functions through the year due to regional lockdowns, so effort is going into more opportunities to socialise and maintain human interface in this age of keyboard warriors and Teams meetings.

Our new regional manager, Calum (good egg) and some members of the committee have been reaching out to contractors to ensure they are faring well in these disrupted times. Poaching issues have risen to the surface, with members of the committee mediating conversations between members on two occasions. A focus on retention of key people and avoiding excessive wage inflation issues is required.

The Waikato construction industry continues to prosper. Many would say it is buoyant. However, this is the only positive from the current situation. Inflation, price escalation, material shortages, immigration and global shipping issues mean it is more difficult to make money than it has ever been before.

Looming water reforms are distracting for larger local authorities, with HCC especially suffering with personnel losses who look for better longer-term options elsewhere. Councils elsewhere in NZ are pressing on with work programmes to bridge the gap and ensure continuity.



Asphalting the Waikato Expressway.

Waikato councils do not seem to be doing this, or at least providing visibility it is happening.

Waka Kotahi NZTA recently held a briefing in the Waikato. Whilst this a welcome change to the distinct lack of pipeline visibility, they are only spending money on safety improvements. Private clients and developers seem to be providing the greatest opportunities at the moment, with Te Awa Lakes and Sleepyhead Village being the largest opportunities. HCC are also pushing through the final piece of the \$50m Peacocks jigsaw puzzle.

Equipment suppliers have reported some smaller contractors and owner operators, who have geared up for the buoyant market, are struggling with cashflow and wage inflation, cost escalation and other inflationary pressures. Some are needing assistance to continue trading when money coming in does not exceed that going out on a regular basis. Managing a business in high inflationary times is challenging.

Members are seeing escalation clauses in contracts. Most clients are open to various avenues of payment for this. Contractors should keep good records ensure they have conversations with clients on this topic. Where contracts exclude escalation, be wary. Tag escalation to be included or add allowance for escalation and tag what the value is.

Alternately, propose evidence-based escalation mechanisms, as opposed to index related.

Our 2021 awards dinner was held in May at the Atrium in Hamilton with 230 attendees – a record. The 2022 event is planned for July, and we have moved to Claudelands to accommodate greater numbers. Increased project size in the regions has necessitated a shuffle in the category values, along with an additional three categories for individual awards. We have also secured Greg Ward as MC.

Major Challenges include a lack of visibility in the pipeline of work – a worsening problem. Also, tender validity periods which do not match what the supply chain can deliver, busy clients delegating contract negotiations to lawyers and/or consultants who have no intention to build relationships, partner, or explore more creative ways of letting contracts.

Mental Health issues have been discussed regularly at meetings. We have tried to encourage Mates in Construction to attend events, provide social opportunities for members and are developing a strategy for the regional manager to regularly contact smaller members directly – especially those that don't attend meetings.

Special thanks to the loyal committee members who continue to do the mahi behind the scenes, and to Fiona Woodcock for taking on the Secretary role. 🌍



# Bay of Plenty

CHAIR: GERRY MCLAUGHLAN



SH2 Waioeka Gorge Bridge Strengthening.

**“Retention of key people and avoiding inflationary wage issues is a key issue, as is attracting new people into the industry. We have continual need for businesses to see visibility of the pipeline of work.”**

The branch is in reasonable health and financially sound. Members appear to be in reasonable spirits, and we have struggled with branch functions through the year due to regional lockdowns, so effort is going into more opportunities to socialise and interact. Our new regional manager, Calum has been reaching out to members regularly.

We had two Mates in Construction mental health sessions on 5 and 6 May as a free service. Our Fishing Competition again was a huge success, with over \$10k in prizes and a lot of stories told!!

BOP Branch has its first awards evening coming up on 1 October at Trinity Wharf. We encourage businesses to enter their projects. The excavator competition was delayed but this will still happen at Mystery Creek later in the year.

The construction industry in the Bay of Plenty continues to prosper, and many would say it is buoyant. As we all know, inflation, price escalation, material shortages, immigration and global shipping issues mean it is still a tough environment.

Waka Kotahi recently held a briefing in Tauranga. The major spend is in the Road to 0 campaign safety improvements, reducing Carbon Footprint and Digital Transition, and they are currently working on business cases for improvements. Physical works for these projects are likely to start late 2023. Both local Network Outcomes Contracts have 18-month extensions to their contracts due to Waka Kotahi reviewing the delivery model.

Private clients and developers seem to be providing the good opportunities in the Commercial and domestic markets. Opotiki District has seen a significant amount of PGF funding, including the Harbour Project, Mussel Factory, and upgrades to their utilities.

We have good engagement with both councils as they increase their spend in Three Waters, in an ever-growing region. The Three Waters Reform is a hot topic politically,



Applying new methodologies resulted in an excellent outcome for bridge strengthening in the Bay of Plenty.

Tauranga City Council and Western Bay of Plenty District Council are pressing on with programmes of work to bridge the gap and ensure continuity. This potentially impacts on Tauranga's Smart Water Plan, and limitations could be enforced on water take during the construction season for local contractors – and whether other local authorities might follow suit.

Retention of key people and avoiding inflationary pressure is a key issue, as is attracting new people into the industry.

We have continual need for businesses to see visibility of the pipeline of work.

Special thanks to the Exec committee members who continue to work hard during these different times, and to our associates, especially Hynds, which contributes a lot. A huge thank-you also needs to go to our Branch Secretary Kat Chantler who keeps the Committee organised. Kat works bloody hard behind the scenes, on our branch activities, membership initiatives, and events. 🙌



# Taranaki

CHAIR: JOE INGRAM



Maui Gas pipeline realignment.

**“A collaborative approach between one of our members and New Plymouth District Council has seen the emergence of an ‘excavator park’ to soon be constructed in Taranaki in an effort to attract the younger generation into the industry.”**

Our small branch has seen steady growth over the past 12 months with a few new contractors joining as well as a couple of associate members showing a willingness to join and contribute to the branch.

The financial position remains stable mainly due to our great sponsors and partners helping with financial costs to run events as well as contributions by members meaning our outgoings to run events are minimal.

Members are still feeling the effects of Covid-19 but the general feeling is we are through the worst of it and look forward to things being back to normal. Employing suitably trained staff is still a major issue going forward. In some cases, companies who never normally have issues employing, are now struggling to find staff for basic duties.

Local contractors are all very busy with an increasing amount of on-going workload with some contractors reporting to have a minimum of six months work ahead of them. There appears to be a lot of new small-scale businesses popping up in the region, which just shows there is work out there. Large scale contracts like the Mount Messenger bypass are also nearing a start.

We held our own version of an awards night and for the first time presented an award for ‘outstanding project’ supplied by one of our life members Graham Harris which we hope to continue in the years to come. There were some light-hearted awards and some friendly banter between contractors which topped off a great night.

A collaborative approach between one of our members and New Plymouth District Council has seen the emergence of an ‘excavator park’ to soon be constructed in Taranaki in an effort to attract the younger generation into the industry.

The idea is to see a similar approach to the ‘build a bridge’ concept which started a few years ago to attract students into the building and trades industries. Finer



The replacement of a section of the Maui gas pipeline on the west coast.

details are still being developed but the idea is to teach students to not only drive machinery, but to be trained in other civil disciplines and be awarded with credits along the way.

Thank you must go to our CCNZ regional manager Grant for his support and attendance to all of our events and meetings over the past year as we continue to grow our small branch and help to support those involved in CCNZ. 🌍



# Hawke's Bay East Coast

CHAIR: BART MULDER



Puhi Kai Iti – Cook Landing Site Kaiti Beach – Currie Construction.

**“We’re in a world where skilled staff are a luxury commodity and parts and freight are a rarity. Covid-19 has created a civil boom like no other, and in its wake created a world of stressful obligations to clients.”**

A year like it we have not seen. We’re in a world where skilled staff are a luxury commodity and parts and freight are a rarity. Covid-19 has created a civil boom like no other, and in its wake created a world of stressful obligations to clients. “How are we going to deliver this” seems to be the common theme and I think we are all still trying to work this one out.

Our region has stayed strong, we have seen new start-up companies and small companies grow like you wouldn’t believe, it’s a region we should be proud of, and I hope this may last for quite some time.

We held six committee meetings this year. Covid-19 was a stumbling block again, so this was a year of improvising. We are still strong financially with a positive budget at the end of the financial year, with a strong committee of 18. I would like to thank all those people and companies who made our year a success. We gained eight new contracting members and three new associate members. This was a great achievement, and we have new applications pending.

Most of our annual events were cancelled due to Covid-19. The annual Terra Cat evening was unfortunate to be just post lockdown and restrictions made it near impossible to hold. The race day was also not possible, and the REOC postponed as our current champ had still not represented the region.

We had a sad passing of one of our Life members Mike O’Malley, Mike was very involved in the REOC and seemed to be a passion for him, I believe that he never missed a single event. Mike will be great missed in the branch.

Our Gala dinner and branch Hirepool Construction Excellence Awards was an absolute stunner, we had Ben Hurley for entertainment and housed 180 guests which was a record for the branch. The awards alike was another record with 22 entrants which certainly put some pressure on our judges. Hunter Donghi was the recipient of the Trainee of





Te Pourewa - the Beacon of Light – Currie Construction.

the Year award and sadly passed away earlier this year. Dan Mephram was to represent Hawkes Bay at the National Excavator Operator Competition – another event cancelled due to Covid-19.

We are hopeful Covid-19 is settling down and we are getting back to some normality, we are planning more events this year and trying to reinvigorate old events. We plan for more open meetings this year to include more members in branch activities, and I look forward to new growth.

I would like to thank the branch for its support in my role as Chair. Thanks to my committee and Sue our secretary, without this help our branch would not run like it does, I would like to also thank Grant our Regional Manager for his great support. I certainly have leaned on him this year.

I look forward to what the next year brings and sure will throw some surprises our way, whether they are good or bad as contractors we adapt and make things work, to another boomer year. 🌍



# Whanganui

CHAIR: DR WILLY MORRELL



Whanganui - Raetihi SH4 road rippling.

**“Traffic management compliance continues to tighten, which is putting further cost pressure on smaller players who are having to outsource these services.”**

This year our small Whanganui Branch has picked up an additional member (welcome aboard Cashmore Contracting) and is hopeful of picking up further membership from several new firms that have established in and around Whanganui over the past few years.

Presently the Whanganui economy and the civil construction sector remains reasonably buoyant. While Covid-19 has been disruptive, its impacts have been staggered and managed well by most local businesses.

The bigger disrupters this year, like elsewhere, have been material and wage inflation. The rising costs of diesel, construction materials, aggregates, timber, hotmix, and wages has taken the shine off the sector. Some materials



Whanganui - Raetihi SH4 repairs underway.

(e.g. pipes) are proving particularly difficult to source with their costs seemingly rising on a weekly basis.

Traffic management compliance continues to tighten, which is putting further cost pressure on smaller players who are having to outsource these services. As per last year, attracting and retaining skilled staff in the Whanganui region remains an ongoing challenge with job vacancy adverts typically attracting few, if any, suitable applicants. That said some contractors have noted a slight reduction in staff turnover in the past year.

While several large civil construction projects remain underway in the broader region (Whanganui's Port revitalisation project, the Ohakea Airforce Base upgrade and

the Manawatū Tararua Highway Project) - the longer-term outlook for project work is looking less and less certain.

Contractors have noted a distinct lack of tender opportunities over the past six months, with is growing concern the uncertainty surrounding the Three Waters Reform may be delaying council spending as they try and fathom the implications of the pending reform themselves.

As always, we would like to thank our local members and associates and Moore Markhams for their ongoing accounting support. We would also like to give Grant Radovanovich from CCNZ a 'shout out' for his great work over the past year. 🙌



# Manawatu

CHAIR: GREG LUMSDEN



Excavation works on the new Manawatu-Tararua highway  
– Te Ahu A Turanga Alliance

**“In the next few years Manawatu will continue to see a lift in industry activity from the impact of road investments linking the region with Wellington and Hawke’s Bay.”**

The last twelve months has been very quiet for the branch with both the National Excavator Operator Competition and Regional Excavator Operator Competition cancelled due to Covid-19.


Due to the uncertainty of the year, a lot of our planned activities were cancelled as not being able to secure the events in a timely fashion. Our branch meetings are going well with guest speakers and good turnouts which bodes well for new members

The local market has continued to grow with regards to subdivision work and local authority expenditure has increased. There’s quite a few shovel-ready projects that have funding in the Manawatu area and awaiting a start date.

And there are still the large projects south of Manawatu that are ongoing and will require our region’s resources and manpower. The new Manawatu gorge bypass has started and is already hiring local people and contractors with a five to six year completion date. This bodes well for future work with locals and contractors.

In the next few years Manawatu will continue to see a lift in industry activity from the impact of road investments linking the region with Wellington and Hawke’s Bay.

A major challenge for members is attracting and retaining skilled staff to resource the work coming through. Another challenge is to find ways to get branch involvement from the larger companies in the region - an ongoing challenge for the branch.

Heidi Giles has resigned and our new secretary/treasurer Maree Keely has taken the reins. Branch membership has risen by three new members in the last twelve months, and financial health is sound with a good surplus on the balance sheet. 



Earthworks for the new Te Ahu a Turanga Manawatu Tararua Highway in progress – Te Ahu a Turanga Alliance.



# Wellington Wairarapa

CHAIR: NOEL SULZBERGER



Jervois Quay stormwater replacements – E Carson & Sons.

**“Contractor members have completed a vast range of projects with substantial breadth of size and diversity. All against a background of personnel and supply chain challenges and interruptions.”**

As with the previous year we can look back on the year to 31 March 2022 and reflect on both the demands and challenges brought about by the on-going pandemic, as well as the achievements and successes of the civil construction industry in the Wellington/Wairarapa region.

Most significant in terms of completed projects is Transmission Gully, which has had input over a long period from many branch members. The road officially opened on 31 March.

Contractor members have completed a vast range of projects with substantial breadth of size and diversity. All against a background of personnel and supply chain challenges and interruptions.

Branch membership is currently greater than it has been for many years. During the past year we have welcomed new members, contractor and associate, with several members adding to our Wairarapa contingent and others bringing specialist expertise into the branch.

The financial performance of the branch during the year (and the position of the branch at year end) continue that of previous periods with the branch maintaining a positive position.

Branch meetings were also a victim of Covid-19. The branch meeting on April 26 was the first held for exactly six months. Despite this, more than 70 attendees were there, representing, members, prospective members and guests. Other branch events were also curtailed by Covid-19, although the branch quiz evening went ahead.

The 2021 branch awards evenings were both held this financial year, after being cancelled in 2020. These well-attended events witnessed a range of projects take out awards. Consistent amongst the award winners was the level of innovation applied to overcome, logistical, topographical and environmental conditions.

The branch executive committee has remained unchanged



Fixing a concrete bridge beam into position at Mary Crest Bridge, Peka Peka to north of Otaki section of the Kapiti Expressway.

during the year, with a balance of contractor members (all tiers) and associate members. The executive committee and the branch at large are brilliantly supported by branch secretary Laura Hae Hae.

During the year the branch welcomed Grant Radovanovich as CCNZ Regional Manager. Despite the loss of a number of branch meetings and events, Grant has been able to connect with many of our branch members, especially new members as they work through the membership process. Grant has also contributed (on-line) at executive committee meetings. Thank you Grant for the effort and support you have already provided to Wellington/Wairarapa branch. Our thanks also to National Office personnel who have attended the Wellington/Wairarapa branch meetings/events that have been held.

Currently contractor members are experiencing high demand for services. Across the region there are on-going

infrastructure projects in rail, housing (Kainga Ora) roading, water reticulation and wastewater systems. Added to that are numerous in-fill housing and subdivision projects across the region while Wellington City Council is looking to commence a roll out of additional cycleways through the city. The year ahead is looking good.

As branch chairman I extend my thanks to the Wellington/Wairarapa executive committee, the very supportive and generous branch associate members/sponsors, National Office for on-going support and leadership and branch members at large for all contributing to the success of the branch and the civil contracting industry.

The year through to 31 March 2023 will not be without challenges. The resilience shown by branch members over the past two years tells me they will overcome those challenges and have another successful year. 🌟



# Nelson Marlborough

CHAIR: BRENDAN DODD



Tar Barrel Tunnel Bypass – HEB Construction.

**“Our Code of Ethics expressly makes it clear members shall not attempt to attract or offer employment to an employee of another Member without first advising that Member.”**

2021 and 2022 have been some of the most complex and toughest for the Top of the South. Many businesses had to manage the extreme workloads and attendance of staff due to Covid-19 disruption, and this showed the depth of the businesses in the Top of the South to be up to the task.

Continued lockdowns were always going to be tough. This past year has taught us so much about the strengths of our businesses, clients, and our contracting families, and importantly our overall resilience.

Like last year we had excellent support from our three councils for the local construction civil sector by bringing work forward and ensuring a steady work output. The local private civil construction sectors continue to have very strong workloads outside of the local and government pipeline of works and this looks to continue. Marlborough has continued to thrive.

Last year’s storm has seen a large amount of resource committed. What was great to see is CCNZ members having a large presence there for the clean-up. MDC has had some large projects continuing and is starting to tender for large new projects.

The big discussion point with everyone is labour (and the lack thereof) which is an issue for everyone. We can only hope with border restrictions easing there will be an influx of highly skilled operators, drainlayers and builders coming to Marlborough and Tasman over the next year!

This year will see a huge milestone for the Nelson Tasman region with the Waimea Community Dam nearing completion and securing a regional investment that will secure much needed water for the generations to come. The redevelopment of the Picton Terminal will also create some big opportunities for local contractors. Like Marlborough the same is mirrored for Nelson and Tasman.

We all need to ensure we manage the physical fatigue of staff as well, as this is putting a lot of strain on many people.





The new Ruakanakana Underpass – HEB Construction.

It's not just the physical strain either, the mental wellbeing of all in our sector is vital so be sure to "check in on a mate". Mates in Construction and similar groups are there for all members to help get through the tough times.

Going forward, the focus on Environmental Awareness with the new National Environmental Standards are playing a bigger part in projects. Three Waters Reforms are sitting in the crystal ball of unknown. Outcomes and direction for councils and contractors still not clear.

The review of standard 3910 construction contracts is underway and hopefully will reduce the contracting out of responsibilities and risk to the contractor. We as an organisation will need to be at the forefront of this and assist in driving the good industry behaviours that need to be implemented to make a difference and change for the better.

Of concern over the past year is the numerous calls I have received regarding poaching and shoulder tapping of staff within our region.

Our Code of Ethics expressly makes it clear members shall not attempt to attract or offer employment to an employee of another Member without first advising that Member. This does not apply where the employee has responded to an advertisement. Please – we are only putting more pressure on each other to get the job done by doing this and it must stop.

We were lucky enough to get the bi-annual Awards in

last year. The quality of entries just gets better every year. Already we are getting interest in next year's awards, and it looks like there are some very interesting projects to put forward.

We are planning to hold an Excavator Operator Competition this year after having to cancel last year so look forward to plenty of entries.

We would like to congratulate Asphalt and Construction which has recently been informed its application for a new state of the art asphalt plant has been granted resource consent. CCNZ as a group welcomes the news. This shows fantastic investment in the region and will benefit all members in the future.

I would like to thank Ollie Turner, who is retiring from his current CCNZ role for all the support and work he has done over the years for the organisation. Locally, I want to acknowledge Murray Chambers who has made the tough decision to close his business for personal reasons and wish him well. We look forward to still seeing him at the Conference.

I would especially like to thank committee members and our secretary who keep making a considerable difference and strong gains for our branch each year. A huge thanks goes to our sponsors who continue to support us and without whom we would struggle to run our branch effectively. 🌍



# Canterbury Westland

CHAIR: SAM PATERSON



MBD Contracting working on slip repairs, West Coast.

**“As an industry, stability is needed to ensure we can make the right decision for our businesses. We will be looking for CCNZ National to continue to advocate and communicate information related to this issue to our region to enhance.”**

**W**hat a busy year across the Canterbury / Westland Region.

Having stepped into the chairman role following on from Jeremy Dixon a year ago, it has been amazing to see first-hand the willingness of the committee, as well as the wider contracting and associate members support of one another.

The committee as always has spent considerable effort adding real value to its members and associate members. In the year gone by, we have managed to deliver a large social calendar based around speakers, social events and online training to accommodate the conditions Covid-19 has created.

We were able to hold our Regional Excavator Operator Competition (REOC) under specific health and safety protocols. It was great to see our members and their staff given the opportunity to compete having had so many things cancelled in recent years.

With support from CablePrice the event was again held at the Road Metals quarry with competitors and close family in attendance. We had a large number of entrants, with the deserving winners being Gareth Butcher, Texco Groundworks, for Expert and Overall winner, and William McIlwrick, Fulton Hogan, the Novice category winner. It was a fantastic day all round, thanks to Road Metals and the committee members who organised and ran this.

Our annual Contractor of the Year awards evening was a challenge to deliver in 2022. The initial event in November was postponed to January before being cancelled in preference for an online event held in April.

I would like to thank the Contractor of the Year organising committee, in particular Emily Peacock, who spent countless hours pulling off our event. We had a record number of awards entries received, which was surprising considering the year, but reflects the amazing work being delivered by our members across the region. Special thanks to all



Tekapo Intake Gate Project – Downer NZ.

sponsors that supported us through the challenges, also to the major sponsors Hynds and Franklin Smith.

The branch is in both a strong financial and membership position. This has only been enhanced in the past year with eight new members coming on board. Associate member numbers are steady at 38. Branch finances remain stable, enabling the Branch to invest back into members and the wider industry.

We have paused our local Connexis Scholarships for members – a recurring initiative from previous years. This was done in an effort to mitigate a loss associated with the Contractor of the Year Awards, and the fact the course could not be delivered in a face-to-face classroom environment. We believe it important to support this type of initiative and expect that it will be reincorporated in the next FY's Budget.

We have continued our support in the Inzone Careers Coach through their Career's experience and Kiosks. In this initiative, support is focused on attracting school leavers to our industry, as a way of partly addressing a shortage of up-and-coming employees. We hope that this enterprise will be supported in the future at a national level as we all stand the opportunity to benefit.

We have also created some regional video content that will be shared shortly via social media platforms to attract and connect potential employees to our region and industry. Information of applicants will be shared with the

members in due course.

All of this has been happening in a year where the local market has been busy off the back of investment in the commercial and private property sector and council capital works. Most projects are hotly contested, with a significant contractor workforce base in the greater Canterbury Westland region.

There is general concern about the uncertainty that Three Waters Reform will bring to our sector and the continuity and visibility of the pipeline. As an industry, stability is needed to ensure we can make the right decision for our businesses. We will be looking for CCNZ National to continue to advocate and communicate information related to this issue to our region.

The committee has worked hard this year to provide value, I would like to recognise this and thank them for their efforts. Many go over and above expectations and commit significant time to the cause. We meet each month to help where we can, raise issues where needed as advocates for members, and provide events to upskill and inform our industry. Also, ngā mihi to our associates and sponsors for their support, and our members for their engagement.

A special thank you to our South Island Regional Manager at CCNZ, Ollie Turner who has decided to step down after 13 years of service. Ollie is a very well-respected member of the construction fraternity and will be missed. 🙏



# Otago

CHAIR: SCOTT SHAW



Optic fibre cable laying between Haast and Lake Hawea – Marais Laying.

**“The biggest opportunity will come from initiatives, programmes and government support to open the foreign labour market to enable recruitment from overseas. There is a risk countering this though with a labour exodus from NZ to overseas.”**

Otago region membership remains strong. We have had a good portion of new members come on board during the year. These have mainly been new start-up organisations looking to gain the benefits CCNZ provides.

General mood is positive about the amount of forward workload available for the next 12 months but also stressed about capacity and capability to deliver work without risk of not being fairly reimbursed for unpredictable increasing costs or time delays.

Managing increasing cost in materials and fuel whilst operating under contracts with scope for cost fluctuation is difficult. Local and Central Government projects are starting to grumble they are running out of money due to cost over-run. We are also seeing a reluctance of clients to visit sites or have face to face meetings, which places additional pressure on projects to communicate remotely and adds time to key decisions.

The lack of available labour, government restrictions, increased operating costs and reduced forecast revenue are also adding to the stress levels. In the short-term, absences related to Omicron and increasing costs are reducing the profits that can be made, and the short supply of labour and the costs of living increase are encouraging workers to seek higher pay.

Wage growth in the industry has been long overdue, the supply issue gave the opportunity for rates to increase, and unfortunately the cost of living has rapidly overtaken these gains. The lower end of the pay scale and those with large mortgages or loans are going to be put under financial pressure in the coming year, which will create challenges on site around safety and mental wellbeing.

In return, businesses come under considerable pressure. Every day is different with a new challenge faced. It is very difficult on people with so much constant change and uncertainty. Those that appear to be coping are the ones



Grader clearing carpark, Dunedin – Fulton Hogan.

that are consolidating their work with preferred clients and not taking on too much.

There appears to be plenty of opportunity for new work and clients across the board. The biggest opportunity will come from initiatives, programmes and government support to open the foreign labour market to enable recruitment from overseas. There is a risk countering this though with a labour exodus from NZ to overseas.

The local lower tier contractors work less for public sector clients than they do private. Fiscal stimulus spending by the public sector has led to closer relationships. In some instances, this has been through a larger main contractor or direct.

Much of the conforming lowest price tender approach and communication only via GETS with no relationship has dramatically reduced. I hope this can be maintained, a full order book ahead by clients that focuses on safety, sustainability, quality, and the health of the industry long term would be a positive for the region.

Member participation and engagement has been challenging in these restricted times. We try really hard to ensure the benefits of CCNZ are given back to the members with regular events but it has been a challenging 12 months doing this. We are ever-hopeful we can regain and strengthen the trust of members over the next period.

Unfortunately, due to the restrictions, our Regional Excavator competition was cancelled due to Covid-19. Our

regular venue of the Taieri A&P show was cancelled so we tried a number of other options, to no avail. We also made the tough decision to postpone the regional awards in favour of a 2022/2023 combined awards evening

The branch has been very mindful of spending member contributions wisely throughout the year. We remain in a steady position with income neutral to expenses. Our main source of income is our regional awards, so with this postponed, the financial boost will not be there.

We did however manage to host four general meetings with varying topics, which were generously supported by some of the regional and national suppliers. We will look to host in person going forward which should help with member participation.

With increased stress and awareness around mental health within the workforce and within the lives of our employees, we have put a focus on making “Mates In Construction” available to all members. We have hosted a few sessions with the Mates team where members have been encouraged to come along.

A special thanks to the Otago Executive team who have put a lot of planning, time and after-hours commitment into the branch to make it through the challenging year. We would also like to acknowledge our new secretary Anna Pawsey who joined us mid-year. Anna has picked up the reins quickly and is doing a great job supporting the executive team. 🌍



# Southland

CHAIR: NICK RILEY



Bluff Town Wharf upgrade – Brian Perry Civil.

**“Local market conditions remain steady and while there is always the need to push hard in the south for more funding and projects, our workload is currently balanced with the skilled labour shortages across the industry.”**

The past year seems a blur, sprinkled with patches of normality. Through all of this, we got the job done. Most notably amongst all the uncertainty, the delayed arrival of Omicron to the south allowed us to take full advantage of a great consistent construction season on the back of Southland's driest summer on record.

A scary thing is the sense of normality that is creeping in with constant change, acceptance of delays, deferrals, and cancellations. Don't get me wrong, these have been justified and a necessity but when conditions allow, we need to claw back what normality we can to keep our industry moving and strong.

Southland Branch membership is steady, and we are continually looking at up and coming businesses for membership potential. Branch associate membership is still low, and this is an area that needs focus going forward to strengthen key links, which we all know make everyone stronger when working together.

The branch is in a strong financial position with long-term savings maintained and untouched for many years. This has allowed our relatively small branch in the past to support nationally led programmes such as EPIC with confidence.

Our members are strong and well-established businesses who have been able to weather the storm as such in recent times and adapt with changes to work type and locations where necessary. Many of our members main work streams are in the rural agriculture sector which has experienced a buoyant season based on favourable working conditions and strong commodities markets.

Local market conditions remain steady and while there is always the need to push hard in the south for more funding and projects, our workload is currently balanced with the skilled labour shortages across the industry. We continue to have members involved in Three Waters projects progressing under recent stimulus packages, which has



Homer Tunnel resurfacing works – Downer NZ.

been a learning curve for all involved.

In general, recent global events and the uncertainties around ongoing implications will see even more strain on funding and budgets, and in turn result in less work, project cuts and or a lower level of service in some cases. But there is time to consolidate and really focus on delivering quality outcomes for all that are involved.

Our relationships and connections with local government and industry providers remains strong.

Skilled workforce shortages are also affecting the time taken to bring projects to the market for these entities.

In February 2022, after three attempts, we finally held an evening for the 2021 Annual Construction Awards in Invercargill. The event was downscaled and attended by entrants and some of our sponsors representatives only. While it was a shame to not celebrate our members' successes with our normal complement of around 250,

those who could attend had a great evening socialising and re-connecting.

On a positive note, opportunities to engage and promote the industry's career prospects have turned a corner. We now have multiple doors opening again in this space. We are once again engaged with Great South to promote Civil Trades, with the support of EPIC in a range of formats across training organisations and schools. This has been a key strength of our branch in previous years and it's great to be allowed the opportunity to engage and pass on the passion and opportunities our industry offers once again.

Looking forward the branch calendar is relatively full, and we have a reserved certainty around our ability to plan and deliver events.

Thanks to all our members, sponsors, associates, committee, and CCNZ. Together we continue to make great positive change in our industry. 🌍



# Key people *Civil Contractors NZ positions held in 2021-2022*

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## National Office

**CHIEF EXECUTIVE** Peter Silcock & Alan Pollard  
**TECHNICAL MANAGER** Stacy Goldsworthy  
**MEMBERSHIP & EVENTS MANAGER** Eve Cooper  
**COMMUNICATIONS MANAGER** Fraser May  
**OFFICE MANAGER** Anna Lovelock  
**ACCOUNTS & FINANCE** Geeta Unka  
**REGIONAL MANAGERS:**  
**NORTHERN** Calum Twist  
**CENTRAL** Grant Radovanovich  
**SOUTHERN** Ollie Turner

## Executive Council

**PRESIDENT** Tony Pike  
**VICE PRESIDENT** Bailey Gair  
**PAST PRESIDENT** Tim Ford  
**EXECUTIVE COUNCILLORS**  
Paul Bisset  
Mark Evans  
Jeremy Dixon  
Orla Gallagher  
David Howard  
Andrew Spittal  
**MAJOR ASSOCIATE**  
Gary Richardson  
**LEGAL ADVISOR**  
Paul Buetow

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## Northland

**SECRETARY** Lesley McCardle  
**CHAIR** Cameron Lornie

## Auckland

**SECRETARY** Joyce Tilbrook  
**CHAIR** Peter Ensor

## Bay Of Plenty

**SECRETARY** Kat Chantler  
**CHAIR** Gerry McLaughlan

## Waikato

**SECRETARY** Fiona Woodcock  
**CHAIR** Adam Plimmer

## Hawke's Bay East Coast

**SECRETARY** Sue Selwyn  
**CHAIR** Bart Mulder

## Taranaki

**SECRETARY** Rachael Cottam  
**CHAIR** Joe Ingram

## Manawatu

**SECRETARY** Heidi Giles

**CHAIR** Greg Lumsden

## Wanganui

**SECRETARY** James Bowen  
**CHAIR** Dr Willy Morell

## Wellington Wairarapa

**SECRETARY** Laura Hae Hae  
**CHAIR** Noel Sulzberger

## Nelson Marlborough

**SECRETARY** Megan Gibbins  
**CHAIR** Brendan Dodd

## Canterbury

**SECRETARY** Dana Enache  
**CHAIR** Sam Paterson

## Otago

**SECRETARY** Anna Pawsey  
**CHAIR** Scott Shaw

## Southland

**SECRETARY** Lauren McKinnel  
**CHAIR** Nick Riley





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HAZMAT

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*CCNZ thanks and appreciates the support of our Principal Business Partner and Core Associate members*

## Principal Business Partner

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### Hirepool

[www.hirepool.co.nz](http://www.hirepool.co.nz)

Hirepool has been the Principal Business Partner since 2004

- Civil Contractors NZ / Hirepool Construction Excellence Awards
- National Excavator Operator Competition
- Dedicated funds for branch sponsorship



*Hirepool has all your hire equipment needs.*

## Core Associate Members

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### Z Energy

[www.z.co.nz](http://www.z.co.nz)

Z has been a Core Associate for many years

- Discount fuel scheme
- Z People Awards (Emerging Leader / Personal Improvement)
- National Excavator Operator Competition



### Dentons Kensington Swan

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[www.dentons.com](http://www.dentons.com)

Dentons Kensington Swan is the legal advisor to Civil Contractors NZ

- Fifteen minutes of free legal advice
- Professional speakers at Civil Contractors NZ Roadshows

### CablePrice NZ

[www.cableprice.co.nz](http://www.cableprice.co.nz)

CablePrice is a major sponsor at national events

- Platinum and Naming Right Sponsor of the CCNZ CablePrice National Excavator Operator Competition



*CablePrice, like its Civil Contractors NZ membership, is built to last.*

CCNZ thanks and appreciates the support of our Major Associate members

## Major Associate members





# Contractor members 2021-2022

## \$0 – \$1 million

|  |                                     |                                  |
|--|-------------------------------------|----------------------------------|
| Able Trucking                                  | Exact Earthmoving                   | Mr Dig                           |
| Accurate Construction Excavation               | Excav8                              | MRT Construction                 |
| Acon Industries 2015                           | Flexi Labourer                      | Mules Construction               |
| T L Civil                                      | Fox Earthmovers                     | Murray Weston                    |
| Alex Field                                     | Frontline Earthmoving & Drainage    | Newman Excavations               |
| All About Developments                         | Galbraith Earthmovers               | Nicholls Earthworks and Drainage |
| JP Franklin Group                              | Gallivan Group                      | Northland Mobile Crushing        |
| Anchor Tech NZ                                 | Geoff Jukes Contracting             | Northland Transport              |
| Artisan Paving                                 | Graffiti Doctor NZ                  | Ormsby Groundworks               |
| ATD Services                                   | Greenstone Concrete & Asphalt       | P & N Siteworks                  |
| B Pull & Sons                                  | Greg Inch Earthmoving               | Paul White                       |
| BDX Group                                      | Halverson Civil                     | Pavement Treatments              |
| Beeby Contracting                              | Hatuma Lime Contracts               | Petco Contracts                  |
| Billington Transport                           | Headstart Pavements & Excavations   | Premier Civil Group              |
| Bird Infrastructure Reticulation Drainage      | WS & JF Heine Partnership           | Pro Arbore                       |
| Blade Pile NZ                                  | HGM Construction                    | Pro Civil Construction           |
| Blake Civil Construction                       | Hill Bros Civil                     | Professional Excavation          |
| Blenkiron Bros                                 | Hirst Civil & Cartage               | Project One Construction         |
| Bowe Brothers Excavating                       | HJR Civil                           | Rae Asphalts                     |
| Brian Hoffmann                                 | Hollands Excavation                 | Rangitikei Development           |
| Bridgewater Group                              | HR Civil                            | Ranui Construction               |
| Byfords Construction 2014                      | I W & DL George Trust               | Red Dell                         |
| Cape Mowing                                    | Independent Construction            | Renshaw Civil                    |
| Carran Scott Contracting Co                    | Independent Contractors             | ROBAR CIVIL NZ                   |
| CCA Earthmoving                                | James Lux Developments              | Robert J Mitchell Contractors    |
| Construction & Engineering Technical Solutions | Jamieson Earthworks                 | Rocka Excavation                 |
| Chinnery Construction                          | Jared Michael Bing                  | Roil Earthworks                  |
| Chris Gommans Contracting                      | JME CONTRACTORS                     | Roxburgh Excavation              |
| Civil [SL]                                     | John Fletcher Contracting           | Santo Drainage & Contracting     |
| Clarke Underground                             | John Leathwick                      | Shane Gribbon                    |
| Cloutman Brothers Mining & Dredging            | Jones Plumbers                      | SKF Contracting                  |
| Complete Site Solutions                        | JPS Earthmoving                     | Smart Fix Construction           |
| Crooks Contracting                             | Keene Krib 2000                     | Storm Waters Contracting         |
| Crowley Excavators                             | Kerepehi Transport                  | Strata Civil                     |
| D A McNeil                                     | KEV's Concrete Cutting              | Swale Earthmovers                |
| Darroch Contracting 2014                       | Kreisel Contracting (1988)          | Tairawhiti Contractors           |
| Dempseys Bobcat Services                       | Labour Civil                        | TPP Contracting                  |
| Denis Wheeler Earthmoving                      | Lanco Ex                            | Troon Civil                      |
| Dirtworx                                       | Leslie Bros Contracting             | Turners Contracting              |
| DITRAC   | Linepower                           | Vita Civil                       |
| Done Rite Contracting 2017                     | Luke Glamuzina Contractors          | Waitakere Tree Services          |
| Doug Hood Mining                               | M W Lissette                        | Wanaka Civil                     |
| Doug Symons Contracting                        | MAG Civil Construction              | Weka Earthmoving                 |
| Dreadnought Civil                              | McCready Engineering                | Wellington Contracting           |
| Drum Holdings                                  | McDonald Contracting & Construction | Wellington Development           |
| Duane Whiting Contractors                      | McEwan Haulage                      | Wilson & Keen Contracting        |
| Duncan Earthworks                              | Mckie Contracting                   | Wilson Earthmoving Group         |
| Earth Prep                                     | MecLand Roding                      | Zenscape                         |
| Earth Stability                                | Moore Construction                  |                                  |
|  | Mora Earthmoving                    |                                  |

## \$1 – \$2 million

|                                       |                               |                            |
|---------------------------------------|-------------------------------|----------------------------|
| A G Hoffman                           | Dign4u                        | Monk Earthworks            |
| Allens United Drainage and Earthworks | Dodge Contracting             | Morris & Bailey            |
| Apes Contracting                      | Easyflow Drainage             | Mt Lyford Contracting      |
| Sealed and Approved                   | Egypt                         | Northern Drainage          |
| Base Excavations                      | Elite Excavations Marlborough | Northern Pipe and Civil    |
| Bay Ground Control                    | Fahey Contracting             | Not Just Concrete          |
| BCG Civil                             | Forte Civil                   | Offshore Plumbing Services |
| BM Contracting                        | Francis Ward                  | Paraparamu Engineering     |
| BMT Contracting                       | Futurer Civil Infrastructure  | Ritchie Civil              |
| Bridge It NZ                          | Graham Contractors            | RS Cabling                 |
| Brough Earthworks                     | H Blackbee Contractors        | SES Contracting            |
| C W Drilling & Investigation          | Hawkes Bay Civil Contractors  | Shaw Asphalters 2006       |
| Cameron Contracting 2002              | Hoult Contractors             | Sierra Delta Civil         |
| Canterbury Demolition & Earthmoving   | Huband Contractors            | Sollys Freight (1978)      |
| Cargill Contracting                   | J C Contracting NZ            | Southwater                 |
| Central Demolition                    | John Roy Contracting          | Supreme Site Works         |
| Central Southland Excavating          | Johnstone Construction        | TCD 2015                   |
| Colin Amrein Contracting              | Jones Contracting Queenstown  | Three Sixty Civil          |
| Compton Civil                         | Kernohan Contractors          | Topline Contracting        |
| Contract Sealing                      | LB CIVIL                      | Total Siteworks            |
| Contrax (Central)                     | Lester Civil                  | Tuck Civil Services        |
| Currie Construction (2012)            | Mason Quality Excavation      | Wilson Contracting         |
| Davis Civil                           | Matco Civil Contractors       | XTREME Contracting         |

## \$2 – \$4 million

|                                 |                                   |                                |
|---------------------------------|-----------------------------------|--------------------------------|
| Abseil Access                   | Earthwork Solutions               | MAXBUILD                       |
| Action Civil                    | Earthworx Rural & Civil           | McCormack Group                |
| Advanced Siteworks              | Emmetts Civil Construction        | MWN Civil                      |
| Aidan Kelly Contracting         | EPL Construction                  | Nelson Civil Construction      |
| All About Construction          | Fuel Installations                | Opie Contractors 2014          |
| Allens United Waikato 1986      | GeoStabilization New Zealand      | Pipeline & Infrastructure      |
| Angus McMillan Concrete         | Giles Civil                       | Pro Seal                       |
| ARC Projects                    | Gill Construction Co              | Professional Traffic Solutions |
| Atlas Infrastructure & Services | Graham Harris                     | R A Shearing Contractors       |
| Baldwin Asphalts                | Grant Hood Contracting            | RJ Civil Construction          |
| Bassett Plumbing & Drainage     | Greg Donaldson Contracting        | RJM Construction               |
| Bay Civil                       | Grout and Rock NZ                 | RMS Contracting                |
| Bryce O'Sullivan Contracting    | Grouting Services NZ              | Roading and Building Cartage   |
| Burnside Contractors            | H & H Contractors                 | Rockstar Civil                 |
| C & A Cox                       | HBRC - Works Group                | Rohit's Civil & Infrastructure |
| Central Machine Hire            | Henry Adams Contracting           | Ryan Contractors               |
| CHB Earthmovers                 | Independent Kerb & Concrete (IKC) | SAL Civil Works                |
| City Pavements                  | Jesmond Construction              | SCL Civil Works                |
| Civil & Landfill Construction   | Jim Bates Contracting             | Siteworx Northland             |
| Civil + Build                   | JK Construction                   | Skevingtons                    |
| Civil Construction Services     | Johnston Civil                    | Tasman Civil                   |
| Clements Contractors            | Johnstone & Masters               | TeAnau Earthworks              |
| Concrete Treatments NZ          | Juno Civil                        | Thelein Construction           |
| Curle Contracting               | Kerbco                            | Tracks Concrete (2002)         |
| Daniel Renshaw Drainage         | King Drilling Company             | Universal Underground          |
| Darlington Drilling & Piling    | Land + Sea Civil L                | Utilities Infrastructure NZ    |
| Delta Contracting               | Letton Kerb & Channel             | Waitohu                        |
| Donovan Drainage & Earthmoving  | Linton Contracting                |                                |
| Drapers Earthmoving             | Loveridge                         |                                |
| E N Ramsbottom                  | Mackenzie Civil                   |                                |



## Contractor members 2021-2022 continued

**\$4 – \$6 million**

|                                 |                                  |                              |
|---------------------------------|----------------------------------|------------------------------|
| Advanced Excavating             | Construction Contracts           | Morepork Trenching           |
| Asphalt & Construction          | Glasgow Contractors              | Ngaio Contracting            |
| B Bullock (2009)                | Goodrick Contracting             | North Drill                  |
| Base Contracting                | GT Civil                         | PCL Contracting              |
| BBR Contech                     | Harris Dowd Gibbons Construction | Pidgeon Contracting          |
| Blackley Construction           | HES Earthmoving                  | Pritchard Civil              |
| Bond Contracts                  | HydroVac                         | Protranz Earthmoving         |
| Bond Earth Works                | J W Neill Contractors            | Rapid Earthworks             |
| C J Industries                  | K & B Reed Contractors           | Robinson Asphalts 1992       |
| CCL Construction Contracting    | Kerry Drainage & Civil           | Splice Construction          |
| CDS New Zealand                 | Legacy Contracting               | T C Nicholls                 |
| Chambers & Jackett              | Maungatua Contracting (Wanaka)   | Technix Bitumen Technologies |
| Christchurch Ready Mix Concrete | McDonough Contracting            | Tirau Earthmovers            |
| Construct Civil                 | MDL Civil and Engineering        |                              |

**\$6 – \$10 million**

|                            |                         |                              |
|----------------------------|-------------------------|------------------------------|
| Andrew Haulage 2011        | Groundfix               | Petrotec Services            |
| ASCO Asphalt               | Hamilton Asphalts       | Phoenix Civil                |
| Base Civil                 | Hibiscus Contractors    | Rock Control                 |
| Bryant Earthworks          | Hunter Civil            | Seay Earthmovers             |
| Ching Contracting          | Interflow Pty           | Smith Crane and Construction |
| CLL Solutions              | JCL Asphalt             | Smythe Contractors           |
| Crafar Crouch Construction | Landwork Civil          | Steve Bowling Contracting    |
| Donaldson Civil            | Libbet                  | Tarbotton Land & Civil       |
| Dormer Construction        | Loaders Wanganui        | Total Rail Solutions         |
| E Carson & Sons            | Maugers Contracting     | Traffic Control Systems      |
| Evergreen Landcare         | McKenzie & Parma        | Troy Wheeler Contracting     |
| G P Friel                  | McKenzie Contracting    | Wellington Pipelines         |
| Geovert                    | Multi Civil Contractors | Wilson Contractors (2003)    |
| Gleeson Civil              | Nelmac                  |                              |

**\$10 – \$25 million**

|                                |                          |                                       |
|--------------------------------|--------------------------|---------------------------------------|
| Ashburton Contracting          | J & R Contracting        | Quality Roading and Services (Wairoa) |
| B G Contracting                | J G Civil                | Russell Roads                         |
| Chevron Traffic Services       | J Swap Contractors       | Seipp Construction                    |
| City Contractors               | JMC                      | Spartan Construction                  |
| Civil Construction             | Lattey Group             | Spiral Drillers Civil                 |
| Connell Contractors            | MAP Projects             | Taggart Earthmoving                   |
| GSL                            | Marais Laying NZ         | TDM Construction                      |
| Hiway Stabilizers NZ           | March Cato               | Total Infrastructure (TIL)            |
| Hopper Construction            | MBD Contracting          | Vuksich & Borich (NZ)                 |
| ICB Retaining and Construction | Mike Edridge Contracting | Westroads                             |
| Inframax Construction          | Mills Albert             | Whitestone Contracting                |

**\$25 – \$50 million**

CB Civil & Drainage  
 Goodman Contractors  
 March Construction  
 Pipeline & Civil  
 Ross Reid  
 Schick Civil Construction  
 SouthRoads  
 Taylors Contracting Co  
 United Civil Construction  
 Waiotahi Contractors

**\$50 – \$100 million**

CORDE  
 Ghella  
 Isaac Construction

**\$100 million plus**

Acciona Construction New Zealand  
 CPB Contractors Pty  
 Dempsey Wood Civil  
 Downer NZ  
 Fletcher Construction Company  
 Fulton Hogan Corporate  
 HEB Construction  
 Hick Bros Civil Construction  
 McConnell Dowell Constructors  
 Ventia NZ Operations









# Financial Statements

**FOR THE YEAR ENDED 31 MARCH 2022**

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|   |           |
|---|-----------|
| <b>Auditors' Report .....</b>                                 | <b>58</b> |
| <b>Financial statements</b>                                   |           |
| <b>Statement of comprehensive income.....</b>                 | <b>60</b> |
| <b>Statement of changes in equity .....</b>                   | <b>61</b> |
| <b>Balance sheet .....</b>                                    | <b>62</b> |
| <b>Statement of cash flows .....</b>                          | <b>63</b> |
| <b>Notes to the financial statements</b>                      |           |
| 1 Summary of significant accounting policies .....            | 64        |
| 2 Critical accounting estimates and judgements.....           | 68        |
| 3 Financial instruments .....                                 | 69        |
| 4 Revenue.....  | 69        |
| 5 Expenses .....  | 70        |
| 6 Finance (income) costs – net.....                           | 71        |
| 7 Income tax expense.....                                     | 71        |
| 8 Cash and cash equivalents.....                              | 71        |
| 9 Trade and other receivables from exchange transactions..... | 72        |
| 10 Property, plant and equipment .....                        | 72        |
| 11 Intangible assets .....                                    | 74        |
| 12 Deferred tax assets/(liabilities) .....                    | 75        |
| 13 Trade and other payables.....                              | 76        |
| 14 Reserves and retained earnings .....                       | 76        |
| 15 Members surplus/(deficit) for the year .....               | 77        |
| 16 Contingencies .....  | 77        |
| 17 Commitments .....  | 78        |
| 18 Investments .....  | 78        |
| 19 Related parties .....                                      | 78        |
| 20 Events occurring after the reporting period .....          | 79        |
| 21 Impacts of COVID-19.....                                   | 79        |

**INDEPENDENT AUDITOR'S REPORT  
TO THE MEMBERS OF CIVIL CONTRACTORS NEW ZEALAND INCORPORATED**

**Opinion**

We have audited the parent and consolidated financial statements of Civil Contractors New Zealand Incorporated ("the Parent") and its subsidiary (together, "the Group"), which comprise the parent and consolidated balance sheet as at 31 March 2022, and the parent and consolidated statement of comprehensive income, parent and consolidated statement of changes in equity and parent and consolidated statement of cash flows for the year ended 31 March 2022, and notes to the parent and consolidated financial statements, including a summary of significant accounting policies and critical accounting estimates and judgements.

In our opinion, the accompanying parent and consolidated financial statements present fairly, in all material respects, the balance sheet of the Parent and Group as at 31 March 2022, and its parent and consolidated comprehensive income and cash flows for the year 31 March 2022 in accordance with Public Benefit Entity Standards Reduced Disclosure Regime ("PBE Standards RDR") issued by the New Zealand Accounting Standards Board.

**Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ("ISAs (NZ)"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Parent or its subsidiary.

**Other Information**

The executive council are responsible for the other information. The other information obtained at the date of this auditor's report is information contained in the annual report, but does not include the Parent and consolidated financial statements and our auditor's report thereon.

Our opinion on the parent and consolidated financial statements does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the parent and consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Parent and consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Executive Councils' Responsibilities for the Parent and Consolidated Financial Statements**

The executive councils are responsible on behalf of the Parent and Group for the preparation and fair presentation of the parent and consolidated financial statements in accordance with PBE Standards RDR, and for such internal control as the executive council determines is necessary to enable the preparation of the Parent and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the parent and consolidated financial statements, the executive council are responsible on behalf of the Parent and Group for assessing the Parent and Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the executive councils either intend to liquidate the Parent or Group or to cease operations, or have no realistic alternative but to do so.

### **Auditor's Responsibilities for the Audit of the Parent and Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the parent and consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of these Parent and consolidated financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the External Reporting Board's website at: <https://www.xrb.govt.nz/assurance-standards/auditors-responsibilities/audit-report-7/>.

This description forms part of our auditor's report.

### **Who we Report to**

This report is made solely to the Parent's members, as a body. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Parent and the Parent's members, as a body, for our audit work, for this report or for the opinions we have formed.

*BDO Wellington Audit Limited*

**BDO AUDIT WELLINGTON LIMITED**

Wellington

New Zealand

6 July 2022

**Civil Contractors New Zealand Incorporated**  
**Statement of comprehensive income**  
**For the year ended 31 March 2022**

|  | Notes | Group                 |                       | Parent                |                      |
|--|-------|-----------------------|-----------------------|-----------------------|----------------------|
|  |       | 2022<br>\$            | 2021<br>\$            | 2022<br>\$            | 2021<br>\$           |
| Revenue  | 4     | 4,513,372             | 3,231,028             | 3,348,019             | 2,199,189            |
| Publishing related expenses  |       | (522,598)             | (439,246)             | -                     | -                    |
| Depreciation & amortisation  | 5     | (41,992)              | (35,741)              | (38,321)              | (30,159)             |
| Loss on disposal of property, plant and equipment                                |       | (2,351)               | (1,359)               | (2,351)               | (1,359)              |
| Other expenses   | 5     | (3,525,844)           | (2,539,355)           | (3,092,055)           | (2,127,419)          |
| Finance income (costs) - net   | 6     | 12,665                | 23,155                | 12,313                | 22,597               |
| Surplus / (deficit) before income tax  |       | <u>433,252</u>        | <u>238,482</u>        | <u>227,605</u>        | <u>62,849</u>        |
| Income tax expense   | 7     | (67,825)              | (49,269)              | -                     | -                    |
| <b>Surplus / (deficit) for the year</b>  |       | <u><b>365,427</b></u> | <u><b>189,213</b></u> | <u><b>227,605</b></u> | <u><b>62,849</b></u> |
| <b>Surplus / (deficit) is attributable to:</b>                                   |       |                       |                       |                       |                      |
| Equity holders of Civil Contractors New Zealand Incorporated                     | 15    | 336,975               | 168,074               |                       |                      |
| Surplus attributable to non-controlling interest                                 |       | <u>28,452</u>         | <u>21,139</u>         |                       |                      |
|  |       | <u><b>365,427</b></u> | <u><b>189,213</b></u> |                       |                      |
| <b>Total comprehensive revenue and expenses for the year is attributable to:</b> |       |                       |                       |                       |                      |
| Equity holders of Civil Contractors New Zealand Incorporated                     | 15    | 336,975               | 168,074               |                       |                      |
| Surplus attributable to non-controlling interest                                 |       | <u>28,452</u>         | <u>21,139</u>         |                       |                      |
|  |       | <u><b>365,427</b></u> | <u><b>189,213</b></u> |                       |                      |

For and on behalf of the Board.



President

Date: 06/07/2022



Chief Executive Officer

Date: 06/07/2022

*The above statement of comprehensive income should be read in conjunction with the attached notes.*

**Civil Contractors New Zealand Incorporated**  
**Statement of changes in equity**  
**For the year ended 31 March 2022**

| <b>Group</b>                       | <b>Reserves</b> | <b>Retained earnings</b> | <b>Non-controlling interest</b> | <b>Total equity</b> |
|------------------------------------|-----------------|--------------------------|---------------------------------|---------------------|
|                                    | <b>\$</b>       | <b>\$</b>                | <b>\$</b>                       | <b>\$</b>           |
| <b>Balance as at 1 April 2020</b>  | 417,584         | 2,240,687                | 44,567                          | 2,702,838           |
| Surplus for the year               | -               | 168,074                  | 21,139                          | 189,213             |
| <b>Balance as at 31 March 2021</b> | <u>417,584</u>  | <u>2,408,761</u>         | <u>65,706</u>                   | <u>2,892,051</u>    |
| <b>Balance as at 1 April 2021</b>  | 417,584         | 2,408,761                | 65,706                          | 2,892,051           |
| Surplus for the year               | -               | 336,975                  | 28,452                          | 365,427             |
| Dividends paid                     | -               | -                        | (6,480)                         | (6,480)             |
| <b>Balance as at 31 March 2022</b> | <u>417,584</u>  | <u>2,745,736</u>         | <u>87,678</u>                   | <u>3,250,998</u>    |

| <b>Parent</b>                      | <b>Reserves</b> | <b>Retained earnings</b> | <b>Total equity</b> |
|------------------------------------|-----------------|--------------------------|---------------------|
|                                    | <b>\$</b>       | <b>\$</b>                | <b>\$</b>           |
| <b>Balance at 1 April 2020</b>     | 417,584         | 2,048,574                | 2,466,158           |
| Surplus for the year               | -               | 62,849                   | 62,849              |
| <b>Balance as at 31 March 2021</b> | <u>417,584</u>  | <u>2,111,423</u>         | <u>2,529,007</u>    |
| <b>Balance as at 1 April 2021</b>  | 417,584         | 2,111,423                | 2,529,007           |
| Surplus for the year               | -               | 227,605                  | 227,605             |
| <b>Balance as at 31 March 2022</b> | <u>417,584</u>  | <u>2,339,028</u>         | <u>2,756,612</u>    |

|  |              | <b>Group</b>          |                | <b>Parent</b>         |               |
|--|--------------|-----------------------|----------------|-----------------------|---------------|
|  | <b>Notes</b> | <b>2022</b>           | <b>2021</b>    | <b>2022</b>           | <b>2021</b>   |
|  |              | <b>\$</b>             | <b>\$</b>      | <b>\$</b>             | <b>\$</b>     |
| Total recognised income and expense for the year is attributable to: |              |                       |                |                       |               |
| Members of Civil Contractors New Zealand Incorporated                | 15           | <b>336,975</b>        | 168,074        | <b>227,605</b>        | 62,849        |
| Non controlling interest   |              | <b>28,452</b>         | 21,139         | -                     | -             |
|  |              | <u><b>365,427</b></u> | <u>189,213</u> | <u><b>227,605</b></u> | <u>62,849</u> |

*The above statement of changes in equity should be read in conjunction with the accompanying notes.*

**Civil Contractors New Zealand Incorporated**  
**Balance sheet**  
**As at 31 March 2022**

|  | Notes | Group            |                  | Parent           |                  |
|--|-------|------------------|------------------|------------------|------------------|
|  |       | 2022<br>\$       | 2021<br>\$       | 2022<br>\$       | 2021<br>\$       |
| <b>ASSETS</b>  |       |                  |                  |                  |                  |
| <b>Current assets</b>                                  |       |                  |                  |                  |                  |
| Cash and cash equivalents                              | 8     | 1,489,452        | 1,063,984        | 1,111,430        | 675,463          |
| Trade and other receivables from exchange transactions | 9     | 434,958          | 408,438          | 257,977          | 250,265          |
| Inventories  |       | 12,036           | 5,070            | 12,036           | 5,070            |
| Current tax receivables                                |       | 2,240            | -                | 2,240            | -                |
| Term deposits  |       | 1,198,021        | 1,069,242        | 1,058,021        | 1,029,242        |
| Conference prepayments                                 |       | 34,689           | 15,231           | 34,689           | 15,231           |
| <b>Total current assets</b>                            |       | <b>3,171,396</b> | <b>2,561,965</b> | <b>2,476,393</b> | <b>1,975,271</b> |
| <b>Non current assets</b>                              |       |                  |                  |                  |                  |
| Property, plant and equipment                          | 10    | 932,437          | 935,534          | 919,659          | 927,512          |
| Intangible assets                                      | 11    | 65,163           | 83,203           | 45,163           | 63,203           |
| Shares in Contrafed                                    |       | -                | -                | 22,400           | 22,400           |
| Deferred tax asset                                     | 12    | 4,848            | 6,078            | -                | -                |
| <b>Total non-current assets</b>                        |       | <b>1,002,448</b> | <b>1,024,815</b> | <b>987,222</b>   | <b>1,013,115</b> |
| <b>Total assets</b>                                    |       | <b>4,173,844</b> | <b>3,586,780</b> | <b>3,463,615</b> | <b>2,988,386</b> |
| <b>LIABILITIES</b>                                     |       |                  |                  |                  |                  |
| <b>Current liabilities</b>                             |       |                  |                  |                  |                  |
| Trade and other payables                               | 13    | 479,474          | 418,244          | 318,443          | 275,602          |
| Current tax payables                                   |       | 29,825           | 50,140           | -                | -                |
| Income in advance                                      |       | 413,547          | 222,891          | 388,560          | 180,323          |
| Customer refunds due                                   |       | -                | 3,454            | -                | 3,454            |
| <b>Total current liabilities</b>                       |       | <b>922,846</b>   | <b>694,729</b>   | <b>707,003</b>   | <b>459,379</b>   |
| <b>Total liabilities</b>                               |       | <b>922,846</b>   | <b>694,729</b>   | <b>707,003</b>   | <b>459,379</b>   |
| <b>Net assets</b>                                      |       | <b>3,250,998</b> | <b>2,892,051</b> | <b>2,756,612</b> | <b>2,529,007</b> |
| <b>EQUITY</b>  |       |                  |                  |                  |                  |
| Reserves   | 14(a) | 417,584          | 417,584          | 417,584          | 417,584          |
| Retained earnings                                      | 14(b) | 2,745,736        | 2,408,761        | 2,339,028        | 2,111,423        |
|  |       | <b>3,163,320</b> | <b>2,826,345</b> | <b>2,756,612</b> | <b>2,529,007</b> |
| Non-controlling interest                               |       | 87,678           | 65,706           | -                | -                |
| <b>Total equity</b>                                    |       | <b>3,250,998</b> | <b>2,892,051</b> | <b>2,756,612</b> | <b>2,529,007</b> |

*The above balance sheet should be read in conjunction with the accompanying notes.*

**Civil Contractors New Zealand Incorporated**  
**Statement of cash flows**  
**For the year ended 31 March 2022**

| Notes   | Group            |                  | Parent           |                  |
|---|------------------|------------------|------------------|------------------|
|   | 2022<br>\$       | 2021<br>\$       | 2022<br>\$       | 2021<br>\$       |
| <b>Cash flows from operating activities</b>                 |                  |                  |                  |                  |
|   | 4,743,669        | 3,149,919        | 3,582,527        | 2,166,138        |
|   | (4,083,286)      | (2,934,978)      | (3,146,119)      | (2,105,084)      |
|   | 12,665           | 23,155           | 12,313           | 22,597           |
|   | (86,910)         | (15,529)         | -                | -                |
|   | (381)            | 15,690           | 788              | 8,541            |
|   | <u>585,757</u>   | <u>238,257</u>   | <u>449,509</u>   | <u>92,192</u>    |
| <b>Cash flows from investing activities</b>                 |                  |                  |                  |                  |
| 10  | (23,206)         | (7,051)          | (14,779)         | (7,051)          |
|   | (128,779)        | (132,914)        | (28,779)         | (92,913)         |
|   | -                | (14,142)         | -                | (14,142)         |
|   | 416              | -                | 30,016           | -                |
|   | <u>(151,569)</u> | <u>(154,107)</u> | <u>(13,542)</u>  | <u>(114,106)</u> |
| <b>Cash flows from financing activities</b>                 |                  |                  |                  |                  |
|   | (8,720)          | -                | -                | -                |
|   | <u>(8,720)</u>   | <u>-</u>         | <u>-</u>         | <u>-</u>         |
| <b>Net increase/(decrease) in cash and cash equivalents</b> |                  |                  |                  |                  |
|   | 425,468          | 84,150           | 435,967          | (21,914)         |
|   | <u>1,063,984</u> | <u>979,834</u>   | <u>675,463</u>   | <u>697,377</u>   |
| 8   | <u>1,489,452</u> | <u>1,063,984</u> | <u>1,111,430</u> | <u>675,463</u>   |

*The above statement of cash flows should be read in conjunction with the accompanying notes.*

## **1 Summary of significant accounting policies**

Civil Contractors New Zealand Incorporated (the Parent) and its subsidiary, Contrafed Publishing Co Limited, (together the Group) is an Incorporated Society.

### **(a) Basis of preparation**

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

#### *Entity reporting*

The financial statements for the Parent are for Civil Contractors New Zealand Incorporated as a separate legal entity.

The consolidated financial statements for the Group are for the economic entity comprising Civil Contractors New Zealand Incorporated and its subsidiary, Contrafed Publishing Co Limited. Control exists due to Civil Contractors New Zealand Incorporated being a majority shareholder.

#### *Statutory base*

Civil Contractors New Zealand Incorporated was incorporated under the Incorporated Societies Act 1908 on the 15th of August 1944.

The financial statements have been prepared in accordance with the requirements of the Incorporated Societies Act 1908.

The financial statements of the Parent and Group have been prepared in accordance with Tier 2 PBE Standards and disclosure concessions have been applied. The Group is eligible to report in accordance with Tier 2 PBE Standards because it does not have public accountability and it is not large.

Civil Contractors New Zealand Incorporated defines itself as a not for profit entity.

#### *Method of consolidation*

The Group financial statements consolidate the financial statements of subsidiaries using the purchase method. Subsidiaries are entities that are controlled, either directly or indirectly, by the Parent. All material transactions between subsidiaries or between the Parent and subsidiaries are eliminated on consolidation.

#### *Historical cost convention*

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain assets as identified in specific accounting policies below.

#### *Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which each of the entities operate ('the functional currency'). The consolidated financial statements are presented in New Zealand dollars (\$), which is the Parent and Group's functional and presentation currency, rounded to the nearest dollar.

### **(b) Revenue recognition**

#### *Exchange transactions*

Revenue comprises the amounts received and receivable for goods and services supplied to customers in the ordinary course of business. Membership subscriptions are recognised in the year of membership to which those subscriptions relate. Membership resignations received within 3 months of balance date are not recognised as revenue. For resignations after 3 months unpaid subscriptions are recognised as bad debts. Interest income is accounted for as earned. Rental income is accounted for as earned.

#### *Non-exchange transactions*

Non-exchange transactions are recognised when the payment is received and when the amount can be reliably measured.

#### *Income in advance*

Membership subscriptions relating to the following financial year and invoiced before balance date are recorded as income in advance in the financial statements.



## **1 Summary of significant accounting policies (continued)**

### **(c) Income tax**

The income tax expense or revenue for the period is the total of the current income tax charge or credit based on the national income tax rate for each jurisdiction plus/minus any prior years' under/over provisions, plus/minus movements in the deferred tax balance except where the movement in deferred tax is attributable to a movement in reserves.

Movements in deferred tax are attributable to temporary differences between the tax base of assets and liabilities and their carrying amounts in the financial statements and any unused tax losses or credits. Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted. An exception is made for certain temporary differences arising from the initial recognition of an asset or a liability. No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or loss or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only to the extent that it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Income tax for the Parent is calculated using the principle of mutuality, whereby income received from members (i.e. subscriptions) are not taxable, while any associated expenses are not deductible. The allocation of expenses is based on an average of employee time spent on each income-earning activity.

### **(d) Goods and Services Tax (GST)**

The profit and loss component of the statement of comprehensive income has been prepared so that all components are stated exclusive of GST. All items in the balance sheet are stated net of GST, with the exception of receivables and payables, which include GST invoiced.

### **(e) Leases**

#### *(i) Finance leases*

Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased asset and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding.

#### *(ii) Operating leases*

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases.

### **(f) Cash and cash equivalents**

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

### **(g) Trade and other receivables**

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts.

### **(h) Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and where applicable, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Cost is determined on a first in, first out basis and in the case of manufactured goods, includes direct materials, labour and production overheads. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

## 1 Summary of significant accounting policies (continued)

### (i) Financial instruments

The Parent and Group initially recognises financial instruments when the Parent and Group becomes a party to the contractual provisions of the instrument. The Parent and Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Parent and Group is recognised as a separate asset or liability.

The Parent and Group derecognises a financial liability when its contractual obligations are discharged, cancelled, or expire.

The Parent and Group also derecognises financial assets and financial liabilities when there has been significant changes to the terms and/or the amount of contractual payments to be received/paid.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Parent and Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Parent and Group classifies financial assets as loans and receivables, held-to-maturity and available-for-sale.

The Parent and Group classifies financial liabilities as amortised cost, which includes trade and other payables.

Financial instruments are initially measured at fair value, plus for those financial instruments not subsequently measured at fair value through surplus or deficit, directly attributable transaction costs.

Subsequent measurement is dependent on the classification of the financial instrument, and is specifically detailed in the accounting policies below.

#### (i) Held-to-maturity

If the Parent and Group has the positive intent and ability to hold debt securities to maturity, then such financial assets are classified as held-to-maturity. Held-to-maturity financial assets are subsequently measured at amortised cost using the effective interest method, less any impairment losses.

Held-to-maturity financial assets comprise term deposits.

#### (ii) Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are subsequently measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and cash equivalents and trade and other receivables.

#### (iii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated as available-for sale or are not classified in any of the above categories of financial assets. Available-for-sale financial assets comprise shares in Contrafed Publishing Co Limited. These shares are carried at cost as there is no quoted market. The fair value of these shares cannot be reliably measured due to no active market.

Upon derecognition, the accumulated gain or loss within net assets/equity is reclassified to surplus or deficit.

#### (iv) Impairment of non-derivative financial assets

A financial asset not subsequently measured at fair value through surplus or deficit is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that the loss event(s) had an impact on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes default or delinquency by a counterparty, restructuring of an amount due to the Parent and Group on terms that the Parent and Group would not consider otherwise, indications that a counterparty or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in the Parent and Group, economic conditions that correlate with defaults or the disappearance of an active market for a security.

## 1 Summary of significant accounting policies (continued)

### (i) Financial instruments (continued)

The Parent and Group considers evidence of impairment for financial assets measured at amortised cost (loans and receivables) at both a specific asset and collective level.

All individually significant assets are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

In assessing collective impairment the Parent and Group uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in surplus or deficit and reflected in an allowance account against loans and receivables or held-to-maturity. Interest on the impaired asset continues to be recognised.

When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through surplus or deficit.

### (j) Property, plant and equipment

All property, plant and equipment is stated at historical cost less depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Cost may also include transfers from equity of any gains/losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All costs are charged to the profit and loss component of the statement of comprehensive income during the financial period in which they are incurred.

Land is not depreciated. Depreciation of property, plant and equipment is calculated using diminishing value income tax rates so as to expense the cost of the assets over their useful lives. The rates are as follows:

|  |              |
|--|--------------|
| Buildings                                | 2.0%         |
| Furniture, fittings and office equipment | 18.0 - 67.0% |
| Computer equipment                       | 33.0 - 50.0% |

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the profit and loss component of the statement of comprehensive income.

#### *Revaluations*

Civil Contractors New Zealand Incorporated's accounting policy was to revalue land and buildings every five years. It has been concluded that the continual revaluation of the land and buildings cannot be justified for cost-benefit reasons. The land and buildings were last revalued in December 2004. Since then Civil Contractors New Zealand Incorporated has been applying modified historical cost.

### (k) Intangible assets

Goodwill represents the excess of the purchase consideration over the fair value of net assets, acquired at the time of acquisition. Goodwill is tested annually for impairment. Brand names are recognised at cost. They are regarded as having indefinite useful lives as there is no foreseeable limit to the period they are expected to be useful. Brand names are tested annually for impairment.

Separately acquired trademarks are shown at historical cost. They are regarded as having an indefinite useful life and are tested annually for impairment.

## **1 Summary of significant accounting policies (continued)**

### **(k) Intangible assets (continued)**

Website costs are capitalised on the basis of the costs incurred to acquire and bring to use the website. These costs are amortised over their estimated useful life of 4 years.

### **(l) Comparative balances**

Comparative balances have been reclassified and restated to conform with changes in presentation and classification adopted in the current period.

### **(m) Changes in accounting policies**

There have been no significant changes in accounting policies during the current year. Accounting policies have been applied on a basis consistent with prior year.

## **2 Critical accounting estimates and judgements**

### **Critical accounting estimates and assumptions**

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### *Deferred tax asset on carried forward tax losses.*

The Group and Parent have tax losses carried forward of \$188,453 (2021: \$166,916). Deferred tax has only been recognised on these losses up to the value of the deferred tax liabilities of the Parent on the basis that it is not probable the remaining losses will be utilised against future taxable income. As a result, there is an unrecognised deferred tax asset of \$48,658 (2021: \$41,551) in relation to unused tax losses, see notes 7 and 12.

### 3 Financial instruments

#### Financial instruments by category

|  | Group            |                  | Parent           |                  |
|--|------------------|------------------|------------------|------------------|
|  | 2022             | 2021             | 2022             | 2021             |
|  | \$               | \$               | \$               | \$               |
| <b>Financial assets as per balance sheet</b>   |                  |                  |                  |                  |
| <b>Loans and receivables</b>                   |                  |                  |                  |                  |
| Cash and cash equivalents                      | 1,489,452        | 1,063,984        | 1,111,430        | 667,797          |
| Trade and other receivables                    | 343,940          | 390,963          | 176,432          | 236,227          |
| <b>Held-to-maturity</b>                        |                  |                  |                  |                  |
| Term deposits                                  | 1,198,021        | 1,069,242        | 1,058,021        | 1,036,908        |
| <b>Available-for-sale</b>                      |                  |                  |                  |                  |
| Shares in Contrafed                            | -                | -                | 22,400           | 22,400           |
|  | <u>3,031,413</u> | <u>2,524,189</u> | <u>2,368,283</u> | <u>1,963,332</u> |
| <b>Financial liabilities at amortised cost</b> |                  |                  |                  |                  |
| Trade and other payables                       | 363,449          | 321,114          | 252,553          | 224,418          |
|  | <u>363,449</u>   | <u>321,114</u>   | <u>252,553</u>   | <u>224,418</u>   |

### 4 Revenue

|                             | Group            |                  | Parent           |                  |
|-----------------------------|------------------|------------------|------------------|------------------|
|                             | 2022             | 2021             | 2022             | 2021             |
|                             | \$               | \$               | \$               | \$               |
| <i>Exchange revenue</i>     |                  |                  |                  |                  |
| Services                    | 419,158          | 411,538          | 137,422          | 163,259          |
| NEOC/REOC income            | 1,700            | 88,667           | 1,700            | 88,667           |
| Sponsorship                 | 158,323          | 121,685          | 158,323          | 121,685          |
| Subscriptions income        | 1,909,030        | 1,534,281        | 1,909,030        | 1,534,281        |
| Functions income            | 341,448          | 136,625          | 341,448          | 136,625          |
| Awards income               | 47,050           | -                | 47,050           | -                |
| Advertising income          | 913,395          | 756,976          | -                | -                |
| Trade certification income  | 74,041           | 90,753           | 74,041           | 90,753           |
| Conference income           | 510,310          | -                | 510,310          | -                |
| Sundry income               | 138,501          | 40,898           | 136,439          | 14,712           |
| Dividends                   | 416              | 398              | 32,256           | -                |
|                             | <u>4,513,372</u> | <u>3,181,821</u> | <u>3,348,019</u> | <u>2,149,982</u> |
| <i>Non-exchange revenue</i> |                  |                  |                  |                  |
| Sundry income               | -                | 49,207           | -                | 49,207           |
|                             | <u>-</u>         | <u>49,207</u>    | <u>-</u>         | <u>49,207</u>    |
| Total revenue               | <u>4,513,372</u> | <u>3,231,028</u> | <u>3,348,019</u> | <u>2,199,189</u> |

## 5 Expenses

|  | Group            |                  | Parent           |                  |
|--|------------------|------------------|------------------|------------------|
|  | 2022<br>\$       | 2021<br>\$       | 2022<br>\$       | 2021<br>\$       |
| <i>Depreciation</i>                        |                  |                  |                  |                  |
| Land and buildings                         | 7,714            | 7,871            | 7,714            | 7,871            |
| Fixtures and fittings and office equipment | 8,532            | 11,619           | 4,861            | 6,037            |
| Computer equipment                         | 7,706            | 5,031            | 7,706            | 5,031            |
| Total depreciation                         | <u>23,952</u>    | <u>24,521</u>    | <u>20,281</u>    | <u>18,939</u>    |
| <i>Amortisation</i>                        |                  |                  |                  |                  |
| Amortisation                               | 18,040           | 11,220           | 18,040           | 11,220           |
| Total depreciation and amortisation        | <u>41,992</u>    | <u>35,741</u>    | <u>38,321</u>    | <u>30,159</u>    |
| Accident compensation levy                 | 2,834            | 2,590            | 1,662            | 1,781            |
| Accounting fees                            | 83,941           | 79,724           | 66,926           | 69,637           |
| Advertising & promotion                    | 33,389           | 14,108           | 28,501           | 11,380           |
| Audit fees                                 | 42,710           | 41,628           | 37,245           | 32,134           |
| Award costs                                | 40,214           | -                | 40,214           | -                |
| Bad debts                                  | 31,301           | 29,507           | 30,479           | 29,507           |
| Bank fees & interest                       | 7,943            | 4,103            | 7,131            | 3,013            |
| Branch meeting expenses                    | 45,728           | 63,816           | 45,728           | 63,816           |
| Careers promotion                          | 49,469           | 11,903           | 52,039           | 13,750           |
| CEO expenses                               | 15,198           | 6,304            | 15,198           | 6,304            |
| Conference expenses                        | 424,982          | 7,696            | 424,982          | 7,696            |
| Contrafed subscriptions                    | -                | -                | 45,430           | 41,766           |
| Council costs                              | 33,249           | 20,251           | 33,249           | 20,251           |
| Entertainment                              | 475              | 639              | -                | -                |
| Fringe benefit tax                         | 24,463           | 17,500           | 24,463           | 17,500           |
| Functions                                  | 372,899          | 143,396          | 372,899          | 143,396          |
| General expenses                           | 54,686           | 74,176           | 35,314           | 35,595           |
| Hire of plant & equipment                  | 5,467            | 5,742            | -                | -                |
| Industry liaison                           | 12,366           | 13,929           | 12,366           | 13,929           |
| Industry projects                          | 35,434           | 2,925            | 35,434           | 2,925            |
| Insurance                                  | 38,428           | 37,082           | 32,341           | 28,880           |
| IT costs                                   | 30,447           | 34,769           | 9,102            | 8,649            |
| Kiwisaver employer contributions           | 29,499           | 25,896           | 29,499           | 25,896           |
| Legal & consulting fees                    | 20,991           | 10,821           | 20,991           | 10,821           |
| N3 Benefits Purchases                      | 25,000           | 25,000           | 25,000           | 25,000           |
| NEOC/REOC expenses                         | 25,055           | 81,620           | 25,055           | 81,620           |
| Office equipment & maintenance             | 34,710           | 101,838          | 33,534           | 101,345          |
| Postage & couriers                         | 16,265           | 12,535           | 14,946           | 12,535           |
| Power & utilities                          | 38,358           | 35,616           | 36,130           | 33,166           |
| Printing & stationery                      | 16,156           | 29,261           | 13,225           | 24,591           |
| Public relations                           | 14,455           | 2,236            | 14,455           | 2,236            |
| Publication costs                          | 30,056           | 20,987           | 40,577           | 33,088           |
| Regional and technical manager expenses    | 169,789          | 102,593          | 169,789          | 102,593          |
| Rent                                       | 43,542           | 48,193           | -                | -                |
| Salaries                                   | 1,433,357        | 1,266,048        | 1,113,016        | 968,639          |
| Sponsorship                                | 29,879           | 50,468           | 29,879           | 50,468           |
| Staff training & recruitment               | 59,337           | 34,230           | 54,982           | 32,647           |
| Subscriptions                              | 29,188           | 26,348           | 22,721           | 26,348           |
| Telephone & internet                       | 21,141           | 22,322           | 14,134           | 16,162           |
| Trade certification expenses               | 34,990           | 6,834            | 34,990           | 6,834            |
| Travel & accomodation                      | 7,201            | 3,200            | -                | -                |
| Website maintenance                        | 21,481           | 21,521           | 8,658            | 21,521           |
| Workforce Development                      | 39,771           | -                | 39,771           | -                |
|  | <u>3,525,844</u> | <u>2,539,355</u> | <u>3,092,055</u> | <u>2,127,419</u> |

## 6 Finance (income) costs - net

|                            | Group           |                 | Parent          |                 |
|----------------------------|-----------------|-----------------|-----------------|-----------------|
|                            | 2022<br>\$      | 2021<br>\$      | 2022<br>\$      | 2021<br>\$      |
| <b>Finance income</b>      |                 |                 |                 |                 |
| Interest                   | <u>(12,665)</u> | <u>(23,155)</u> | <u>(12,313)</u> | <u>(22,597)</u> |
| Total finance income       | <u>(12,665)</u> | <u>(23,155)</u> | <u>(12,313)</u> | <u>(22,597)</u> |
| Net finance (income) costs | <u>(12,665)</u> | <u>(23,155)</u> | <u>(12,313)</u> | <u>(22,597)</u> |

## 7 Income tax expense

|                               | Group         |                | Parent     |            |
|-------------------------------|---------------|----------------|------------|------------|
|                               | 2022<br>\$    | 2021<br>\$     | 2022<br>\$ | 2021<br>\$ |
| <b>(a) Income tax expense</b> |               |                |            |            |
| Current tax                   | <u>66,595</u> | <u>51,275</u>  | <u>-</u>   | <u>-</u>   |
| Deferred tax                  | <u>1,230</u>  | <u>(2,006)</u> | <u>-</u>   | <u>-</u>   |
| <b>Income tax expense</b>     | <u>67,825</u> | <u>49,269</u>  | <u>-</u>   | <u>-</u>   |

### (b) Numerical reconciliation of income tax expense to prima facie tax payable

|   |                 |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|
| Surplus/(Deficit) before income tax expense                                   | <u>433,252</u>  | <u>238,482</u>  | <u>227,605</u>  | <u>62,849</u>   |
| Income tax at 28%   | <u>121,311</u>  | <u>66,775</u>   | <u>63,729</u>   | <u>17,598</u>   |
| Less tax effect of permanent differences                                      |                 |                 |                 |                 |
| Non assessable income and expenses  | <u>(48,380)</u> | <u>(27,733)</u> | <u>(58,623)</u> | <u>(27,825)</u> |
| Unused tax losses for which no deferred tax asset has been recognised         | <u>-</u>        | <u>10,227</u>   | <u>-</u>        | <u>10,227</u>   |
| Utilisation of tax losses for which no deferred tax asset had been recognised | <u>(5,106)</u>  | <u>-</u>        | <u>(5,106)</u>  | <u>-</u>        |
| Income tax expense  | <u>67,825</u>   | <u>49,269</u>   | <u>-</u>        | <u>-</u>        |

### (c) Unrecognised deferred tax balances

|   |               |               |               |               |
|---|---------------|---------------|---------------|---------------|
| Unused tax losses for which no deferred tax asset has been recognised | <u>48,658</u> | <u>41,551</u> | <u>48,658</u> | <u>41,551</u> |
| Unrecognised deferred tax balances                                    | <u>48,658</u> | <u>41,551</u> | <u>48,658</u> | <u>41,551</u> |

## 8 Cash and cash equivalents

|                  | Group            |                  | Parent           |                |
|------------------|------------------|------------------|------------------|----------------|
|                  | 2022<br>\$       | 2021<br>\$       | 2022<br>\$       | 2021<br>\$     |
| Bank balances    | <u>1,459,452</u> | <u>1,056,257</u> | <u>1,081,430</u> | <u>667,797</u> |
| Deposits at call | <u>30,000</u>    | <u>7,666</u>     | <u>30,000</u>    | <u>7,666</u>   |
| Petty cash       | <u>-</u>         | <u>61</u>        | <u>-</u>         | <u>-</u>       |
|                  | <u>1,489,452</u> | <u>1,063,984</u> | <u>1,111,430</u> | <u>675,463</u> |

## 8 Cash and cash equivalents (continued)

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.

## 9 Trade and other receivables from exchange transactions

|                   | Group          |                | Parent         |                |
|-------------------|----------------|----------------|----------------|----------------|
|                   | 2022<br>\$     | 2021<br>\$     | 2022<br>\$     | 2021<br>\$     |
| Trade receivables | 331,423        | 264,782        | 163,915        | 110,046        |
| Prepayments       | 91,018         | 17,475         | 81,545         | 14,038         |
| Accrued income    | 12,517         | 126,181        | 12,517         | 126,181        |
|                   | <u>434,958</u> | <u>408,438</u> | <u>257,977</u> | <u>250,265</u> |

Receivables are non interest bearing and are generally on terms from 30 to 90 days.

As at 31 March 2022, no receivables were impaired (2021: nil).

See note 19 for further details on the related party receivables.

## 10 Property, plant and equipment

| Group                           | Land and<br>buildings<br>\$ | Fixtures and<br>fittings and<br>office<br>equipment<br>\$ | Computer<br>equipment<br>\$ | Total<br>\$    |
|---------------------------------|-----------------------------|---|-----------------------------|----------------|
| <b>At 1 April 2020</b>          |                             |   |                             |                |
| Cost                            | 1,053,333                   | 359,824   | 286,870                     | 1,700,027      |
| Accumulated depreciation        | (148,662)                   | (318,293)   | (278,583)                   | (745,538)      |
| Net book amount                 | <u>904,671</u>              | <u>41,531</u>   | <u>8,287</u>                | <u>954,489</u> |
| <b>At 31 March 2021</b>         |                             |   |                             |                |
| Cost                            | 1,053,333                   | 354,927   | 289,311                     | 1,697,571      |
| Accumulated depreciation        | (156,533)                   | (324,589)   | (280,915)                   | (762,037)      |
| Net book amount                 | <u>896,800</u>              | <u>30,338</u>   | <u>8,396</u>                | <u>935,534</u> |
| <b>Year ended 31 March 2022</b> |                             |   |                             |                |
| Opening net book amount         | 896,800                     | 30,338  | 8,396                       | 935,534        |
| Additions                       | -                           | 11,729  | 11,477                      | 23,206         |
| Disposals                       | -                           | (794)   | (1,557)                     | (2,351)        |
| Depreciation charge (note 5)    | (7,714)                     | (8,532)   | (7,706)                     | (23,952)       |
| Closing net book amount         | <u>889,086</u>              | <u>32,741</u>   | <u>10,610</u>               | <u>932,437</u> |
| <b>At 31 March 2022</b>         |                             |   |                             |                |
| Cost                            | 1,053,333                   | 362,353   | 199,675                     | 1,615,361      |
| Accumulated depreciation        | (164,247)                   | (329,612)   | (189,065)                   | (682,924)      |
| Net book amount                 | <u>889,086</u>              | <u>32,741</u>   | <u>10,610</u>               | <u>932,437</u> |



**10 Property, plant and equipment (continued)**

| Parent                          | Land and<br>buildings<br>\$ | Fixtures and<br>fittings and<br>office<br>equipment<br>\$ | Computer<br>equipment<br>\$ | Total<br>\$      |
|---------------------------------|-----------------------------|---|-----------------------------|------------------|
| <b>At 1 April 2020</b>          |                             |   |                             |                  |
| Cost                            | 1,053,333                   | 259,056   | 286,870                     | 1,599,259        |
| Accumulated depreciation        | <u>(148,662)</u>            | <u>(231,255)</u>  | <u>(278,583)</u>            | <u>(658,500)</u> |
| Net book amount                 | <u>904,671</u>              | <u>27,801</u>   | <u>8,287</u>                | <u>940,759</u>   |
| <b>At 31 March 2021</b>         |                             |   |                             |                  |
| Cost                            | 1,053,333                   | 259,258   | 289,311                     | 1,601,902        |
| Accumulated depreciation        | <u>(156,533)</u>            | <u>(236,942)</u>  | <u>(280,915)</u>            | <u>(674,390)</u> |
| Net book amount                 | <u>896,800</u>              | <u>22,316</u>   | <u>8,396</u>                | <u>927,512</u>   |
| <b>Year ended 31 March 2022</b> |                             |   |                             |                  |
| Opening net book amount         | 896,800                     | 22,316  | 8,396                       | 927,512          |
| Additions                       | -                           | 3,302   | 11,477                      | 14,779           |
| Disposals                       | -                           | (794)   | (1,557)                     | (2,351)          |
| Depreciation charge (note 5)    | <u>(7,714)</u>              | <u>(4,861)</u>  | <u>(7,706)</u>              | <u>(20,281)</u>  |
| Closing net book amount         | <u>889,086</u>              | <u>19,963</u>   | <u>10,610</u>               | <u>919,659</u>   |
| <b>At 31 March 2022</b>         |                             |   |                             |                  |
| Cost                            | 1,053,333                   | 258,257   | 199,675                     | 1,511,265        |
| Accumulated depreciation        | <u>(164,247)</u>            | <u>(238,294)</u>  | <u>(189,065)</u>            | <u>(591,606)</u> |
| Net book amount                 | <u>889,086</u>              | <u>19,963</u>   | <u>10,610</u>               | <u>919,659</u>   |

CCNZ's Executive Council had Margan House, 21 Fitzherbert Terrace, Thorndon revalued by an independent valuer, CBRE Wellington. The valuation was completed on 1 November 2020, which places the value at \$1,700,000.

## 11 Intangible assets

| Group                                   | Patents and<br>other rights<br>\$ | Trademark<br>\$ | Website &<br>Software<br>\$ | Total<br>\$   |
|---|-----------------------------------|-----------------|-----------------------------|---------------|
| <b>At 1 April 2020</b>                  |                                   |                 |                             |               |
| Cost                                    | 22,892                            | 16,580          | 50,860                      | 90,332        |
| Accumulated amortisation and impairment | (2,892)                           | -               | (7,159)                     | (10,051)      |
| Net book amount                         | <u>20,000</u>                     | <u>16,580</u>   | <u>43,701</u>               | <u>80,281</u> |
| <b>At 31 March 2021</b>                 |                                   |                 |                             |               |
| Cost                                    | 22,892                            | 16,580          | 65,002                      | 104,474       |
| Accumulated amortisation and impairment | (2,892)                           | -               | (18,379)                    | (21,271)      |
| Net book amount                         | <u>20,000</u>                     | <u>16,580</u>   | <u>46,623</u>               | <u>83,203</u> |
| <b>Year ended 31 March 2022</b>         |                                   |                 |                             |               |
| Opening net book amount                 | 20,000                            | 16,580          | 46,623                      | 83,203        |
| Amortisation charge (note 5)            | -                                 | -               | (18,040)                    | (18,040)      |
| Closing net book amount                 | <u>20,000</u>                     | <u>16,580</u>   | <u>28,583</u>               | <u>65,163</u> |
| <b>At 31 March 2022</b>                 |                                   |                 |                             |               |
| Cost                                    | 22,892                            | 16,580          | 65,002                      | 104,474       |
| Accumulated amortisation and impairment | (2,892)                           | -               | (36,419)                    | (39,311)      |
| Net book amount                         | <u>20,000</u>                     | <u>16,580</u>   | <u>28,583</u>               | <u>65,163</u> |
| Parent                                  |                                   | Trademark<br>\$ | Website &<br>Software<br>\$ | Total<br>\$   |
| <b>At 1 April 2020</b>                  |                                   |                 |                             |               |
| Cost                                    |                                   | 16,580          | 50,860                      | 67,440        |
| Accumulated amortisation and impairment |                                   | -               | (7,159)                     | (7,159)       |
| Net book amount                         |                                   | <u>16,580</u>   | <u>43,701</u>               | <u>60,281</u> |
| <b>At 31 March 2021</b>                 |                                   |                 |                             |               |
| Cost                                    |                                   | 16,580          | 65,002                      | 81,582        |
| Accumulated amortisation and impairment |                                   | -               | (18,379)                    | (18,379)      |
| Net book amount                         |                                   | <u>16,580</u>   | <u>46,623</u>               | <u>63,203</u> |
| <b>Year ended 31 March 2022</b>         |                                   |                 |                             |               |
| Opening net book amount                 |                                   | 16,580          | 46,623                      | 63,203        |
| Amortisation charge (note 5)            |                                   | -               | (18,040)                    | (18,040)      |
| Closing net book amount                 |                                   | <u>16,580</u>   | <u>28,583</u>               | <u>45,163</u> |
| <b>At 31 March 2022</b>                 |                                   |                 |                             |               |
| Cost                                    |                                   | 16,580          | 65,002                      | 81,582        |
| Accumulated amortisation and impairment |                                   | -               | (36,419)                    | (36,419)      |
| Net book amount                         |                                   | <u>16,580</u>   | <u>28,583</u>               | <u>45,163</u> |

Amortisation of \$18,040 has been included in depreciation and amortisation expense in the Group and Parent's statement of comprehensive income (2021: \$11,220).

## 12 Deferred tax assets/(liabilities)

|   | Group                                |                   | Parent          |                |
|---|--------------------------------------|-------------------|-----------------|----------------|
|   | 2022<br>\$                           | 2021<br>\$        | 2022<br>\$      | 2021<br>\$     |
| <b>The balance comprises temporary differences attributable to:</b> |                                      |                   |                 |                |
| Plant and equipment   | <u>(9,732)</u>                       | <u>(9,403)</u>    | <u>(9,732)</u>  | <u>(9,403)</u> |
| Total deferred tax assets/(liabilities)                             | <u>(9,732)</u>                       | <u>(9,403)</u>    | <u>(9,732)</u>  | <u>(9,403)</u> |
| Set-off of deferred tax liabilities pursuant to set-off provisions  | <u>14,580</u>                        | <u>15,481</u>     | <u>9,732</u>    | <u>9,403</u>   |
| Net deferred tax assets/(liabilities)                               | <u>4,848</u>                         | <u>6,078</u>      | <u>-</u>        | <u>-</u>       |
| <b>Movements - Group</b>  | <b>Property, plant and equipment</b> | <b>Provisions</b> | <b>Other</b>    | <b>Total</b>   |
|   | \$                                   | \$                | \$              | \$             |
| <b>At 1 April 2020</b>  | (31,969)                             | 11,130            | 24,911          | 4,072          |
| (Charged)/credited to the statement of comprehensive income         | <u>22,566</u>                        | <u>(836)</u>      | <u>(19,724)</u> | <u>2,006</u>   |
| <b>At 31 March 2021</b>   | <u>(9,403)</u>                       | <u>10,294</u>     | <u>5,187</u>    | <u>6,078</u>   |
| <b>At 1 April 2021</b>  | (9,403)                              | 10,294            | 5,187           | 6,078          |
| (Charged)/credited to the statement of comprehensive income         | <u>(329)</u>                         | <u>177</u>        | <u>(1,078)</u>  | <u>(1,230)</u> |
| <b>At 31 March 2022</b>   | <u>(9,732)</u>                       | <u>10,471</u>     | <u>4,109</u>    | <u>4,848</u>   |
| <b>Movements - Parent</b>   | <b>Property, plant and equipment</b> | <b>Provisions</b> | <b>Other</b>    | <b>Total</b>   |
|   | \$                                   | \$                | \$              | \$             |
| <b>At 1 April 2020</b>  | (31,969)                             | 7,058             | 24,911          | -              |
| (Charged)/credited to the statement of comprehensive income         | <u>22,566</u>                        | <u>(2,842)</u>    | <u>(19,724)</u> | <u>-</u>       |
| <b>At 31 March 2021</b>   | <u>(9,403)</u>                       | <u>4,216</u>      | <u>5,187</u>    | <u>-</u>       |
| <b>At 1 April 2021</b>  | (9,403)                              | 4,216             | 5,187           | -              |
| (Charged)/credited to the statement of comprehensive income         | <u>(329)</u>                         | <u>1,407</u>      | <u>(1,078)</u>  | <u>-</u>       |
| <b>At 31 March 2022</b>   | <u>(9,732)</u>                       | <u>5,623</u>      | <u>4,109</u>    | <u>-</u>       |

### 13 Trade and other payables

|                       | Group          |                | Parent         |                |
|-----------------------|----------------|----------------|----------------|----------------|
|                       | 2022<br>\$     | 2021<br>\$     | 2022<br>\$     | 2021<br>\$     |
| Trade payables        | 224,295        | 186,186        | 156,625        | 129,044        |
| Employee entitlements | 83,407         | 64,131         | 60,700         | 46,782         |
| Accrued expenses      | 128,469        | 119,853        | 88,800         | 82,058         |
| GST payable           | 32,618         | 32,999         | 5,190          | 4,402          |
| Credit cards          | 10,685         | 15,075         | 7,128          | 13,316         |
|                       | <u>479,474</u> | <u>418,244</u> | <u>318,443</u> | <u>275,602</u> |

### 14 Reserves and retained earnings

|   | Group          |                | Parent         |                |
|---|----------------|----------------|----------------|----------------|
|   | 2022<br>\$     | 2021<br>\$     | 2022<br>\$     | 2021<br>\$     |
| <b>(a) Reserves</b>                               |                |                |                |                |
| Property, plant and equipment revaluation reserve | 417,584        | 417,584        | 417,584        | 417,584        |
| Total reserves                                    | <u>417,584</u> | <u>417,584</u> | <u>417,584</u> | <u>417,584</u> |

#### (b) Retained earnings

Movements in retained earnings were as follows:

|                                      | Group            |                  | Parent           |                  |
|--------------------------------------|------------------|------------------|------------------|------------------|
|                                      | 2022<br>\$       | 2021<br>\$       | 2022<br>\$       | 2021<br>\$       |
| Balance at 1 April                   | 2,408,761        | 2,240,687        | 2,111,423        | 2,048,574        |
| Net surplus / (deficit) for the year | 336,975          | 168,074          | 227,605          | 62,849           |
| <b>Balance at 31 March</b>           | <u>2,745,736</u> | <u>2,408,761</u> | <u>2,339,028</u> | <u>2,111,423</u> |

## 15 Members surplus/(deficit) for the year

|   | 2022<br>\$            | 2021<br>\$            |
|---|-----------------------|-----------------------|
| <b>National Office</b>                              |                       |                       |
| Surplus before branch levies                        | 369,244               | 138,250               |
| Branch levies                                       | <u>(167,921)</u>      | <u>(133,260)</u>      |
| National office surplus / (deficit) for the year    | 201,323               | 4,990                 |
| <b>Branches</b>                                     |                       |                       |
| Northland   | 7,876                 | 7,102                 |
| Auckland  | 23,491                | 13,638                |
| Waikato   | 3,044                 | 3,789                 |
| Bay of Plenty                                       | 3,986                 | 3,617                 |
| Hawkes Bay  | 4,315                 | 8,546                 |
| Taranaki  | 1,216                 | 2,569                 |
| Wanganui  | 1,401                 | 381                   |
| Manawatu  | (5,118)               | 10,352                |
| Wellington/Wairarapa                                | (6,095)               | 1,046                 |
| Nelson/Marlborough                                  | (90)                  | 1,321                 |
| Canterbury  | (16,234)              | 1,561                 |
| Otago   | 7,010                 | (6,929)               |
| Southland   | 13,137                | (2,871)               |
| Total branches surplus / (deficit) for the year     | <u>37,939</u>         | <u>44,122</u>         |
| Income tax expense                                  | -                     | -                     |
| Net effect of parent consolidation entries          | <u>(11,657)</u>       | <u>13,737</u>         |
| <b>Parent surplus/(deficit) for the year</b>        | <b>227,605</b>        | <b>62,849</b>         |
| <b>Subsidiaries</b>                                 |                       |                       |
| Contrafed Publishing Co Limited                     | <u>237,902</u>        | <u>175,633</u>        |
| Total subsidiaries surplus                          | 237,902               | 175,633               |
| Income tax expense                                  | (67,825)              | (49,269)              |
| Surplus attributable to non-controlling interest    | (28,452)              | (21,139)              |
| Net effect of group consolidation entries           | <u>(32,255)</u>       | <u>-</u>              |
| <b>Group members surplus/(deficit) for the year</b> | <b><u>336,975</u></b> | <b><u>168,074</u></b> |

## 16 Contingencies

As at 31 March 2022 the parent entity and Group had no contingent liabilities or assets.

(2021: Civil Contractors New Zealand Incorporated (the Parent), as majority shareholder of Contrafed Publishing Co Limited, has agreed to provide ongoing support to Contrafed Publishing Co Limited if called upon. Such support will comprise the contribution of additional funds to Contrafed Publishing Co Limited up to a maximum sum of \$200,000)

## 17 Commitments

### Operating lease commitments

The Group leases equipment and vehicles. There is no option for renewal or purchase in respect of plant and equipment held by the Parent. Contrafed Publishing Co Limited leases its premises with a right of renewal at the end of the lease term.

|   | Group          |               | Parent         |               |
|---|----------------|---------------|----------------|---------------|
|   | 2022<br>\$     | 2021<br>\$    | 2022<br>\$     | 2021<br>\$    |
| Within one year                             | 43,043         | 59,014        | 39,085         | 11,514        |
| After one year but not more than five years | 64,550         | 6,677         | 64,550         | 2,720         |
| Total                                       | <u>107,593</u> | <u>65,691</u> | <u>103,635</u> | <u>14,234</u> |

## 18 Investments

The Parent's investment in subsidiaries comprises shares at cost. Significant subsidiaries comprise:

| Name of entity                  | Principal activities | Interest held by the Parent |           |
|---------------------------------|----------------------|-----------------------------|-----------|
|                                 |                      | 2022<br>%                   | 2021<br>% |
| Contrafed Publishing Co Limited | Publishing company   | 83.27                       | 83.27     |

The reporting date of the Parent and Group is 31 March.

## 19 Related parties

Key management personnel of the Group consist of the CEO and senior management. The total remuneration of key management personnel is set out below:

|                    | 2022      | 2021      |
|--------------------|-----------|-----------|
| Total remuneration | \$491,479 | \$447,007 |
| Number of FTE      | 2         | 2         |

During the year, Civil Contractors New Zealand Incorporated have used Dentons Kensington Swan for legal work. Paul Buetow, a legal advisor to the Executive Council of Civil Contractors New Zealand Incorporated is also a partner at Dentons Kensington Swan (an associate member of Civil Contractors New Zealand Incorporated). Total legal fees paid to Dentons Kensington Swan during the year ended 31 March 2022 \$13,544 (2021: \$5,079).

Directors of Civil Contractors New Zealand Incorporated are also members of the society, and Civil Contractors New Zealand Incorporated has received income for the director's firms in the form of subscriptions, sponsorship and other income. All income has been received on an arm's length basis.

### Contrafed Publishing Co Limited (related party of the Parent)

Civil Contractors New Zealand Incorporated owns 22,400 shares (83.27% ownership) in Contrafed Publishing Co Limited (2021: 22,400, 83.27% ownership).

During the 2022 financial year Civil Contractors New Zealand Incorporated purchased subscriptions of \$45,430 (2021: \$41,858), advertising services of \$14,587 (2021: \$10,865) and publication services of \$10,522 (2021: \$12,100) from Contrafed Publishing Co Limited. During the 2021 year, Contrafed Publishing Co Limited repaid the advance from Civil Contractors New Zealand Incorporated.

## **19 Related parties (continued)**

Civil Contractors New Zealand Incorporated has a facility agreement with Contrafed Publishing Co Limited dated 7 September 2009 and is secured by a first ranking General Security Deed of the same date. The term of the loan is that when the subsidiary bank account credit balance exceeds \$250,000, any excess above this amount is repayable to the lender. No interest is payable unless demanded by the lender at twelve months notice.

## **20 Events occurring after the reporting period**

There were no events occurring subsequent to balance date which require adjustment to or disclosure in the financial statements.

## **21 Impacts of COVID-19**

On 11 March 2020, the World Health Organisation (WHO) declared the COVID-19 outbreak a global pandemic. Strong advocacy and communications on COVID issues and development of protocols during 2020 continued during the 2021/22 year. This allowed contractors to work under certain COVID settings and meant CCNZ membership remained stable during the year. However should further outbreaks of COVID occur, then this could impact on future recruitment and retention of CCNZ members.









**Civil**  
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