



ANNUAL REPORT 2021





ANNUAL REPORT 2021

President's report.....	4
Chief Executive's report.....	5
Strategic Plan	6
CCNZ Key Achievements	6
Advocacy and representation.....	7
Value and engagement for members and stakeholders.....	9
Developing people	10
Operations	12
Membership / branches.....	13-14
Branch Chair reports	16-34
Key people	42
Principal Business Partner & Core Associate members.....	44
Major Associate members	45
Contractor membership list.....	46-48

FINANCIAL STATEMENTS

for the year ended 31 March 2020.....	51
Auditors' report	52
Statement of comprehensive income	54
Statement of changes in equity.....	55
Balance sheet.....	56
Statements of cash flows	57
Notes to the financial statements.....	58-73



The Annual Report is a review of Civil Contractors New Zealand activities for the previous 12 months.

Civil Contractors New Zealand
Margan House
21 Fitzherbert Terrace
Thorndon
Wellington 6011
PO Box 12013, Wellington 6144
0800 692 376
info@civilcontractors.co.nz
www.civilcontractors.co.nz

Cover: The Central Interceptor project at night. Photo: Watercare
This page: Celebrating the completion of the liner works on phase four at Puketutu Island, Manukau Harbour.



PRESIDENT'S REPORT 2020-2021

Since becoming President of CCNZ (and since the easing of pandemic restrictions), it has been refreshing to be able to reconnect with businesses of all shapes and sizes, ranging from small owner-operator companies to those on the path to becoming major corporates.

My role is to make sure the association is in a position to address the issues the industry faces. The CCNZ Executive Council sets the path for the organisation to successfully overcome the challenges we face, and to seize the opportunities that lie ahead of us.

I enjoy the role, and the inspiration and insight I receive from civil construction companies large and small. It's a huge privilege to be in a position to listen to the voice of our industry – and a great responsibility to represent it.

With the pandemic-impacted year gone by, it has been hard to feel like we're standing on solid ground. Everything is shifting and changing with a multitude of distractions and opportunities. Announcements and retractions. New initiatives and competing priorities.

These are times of great opportunity as well as change. We have no shortage of challenges, including a few big problems – labour and skill shortages, pandemic impacts, health and safety, economy, climate, through to significant maintenance issues at our headquarters Margan House. But looking at the year gone by, I feel like the organisation is dealing with challenges admirably. We have responded to challenges that can be quickly resolved and have worked patiently to build solid foundations on issues that take a little longer.

I come back to one guiding principle: leave it better than you found it. And using that principle, I think we can overcome the distractions, find focus and make the most of change. Everybody wants to make their mark and leave behind a positive legacy. And I think the concept of stewardship and kaitiakitanga is particularly important, especially in an industry that is likely to be at the centre of sweeping policy changes around sustainability and carbon.

Focus will come to bear on how we are constructing things, as well how the work programme ahead of us is

set. There are no easy answers around sustainability. This is a big topic, from waste minimisation and greenhouse gas reduction to construction that combats the impact of severe weather events or makes a difference in an emergency.

Change can be overwhelming. It is important we make changes one step at a time, based on good decisions. We cannot do everything at once. But we can do something - and we can do more. Exploring how we can best come to terms with change around sustainability, workforce and many other issues as an industry is CCNZ's role. By working together, we can harness our capability as an industry to lead change rather than having it imposed on us.

So far, the discussion around sustainability and greenhouse gas emissions has been developing. This topic can be confusing and difficult to establish where we can make the most difference. But CCNZ is well placed to pool industry knowledge and provide information to members to help guide their approach and planning.

We will have a focus on this over the coming year, aiming to cut through confusion by providing practical knowledge and advice based on industry experience and expertise. As an example, I'd reference the CCNZ Environmental Guide, originally composed by our Canterbury Westland branch during earthquake response, revised over the course of a year by top environmental managers across the country and now available for all members.

In many ways, we're at a turning point. The challenges we face cannot be resolved by working in isolation. The recent pandemic has shown us the value of working together and the good outcomes this can enable. I'm proud of the work we do together as an industry, and look forward to leading CCNZ for another year, at the helm of an organisation that is making a real difference.

Tony Pike, CCNZ President




CHIEF EXECUTIVE'S REPORT 2020-2021

The impacts of a global pandemic on the civil construction industry have been many and varied. Few times in its 77-year history has CCNZ's advocacy and a powerful single voice of the civil construction industry been more important.

A lot of the work we put into reshaping our organisation through the CCNZ Strategic Plan came to the fore during the pandemic. We were ready for it. It is because of this work we have been in a good place to deal with major issues such as the pandemic when they arise, taking proactive action rather than just reacting.

One of our major strategic focus areas centres on strong advocacy, and another on better member engagement and communications. Building networks with members and improving communications with stakeholders using webinars, social media and more enables us first to inform change, then to inform members with up-to-date information efficiently and effectively.

It has not just been a digital thing. The ability to host events once more has been fantastic. Attendance at many of our branch meetings, awards and the excavator operator competitions has improved post-pandemic, signalling enthusiasm for networking amongst members. We are also expanding our membership. It's great to see new faces enter the fold, and the more involved our members are in our meetings, events and committees, the more value their businesses will get from their membership.

Over the past year it has been brilliant to see the branches step up their local efforts. There's a lot of energy and enthusiasm, and more talented people stepping up to make a difference. National Office has operated with a reduced team for the much of the year, due to the ill-health of Northern Regional Manager James Corlett and retirement of Central Regional Manager Ross Leslie in November. We undertook a review of the role of Regional Managers and made refinements to the role, creating more focus on recruitment and retention.

While it's true we saved members more than triple their annual membership fees through trade discounts, the majority of members say the value of

the association lies in networking and representation. Largely the role we play is about the industry taking the lead. Not just responding to issues but saying what we can get behind and how things should be, whether we're talking contracts, COVID, climate change, technical specifications or procurement.

CCNZ continues to be recognised and respected by Government, the media and other industry organisations as a progressive future-focused organisation, and a source of reliable information and commentary. We actively represent contractors on many issues. By connecting with members, we inform and lead change, achieving traction on issues such as retentions and overuse of special conditions in standard construction contracts. Our key focus has been advocacy for a stronger pipeline of work and improved procurement. That supports a healthy industry and enables us to build capability and capacity to meet the nation's future infrastructure needs.

We recognise generating a skilled workforce is one of the biggest challenges our industry faces. We are working hard to connect with members and identify solutions to the critical workforce shortages that are holding the industry back. In addition to promoting the amazing opportunities on offer in the industry through our EPIC Careers in Infrastructure campaign, we are connecting with members, government agencies and supporters to map out how more people can gain the skills to enter the industry.

From our annual Construction Industry Survey to best practice guidance, we gather and represent our members' views. Our team may be small, but it works hard and achieves good results. I'm proud of the work this great industry does day in, day out, and of the results we have achieved over the past year.

Peter Silcock, CCNZ Chief Executive





STRATEGIC PLAN 2020-2022

VISION	MISSION	VALUES
Quality people building quality infrastructure in a safe and thriving industry	To be a strong advocate on behalf of members in order to maintain a sustainable industry and assist them to build quality infrastructure	Industry Leadership Professionalism Working Together Accountability

ORGANISATION WIDE STRATEGIES

<ul style="list-style-type: none"> • Provide industry leadership • Support a safe and healthy industry 	<ul style="list-style-type: none"> • Promote sustainability and environmental excellence • Optimise communications 	<ul style="list-style-type: none"> • Raise the positive profile of the industry and CCNZ • Engage members 	<ul style="list-style-type: none"> • Promote the CCNZ Healthy Industry Statement • Liaise with asset owners
--	--	---	---

STRATEGIC OBJECTIVES

1 STRONG REPRESENTATION AND ADVOCACY	2 MEMBER AND STAKEHOLDER VALUE	3 DEVELOP PEOPLE	4 OTHER
<ul style="list-style-type: none"> 1.1 Seek the views of and utilise the expertise of members, branches and associates 1.2 Strengthen networks with other industry associations 1.3 Raise the positive public profile of the industry and CCNZ 1.4 Represent industry on key national and regional bodies 	<ul style="list-style-type: none"> 2.1 Use a range of communication channels to engage with members 2.2 Enhance member discount opportunities 2.3 Enhance member value to recruit and retain members 2.4 Increase CCNZ's value rating in the annual member survey 	<ul style="list-style-type: none"> 3.1 Embed Civil Trades into industry 3.2 Promote ConstructSafe as the industry HBS standard 3.3 Recognise and reward people through industry awards, competitions, events and scholarships 3.4 Promote EPIC work/careers in infrastructure 3.5 Develop and promote our training and people development offering 3.6 Promote diversity 3.7 With partners implement the road work site health and safety strategy 	<ul style="list-style-type: none"> 4.1 Manage industry self-regulation to enhance industry professionalism 4.2 Inform and advise members by producing relevant, concise and timely information 4.3 Champion best practice 4.4 Support and develop industry sustainability initiatives

COMPETITIVE ADVANTAGES

One voice

Represents over 82% of the industry value

Represents a critical NZ industry

Branch and Associate member structure

Great networks and relationships

Industry Expertise

Respected organisation

KEY ACHIEVEMENTS FOR 2019-2020

<h3 style="color: #004a87;">Advocacy and representation</h3> <ul style="list-style-type: none"> • Led COVID-19 response in collaboration with Construction Accord and government • Gave extensive input into pandemic and lockdown impacts on contract conditions • Support for Construction Accord and NZ Infrastructure Commission • Representation on technical issues like pavement performance, bitumen, road work site safety and environmental outcomes • Advocacy around the need for a strong and consistent pipeline of work • Advocacy around the need for increased maintenance investment in roading and water 	<ul style="list-style-type: none"> • Representation for civil contractors on more than 40 industry and client groups • Strong voice for civil contractors through the Reform of Vocational Education • Led industry feedback on Construction and Infrastructure Workforce Development Council • Access to skilled workers and immigration settings changes • Procurement improvement, including removing or amending special conditions • The need for further changes to the laws around retentions and voidable transactions • Review of NZS 3910 and establishment of an Engineer to the Contract Panel
<h3 style="color: #004a87;">Member and stakeholder value and engagement</h3> <ul style="list-style-type: none"> • Hosted webinars attended by more than 4,000 people • More than doubled the CCNZ mailing list to 3,500 through use of new CRM system • New CCNZ events portal on website and member discounts promoted through CRM system 	<ul style="list-style-type: none"> • Provided more than \$6 million of discounts to members • Developed social media followers to 8,000 across channels • Provided information and advice to more than 100 members • Grew contractor membership by 7 per cent
<h3 style="color: #004a87;">Developing people</h3> <ul style="list-style-type: none"> • EPIC Careers in Infrastructure career promotion platform • More than 680 people Civil Trades Certified, nearly 900 enrolled • The Roadworks Site Health and Safety Improvement Programme 	<ul style="list-style-type: none"> • Initiated the Government funded Civil Workforce Forum to map out the entry points to industry and understand the best ways to bridge the gap from unskilled entrants to skilled workers • Review of the Code of Practice for Temporary Traffic Management (COPTTM)
<h3 style="color: #004a87;">Other achievements</h3> <ul style="list-style-type: none"> • Ran technical and other committees and working groups to better engage with members • Publication of the Civil Contractors Environmental Guide • Renewal of Principal Business Partner and Core Associate agreements 	<ul style="list-style-type: none"> • Agreement from clients on need for shift from hot cutback bitumen to emulsion • Increasing focus on understanding practical sustainability initiatives for the civil construction industry

ADVOCACY AND REPRESENTATION

New initiatives founded in the 2020-2021 year successfully raised the profile of the industry and CCNZ, from technical experts, media and policymakers to the general public. This improved understanding of the opportunities and challenges civil construction companies faced amongst stakeholders, supporters, decision makers and the public so more people could appreciate the vital role of the industry. This was particularly important in a year impacted by elections and a global pandemic.

Civil Contractors New Zealand is the voice of the civil construction industry and works to ensure contractors' views are heard, meeting with policymakers in central and local government, increasing awareness on topics such as the infrastructure pipeline, road work site safety and many other issues impacting civil contractors.

COVID-19 response

CCNZ moved quickly to support members following COVID-19 lockdown. The association was able to work with members to establish clear requirements early on, removing uncertainty around lockdown and alert levels with well-designed and practical alert level protocols and identifying projects that would be able to be rapidly progressed to provide economic stimulus.

Working with Construction Health and Safety New Zealand, SiteSafe and the Construction Sector Accord we put a lot of resource into managing the production and release to members of these protocols for the construction industry. This was a team effort led to the production of consistent national guidance for those working on construction sites so they could return to work as safely as possible.

Although additional work was required, the CCNZ team pivoted swiftly to work from home. Communication and follow-up with members was prioritised over business as usual to make sure concerns were adequately considered and addressed, so members could communicate to their clients how health and safety would be put into action on work sites. CCNZ also supported and promoted clients making interim payments to contractors so civil construction businesses could be maintained during a time when staff could not work, and plant was on site but unused.

The association highlighted, promoted and championed to local and central government the benefits and opportunities of increased investments in infrastructure as a key part of the economic recovery in terms of workforce redeployment and economic

stimulus. The association also helped to shape and share government advice on how lockdowns should be treated under contracts.

At the same time, increased use of electronic communications platforms developed since the employment of dedicated CCNZ communications resource in 2018 enabled greater connection with members when time was of the essence. CCNZ surveyed members to gauge impact and advocate for government support when it was most needed. Thousands of people attended the webinars CCNZ presented on pandemic protocols, contract impacts and other issues, and tens of thousands engaged with CCNZ online.

To recognise the financial impacts and uncertainty members were facing, CCNZ also used cash reserves to offer members and major associates a two-month (16 per cent) membership fee discount for the year.

Input to decision making

CCNZ National Office regularly engages with central government and other industry associations. We have made many written and verbal submissions to organisations ranging from Government and local authorities to council-controlled organisations on a wide range of issues, discussion papers, proposals, policies, regulations and Acts. This included taking a lead around progressing the review NZS 3901 contracts and a providing strong feedback on the establishment of the Construction and Infrastructure Workforce Development Council

In a year where results have often come from direct interaction with government ministries, CCNZ has also made submissions on new procurement rules and the role of the NZ Infrastructure Commission, continued work to review the Code of Practice for Temporary Traffic Management with Waka Kotahi NZ Transport Agency, and obtained agreement from WorkSafe to develop a new good practice guide for the safety of worker and road users around road work sites.

CCNZ has also successfully tackled unfair contract conditions, achieving results such as government agreement to changes strengthening legal protection of retentions and clients making changes to or deleting unfair special conditions.

Increased collaboration through meetings with local and central government has been a feature of the year. CCNZ branches engage actively with local government around issues such as procurement, the forward work pipeline and regional capacity and capability.



Media

Media coverage was down in the 2020-21 year due to a focus on member support as opposed to external promotion. Despite this, CCNZ kept up scheduled media columns and presence in Contractor and LG Magazines, and influenced change through media interactions and proactive media releases on topical issues.

As well as responding to issues including the Three Waters Reform, New Zealand Upgrade Programme and other major industry issues in the media, CCNZ also provided detailed input to a media campaign centred on improved road maintenance, securing an extra \$1.6b for road maintenance in the National Land Transport Programme over the coming five years.

CCNZ has featured across media in interviews, radio interviews, articles and opinion editorials over the past year, including high-profile mainstream TV and newspaper coverage. The National Excavator Operator Competition also featured in news publications across the country.

Procurement

CCNZ's Healthy Industry Statement remains the cornerstone of our advocacy work in this area. With the recent move towards more panels and longer-term contracts we have focused on the need to create opportunities for large, medium and small contractors.

CCNZ's involvement and views are sought regularly to inform procurement policy, such as the Government Procurement Rules 4th Edition. CCNZ inputs have resulted in changes to the rules of procurement, development of the Construction Accord and more clients engaging with us about how they can become a client of choice.

Social procurement is also emerging "as a major initiative" and CCNZ is working hard to promote a standardised approach across the industry and to improve client and contractor understanding that social procurement costs must be recognised in the contract price.

CCNZ Teletrac Navman Construction Industry Survey

The fourth annual Construction Industry Survey was conducted in partnership with Teletrac Navman continued to provide excellent value. A report was produced from the findings and distributed to media and government decision makers.

As this year's survey could not be distributed to members at CCNZ National Conference, it was sent out to members in a print report and discussed in a high-profile webinar featuring civil construction industry leaders and facilitated by renowned journalist Bernard Hickey, and attended by more than 500 people.

This survey enables CCNZ to gauge the state of the industry by carrying out detailed analysis on the big issues

and bringing reports on the state of the industry to decision makers and the public. It provides solid data to make sure the CCNZ advocacy programme is directly informed by the opinions of members.

Road work site safety and CoPTTM review

CCNZ, Waka Kotahi NZTA, Local Government NZ and WorkSafe have put significant effort into an ongoing effort to improve road worker safety, through the development of a Road Work Site Safety Strategy. This has resulted directly in a review of the Code of Practice for Temporary Traffic Management and new WorkSafe guidance for safer road work sites.

CCNZ has provided extensive feedback to Waka Kotahi NZ Transport Agency on road work site health and safety improvements, and connected members in to provide feedback on the review of the Code of Practice for Temporary Traffic Management (CoPTTM).

Information on the progress of the review was shared through two webinars hosted by CCNZ, which featured Waka Kotahi NZTA presentations on the coming changes and information on how members could be involved. These webinars were attended by more than 1,200 people and resulted in more than 700 submissions to the review.

Networks and industry representation

CCNZ is represented on more than 40 industry associations, working parties, committees, advisory and consultative groups at both national and regional levels. Our key objective is to drive and influence change by being involved in the relevant considerations, discussions and debates as these develop.

These bodies and our extensive network of industry, government and official contacts are vital as they provide us with early warning about issues which could impact on contractors, as well as giving valuable avenues to advocate for and represent the views of contractors.

Construction Sector Accord

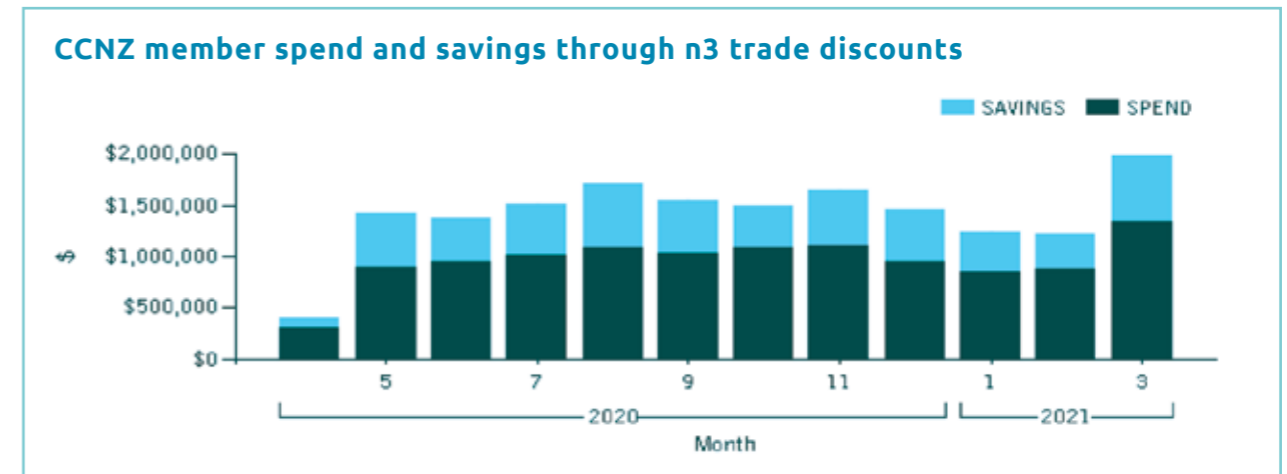
Civil Contractors New Zealand has been able to provide extensive input to the Construction Sector Accord, which is a high-level partnership agreement between government and the wider construction industry. This has led to:

- Fairer allocation of risk in Government contracts
- A clearer and more consistent Government approach to COVID lockdown and claims
- Better understanding between clients, designers, engineers and contractors
- A forum to deal industry-wide issues
- Regulatory changes to support industry health and productivity.

VALUE AND ENGAGEMENT FOR MEMBERS AND STAKEHOLDERS

Members join CCNZ because they want to be part of a proactive network of professional contractors and ensure that we have a safe, viable and progressive industry.

They value having an organisation run by and working for contractors – and opportunities to save money through the shared buying power an association can offer.



Providing discounts and opportunities for members

Members saved more than \$5.5m in the past year with CCNZ's trade discount partner, n3. Each CCNZ member actively using n3 saved \$15,539 on average, and members saved \$1,562,458 at Mico and \$803,691 at NZ Safety Blackwoods.

Adding to the value of Z fuel discounts, free legal advice from Dentons Kensington Swan, group health insurance with nib and Advice Financial and other discounts, CCNZ members have saved more than six million dollars through membership in the past year alone. This amount is nearly quadruple our annual membership subscription fees collected.

Communications channels

During the year, CCNZ continued to expand communications channels, increasing awareness amongst members of the benefits of membership and opportunities to have input and gain value from the association. New communications channels have been explored regularly, as described in the operations section of the report below.

Subcommittees

During the year we have operated several CCNZ subcommittees to better engage with members. These committees also give us vital input to update industry codes of practice.

- Traffic Committee
- Pavements Committee

- Surfacing Committee
- Asphalt Committee
- Network Outcomes Contract (NOC) Committee
- National Excavator Operator Competition (NEOC) Committee
- Environment Committee
- Large Contractor CEO Forum
- Civil Trades Board.

We intend to establish a Civil Workforce Forum in partnership with the Ministry of Social Development, Construction Accord and Ministry of Business, Innovation and Employment in the coming year to give broad membership more connection on how civil construction onboards people.





Photos from the EPIC Photo Competition in 2021.

DEVELOPING PEOPLE

CCNZ continues to take a leadership role in championing skills development in the civil construction workforce, working with members, branches and partners to develop industry qualifications. The association runs the Civil Trades Scheme and promote careers through the EPIC Careers in Infrastructure campaign, and is working to address the workforce needs of the industry.

Education and Training

CCNZ has ramped up its efforts in the education and training space since the announcement of the Reform of Vocational Education, looking to resolve longstanding barriers to career development and streamline pathways for workers to gain skills as well as qualifications.

Pre-apprenticeship training and workforce intake has been a focus over year as we wait to see if Government is able to bring forward projects fast enough for the civil construction industry to provide meaningful employment for more people. This will continue into the 2021-22 year

and CCNZ is in the process of creating a Civil Workforce Forum as an industry sub-group that can share learnings as the work continues.

Civil Trades

Civil Trades is an industry driven initiative which recognises the expertise and knowledge of people working on civil construction sites and creates a clear career pathway for those entering the industry. To become Civil Trades certified, people must hold an appropriate Level 4 Qualification, have done 8,000 hours work in the industry and have demonstrated their knowledge and expertise through a professional discussion.

We now have more than 680 qualified Civil Trades people, and more than 900 people enrolled in either NZ Civil Infrastructure apprenticeships or in active training, going through to obtain the required Level 4 Qualification.

Civil Trades operations transferred from Connexis to CCNZ in March 2021, and a new online system has been built to



The 2021 National Excavator Operator Competition was won by 2018 champion Troy Calteaux of Andrew Haulage 2011, Balclutha.

manage ongoing certification. CCNZ thanks Connexis and the individuals who serve on the Civil Trades Board for their work on this highly successful initiative. CCNZ will continue to develop Civil Trades into the 2021-22 year.

Awards and competitions

CCNZ's national awards programme, the Hirepool Construction Excellence Awards, is recognised as the peak national project awards programme for the civil construction industry. The Z People Awards and Connexis Company Training Awards provide valuable opportunities to recognise standout performers within the national industry.

The 2020 awards were unable to go ahead due to the cancellation of CCNZ National Conference. Awards for projects and maintenance initiatives throughout the year will be presented at The Contractors Conference in Wellington in July 2021.

Branch awards are valuable for the industry as they give members a chance to profile their work, network, celebrate and build better working relationships at a

regional level. They provide regional recognition of standout achievements, projects and people in the industry. Despite the impacts of the pandemic, several branch awards programmes were able to continue in full or part, depending on timing.

Regional and National Excavator Operator Competitions

CCNZ branches contributed a lot of time and effort into running well attended and professional regional excavator competitions across the country. These regional events showcase the regional industry.

The 2021 National Excavator Operator Competition was won by 2018 champion Troy Calteaux of Andrew Haulage 2011 Ltd in Balclutha, who claimed his second national title despite tough competition. Waikato champion Mike Bowe of Bowe Brothers, who was runner-up in the event, with Wellington Wairarapa champion Ben Jones of Action Civil taking third place and Southland representative Brendan Ferguson of Fulton Hogan winning the One-Day Job.

Many of the competitors were carried over from

regional victories in 2019-20 after the National Excavator Operator Competition scheduled for March 2020 was cancelled due to the outbreak of the global coronavirus pandemic. Troy Calteaux won a second Otago regional competition in February 2021 earning the right to compete at nationals once more, while CCNZ Nelson Marlborough successfully hosted its first regional competition in seven years.

EPIC Careers in Infrastructure

The EPIC Careers in Infrastructure career promotion platform launched in August 2018 to address critical skills shortages in civil construction, following a year in development.

Since launch, it has reached Kiwis more than 750,000 times through cinema advertising, promotion, social media and in-person events. It has forged partnerships with organisations and agencies ranging from government agencies such as the Ministry of Education and Ministry of Social Development to regional economic development agencies and schools.

A deliberate shift toward current content and real stories from the industry in 2019-20 complemented the high-level marketing content developed at launch. EPIC was initially funded for three years, which extended to 31 March 2020.

A strategy for a further three years was drafted and approved by the Executive Council in March 2020, however this had to be reconsidered following the COVID-19 pandemic to reflect budget restrictions, and EPIC was kept in a holding pattern for 2020-21.

Despite reduced investment, the partnerships generated during the initial campaign were leveraged with success. An EPIC Careers Hub was delivered at the National Excavator Operator Competition at Central Districts Field Days to promote awareness of the careers on offer and deliver basic skills and understanding such as excavator pre-starts that would make people more employable.

This event was operated in partnership with the Regional Skills Hub, Ucol and Ministry of Social

Development, and saw more than 100 career seekers identified as entrants to the industry. These people attended two-hour sessions, with 10 of these people finding employment and others being directed into training to prepare them with the skills they needed to work in the industry. EPIC also featured at the Nelson and Otago REOCs.

CCNZ continued to operate the EPIC Photo Competition, receiving more than 200 entries from contractors. The new EPIC blog continues to share contractor stories with a wider audience of career seekers and career advisors.

Priorities for the upcoming year include provision of templated knowledge gained from the EPIC campaign to branches and members in a template library, more efforts to engage with contractors, more efforts to encourage uptake amongst partner organisations and more direct connections between EPIC and avenues for employment, such as listing contractors on the EPIC map or funnelling recruitment to CCNZ's major associate recruitment partners.



Civil Workforce Forum

CCNZ obtained \$50,000 in funding from the Ministry of Social Development and Ministry of Business, Innovation and Employment for the Civil Workforce Forum, a project to identify how industry efforts to support new entrants to the workforce with the skills they need and amplify existing initiatives.

This project will run from April-September 2021, and the research produced will be shared with support agencies, contractors, and the education sector. The project will test the practicality of the Forum continuing after the initial six months as a platform for discussion of industry workforce issues.

excavator operator competitions are successful.

Branches and regional managers are also active in engaging with local authorities, meeting regularly to provide feedback around procurement and the state of the regional industry. Many branches were impacted by reduced ability to operate events over the year, and were grateful to return to something closer to normality as the year progressed.

Regional Managers Role Review

In October 2020 CCNZ initiated a review of the current and future role of Regional Managers. The review was not a reflection of any dissatisfaction around performance, but simply acknowledging that as an organisation CCNZ should continue to evolve to best serve the needs of the industry and our members and more clearly define an important role.

The role review resulted in a clearer definition of the role for regional managers, centred more around branch and member support, and supported by well-defined metrics for the regional managers to report against. The review also resulted in a shift from part time to full time for the Central Regional Manager role, which will be expanded to take on the Taranaki region, previously managed by the Northern Regional Manager.

Membership

Contractor membership increased, growing by 6.7 per cent over the past year to 407 contractor members. This growth in membership has continued, with more contractor members joining at the time of writing.

The increase in membership results from efforts to improve CCNZ membership systems, our increased public profile and interaction with our members through timely webinars and e-newsletters, as well as producing relevant information such as industry protocols and best practices.

Technical

CCNZ technical committees are facilitated by Technical Manager Stacy Goldsworthy and meet regularly, providing input into technical standards and best practices, and advising client groups.

CCNZ's approach revolves around providing clear feedback to client groups and government agencies,

informing initiatives such as the Asset Management Data Standard, Pavement Performance Review, Bitumen Cost Adjustment and many other initiatives.

CCNZ has had extensive input into Waka Kotahi's review of the Code of Practice for Temporary Traffic Management, and WorkSafe has also agreed to produce a complementary good practice guide. CCNZ is working on more publications, such as a new Environmental Guide, which will be available through the online store.

Issues around pavement performance were reviewed in collaboration with Waka Kotahi NZTA and other industry groups. CCNZ has provided detailed feedback to Waka Kotahi as bitumen production in New Zealand shifts from production at Marsden Point to imported bitumen.

There is an increasing emphasis on sustainability in civil construction, and CCNZ is interfacing with organisations such as the Infrastructure Sustainability Council of Australia to better understand and inform how sustainability efforts can be applied within the New Zealand civil construction industry.

Publications

The Civil Contractors Environmental Guide was originally produced by CCNZ Canterbury Westland Branch. It has now been revised to become an accessible field guide of national relevance, providing practical advice for contractors. The revision saw extensive input from environmental managers working across CCNZ's membership over the course of a year. Copies have been sent to all members, with hard copies available in the 2021-22 year.

The Code of Practice for the Safe Handling of Bituminous Materials (BPG01) was published to an online portal in October 2019. This is a very important document for CCNZ members and was migrated to the

OPERATIONS

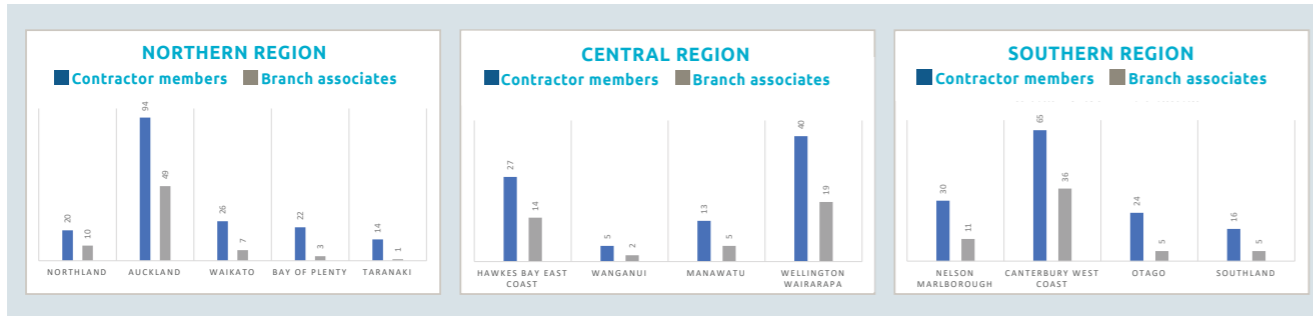
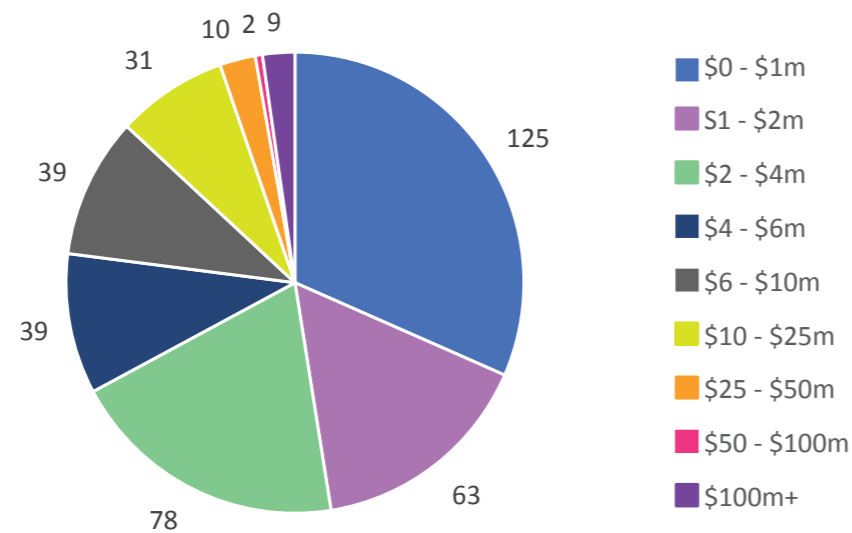
Branches

CCNZ branches create a direct link to members in the regions. Branch meetings, events and competitions improve every year. This provides opportunities for members to network, gain knowledge and showcase skills and expertise. Significant voluntary input from contractor and associate members ensures events like regional awards evenings and

CCNZ Members March 2017 - March 2021

	2017	2018	2019	2020	2021
Full Members	358	369	385	381	396
Full Members (pending approval)	3	3	1	0	11
Total contractor members	361	371	386	381	407
Major associates, Core Associates & Principal Business Partner	42	46	42	46	47
Branch Associates	167	178	175	177	167
Member Subsidiary	20	20	19	15	17
Total members	579	615	622	619	638

Contractor membership by turnover category



CCNZ CRM system at launch. There are 87 current annual subscribers. Several of CCNZ's bitumen publications are currently under revision, for release in the new year.

New CCNZ CRM System

CCNZ completed a project to integrate its member services into the CCNZ website with a full CRM system in March 2020. This system was built as a news and events portal for members, as well as a repository of useful documents and resources.

An online shop and members-only portal is built into the revised website, which also includes a find-a-contractor map for clients to contact a local contractor. CCNZ branches are now using the online events portal and news functions to feature news and events on their branch pages and communicate with members across their regions.

Over the 2020-21 financial year, the CCNZ website received 44,357 visits from 31,502 unique visitors, around a seven per cent increase on the previous year. It is anticipated this number will continue to rise with ongoing efforts to

raise awareness and deliver value for members online.

Communications

CCNZ uses its primary communications channels – Contractor Magazine, website news and events page, social media pages and fortnightly email newsletter Civil Talk – to keep members informed of coming initiatives, upcoming events and wider industry developments.

Efforts to upgrade communications over the past year included:

- A shift to a new email communications platform built into the CCNZ CRM system, resulting in expansion of CCNZ mailing list from 1,400 contacts to more than 3,000
- Expansion of CCNZ social media on Facebook, LinkedIn and YouTube.
- Increased use of alternate channels of communication, such as webinars. More than 2,000 people attended the webinars on COVID-19 issues that CCNZ ran between April and May 2020, and more than 5,000 attended CCNZ webinars through the year in total.

CCNZ on social media

CCNZ established Facebook, YouTube and LinkedIn accounts in July 2018. The number of social media followers has now grown to more than 8,000 in less than three years (not counting EPIC Careers in Infrastructure), with tens of thousands of views for some videos and other content.



Te Papa Tongarewa.

CCNZ Conference

The 2020 Conference was cancelled due to pandemic restrictions. The inability to host this major event was a major loss for members and the association, and The Contractors Conference will be held in Wellington at Te Papa Tongarewa – The Museum of New Zealand, held 29-30 July 2021.

Principal Business Partner, Core Associates and Associate Members

The ongoing financial and in-kind support of associate members is acknowledged. Without the support of these companies we simply would not be able to operate at the level we do both in our branches and our national office.

We have again received very significant support from our major associate companies. I would like to particularly acknowledge and thank; Hirepool our Principal Business Partner and Core Associate Members – CablePrice, Z and Dentons Kensington Swan for their financial and in-kind support.

Contrafed Publishing

CCNZ is Contrafed's major shareholder with 82% of shares. Contrafed has continued to publish *Contractor*, *LG* and *Q&M* magazines and electronic newsletters and to produce *Water* magazine under a contract with Water NZ.

Despite the impacts of the pandemic, Contrafed has been extremely successful over the past year. In November repaid the remaining balance of the loan CCNZ made to Contrafed in 2009, and Contrafed expects to pay CCNZ a dividend in 2021.

Staff

There have been several changes to the National Office team over the past 12 months. Both Lyn Kuchenbecker and Ross Leslie retired in 2020 and James Corlett retires in May 2021. Anna Lovelock joined the team as Office and Accounts Administrator in 2020, and Fraser May was promoted to Communications Manager in January 2021.

Following a review of the role of regional managers we have decided to move the Central Region Manager from a three day a week to a full-time role, expanding the region to take in Taranaki. Northern and Central Regional Manager roles will be filled in early 2021-22.

We have a strong and experienced team that works together well for the benefit of members. I would like to acknowledge in particular the way the team worked from home through the COVID lockdown period. As at 31 March 2021, CCNZ National Office staff were:

- Chief Executive** Peter Silcock
- Northern Region Manager** James Corlett
- Office & Accounts Administrator** Anna Lovelock
- Central Region Manager** Vacant
- Technical Manager** Stacy Goldsworthy
- Southern Region Manager** Ollie Turner
- Membership & Events Manager** Eve Cooper
- Communications Manager** Fraser May

Financial

The overall financial result for the year ended 31 March 2021 was a surplus of \$168,074 (after tax). Of this, National Office made a pre-tax surplus of \$4,990, Branches collectively made a surplus of \$44,122 and a Contrafed Publishing Company surplus of \$175,633.

The above results are excellent given the impacts of COVID and that National Office was budgeting for a loss of \$200k mainly due to the pandemic discount offered to members and there being no CCNZ Conference in 2020.

The discount to members was accompanied by reductions in expenditure, including temporary reductions in salaries for some staff. During the year national office incurred some unexpected costs including significant repairs to Margan House (approx. \$80,000) and staff recruitment (approx. \$30,000). Fortunately, these additional costs were more than offset by better than budgeted subscription income (approx \$250,000 above budget) due to some members declining the discount, new members joining and fewer members resigning than anticipated.

Branches also performed well given their inability to stage a number of events and hold member meetings. The organisation (including branches and Contrafed) has maintained a healthy financial position despite the impacts of COVID with total equity standing at approximately \$2.9 million.



Girls from Northland schools at a Girls in Infrastructure event, held at Golden Bay Cement in Whangarei in March 2021.



CCNZ CablePrice National Excavator Operator Competition 2019 champion, Riki Lum of Clements Contractors in Northland, takes on the Major Oak Simulator.

Northland

CHAIR: CAMERON LORNIE



Branch membership has grown fractionally in the last financial year (by one branch member and two associate members) and our branch remains in good financial health.

Although we were unable to hold our awards evening, we still held our Regional Excavator Operator Competition, with biggest number competitors ever and two entrants in the national competition. With Riki Lum previously winning the national title, there was a lot of interest from excavators wanting to test their skills against him. We managed to cover event costs without dipping into cash reserves.

Associate members and external speakers at our well-attended branch events have continued to support us through much appreciated sponsorship. We are looking

forward to our awards night in June as there are two years' worth of projects and people to celebrate.

Generally, the Northland region has been very busy in the last year but we are facing some issues of concern. There has been a struggle for capacity industry-wide and the recruitment and retention of quality staff. Our members are also concerned about the lack of current meaningful pipeline out of the NZTA in Northland to follow behind the current projects (\$1m+) and about the downstream impact of the global pandemic on supply chain. Larger projects in Northland have completed or are nearing completion without the projects of scale to follow on behind these.

On the plus side, we have seen some benefit of Provincial Growth Fund projects and there are still some projects

“Government support around apprenticeships has encouraged contractors to put their staff into apprenticeship schemes. The industry will see the benefit of this in 4 years' time...”

underway. Shovel ready projects should start generating activity in Northland but some of the indicated pipeline has not eventuated as yet. The market is getting to the stage they are ready for these projects.

There are potential major infrastructure opportunities including the four-laning from Whangārei to Marsden, the Northport Expansion and the potential shift of the Navy to Whangārei from Devonport. Time will tell whether these amount to anything.

Government support around apprenticeships has encouraged contractors to put their staff into apprenticeship schemes. The industry will see the benefit of this in 4 years' time and this may help to give Civil Trades traction in the market.

The Northland branch still has strong relationships with Waka Kotahi and our local councils and we recently presented to Whangarei District Council about our thoughts on their procurement procedures. We have also recently requested more detail from councils around their work pipeline as a few years ago we were all asked by the Waka Kotahi to become ISNet accredited to be able to work directly to the agency but have not seen this pipeline eventuate into anything meaningful.

Special thanks to James Corlett for his service as the Northern Regional Manager for CCNZ for many years. We look forward to forming relationships with a new Regional Manager and greater input from National Office.



CCNZ Auckland Branch awards night, June 2021.



CCNZ CablePrice Regional Excavator Operator Competition Champion, Tevita Tautua'a of Vita Civil, winner of this year's Humes Good Bastard Award.

Auckland

CHAIR: PETER MILLAR



I am very happy to report that even with the unprecedented year of change in 2020, Auckland branch membership has risen steadily. Only a few smaller contractors have exited for a variety of reasons with no significant trends. We continue to ask members to bring potential contractor companies to our bi-monthly meetings.

The financial health of the branch has been very good considering the year we have come through. A small profit was made, albeit with revenue and expense streams remaining low due to the many event cancellations, and so we are well placed for the next year and have good cash reserves.

All major events were cancelled due to COVID-19, except for the 2021 National Excavator Operator Competition where our 2019 winner represented us at Nationals and won the Good Bugger Award.

On the 12th April we had 350+ members turn up at a CCNZ event for a briefing by Watercare, Waka Kotahi, Auckland

Council and to explain the Infrastructure Sustainability Council of Australia framework, and how it affects project performance. The mood in Auckland is a willingness to get on and get started. There are many indicators that there is a significant number of infrastructure projects programmed, which are either in tender or in design phases.

However, further delays and procrastination will compound the difficulties we have in sustaining our businesses after such a lengthy down period. Real issues of labour and materials from the supply chain will continue to hamper and escalate as projects start coming on line.

There are a number of local challenges facing the Auckland market that can only be solved with the assistance of statutory authorities. These include:

- Water supply for construction – stand pipes have been banned and this is unlikely to change. Limitations to water supply are a real issue, which continues to add cost to projects.

“The mood in Auckland is a willingness to get on and get started. There are many indicators that there is a significant number of infrastructure projects programmed, which are either in tender or in design phases.”

- Mixed messages on shovel ready projects, and the delays incurred after the announcements.
 - Lack of a streamlined flow of project information. This quite often is a central Government issue.
 - Manning levels and expertise. Many of our members struggle to get qualified competent applicants meaning unqualified or inexperienced people are having to fill roles. The international market needs to be freed up to allow specialists into the New Zealand market.
- In light of the many constraints that COVID-19 has presented to us, our members, in the true form of our professional industry, learned new ways to operate. Under the duress of uncertainty, they adapted and overcame adversity to continue to produce quality outcomes for our clients. They should be recognised for their tenacity and hard work.

A special thanks to the Auckland team, who have, through

trying and difficult times pulled together to provide some excellent support to the Auckland members of CCNZ

- Past Chair – Peter Goldsmith
- Vice Chair – Peter Ensor
- Branch Secretary – Joyce Tilbrook
- Branch Committee Chairs and their Committees

Of special note a thank you to James Corlett, Northern Regional Manager, who is leaving us, for his support and encouragement to the team and myself over the last few years. We wish him the very best.

Sadly, CCNZ Life Member Brian Harris passed away in January. Brian held the role of Auckland Branch Secretary for 33 years from 1964-1997 and contributed widely to the branch, attending 30 national conferences in a row. His service to the industry was recognised and celebrated at his funeral.



The opening of the Huntly section of the Waikato Expressway has opened up the region.

Waikato

CHAIR: ADAM PLIMMER



Waikato branch membership has increased, with good support from contractors, associates and clients. Hamilton City Council remains an associate member. The branch meets regularly, with bi-monthly executive meetings and branch events. We have visited numerous projects such as CEA (City Edge Alliance – Hamilton Bypass) and Peacocks.

We managed to hold our annual awards dinner, combining it with a scaled down version of the excavator competition. Competitions such as darts and bowling have been a big hit with go-carting and paintball on the agenda soon.

Financially we are stable, even with the financial stress people expected last year. Whilst levies were down, our successful awards ceremony helped the bank balance. We still have funds in term deposits and continue to support POET – the Perry Outdoor Education Trust, which offers outward bound leadership courses to local low decile schools. We have agreed to sponsor a role with the Waikato LASS (Local Authority Shared Services) created and funded by local authorities:

- Manage the preparation of the pipeline of work across the region's territorial local authorities and Waka Kotahi NZ Transport Agency.
- Advise local authorities on procurement practice.
- Investigate bundling of projects.

Supply chain associates were able to provide intelligence on the status of overseas markets and delays in bringing in parts and equipment (i.e. CablePrice, Komatsu, Gough etc). Whilst many were slow to pick up momentum post pandemic restrictions, with some contractors bidding work at cost to keep resources, most contractors and associates have bounced back but are now hamstrung by resources preventing further growth of their business.

Water reform is a topic of discussion with most clients, but they appear to be pressing on with their plans regardless. There are huge opportunities in the region in the three waters market due to long-term lack of investment.

A number of Major projects continue to influence the region:

“There is generally good engagement with local government, which is supportive of our efforts to drive change and bring clients, consultants and contractors closer together.”

1. CityEdge Alliance (Hamilton Bypass) – will not be completed until Xmas 2021.
 2. Waikeria Prison will continue post the fire, timings unclear.
 3. The Peacocks project has been let and will continue until early 2023.
 4. Piarere Interchange (near Karapiro) is mooted to start before the end of 2021.
 5. Wairere/Cobham Interchange
- A couple of large developments will also influence the market:

1. Sleepyhead development at Ohinewai – where a factory and village is planned.
 2. Te Awa Lakes – where Brian Perry Civil plans to build a mixed use housing development on the banks of the Waikato.
- The market remains competitive and procurement continues to be driven by price. Some contractors remain risk averse in accordance with the Construction Accord but some don't, which is not good for the industry. Equally, many clients pay lip

service to the Accord and members have had tenders thrown out for refusing to accept unlimited liability in contracts.

Some shovel ready projects have come through to the market such as Waikato Regional Council pumpstations and stop bank works. The Provisional Growth Fund has allocated funds to many projects, but not much has flowed to contractors. The opening of the Huntly section of the Waikato Expressway and the new Hamilton to Auckland commuter train has opened up the region.

There is generally good engagement with local government, which is supportive of our efforts to drive change and bring clients, consultants and contractors closer together. Recruitment dominates discussion at most meetings, with the associated pressure on wages and inability to grow. Whilst it's easier to attract people from the other centres these days, this does not help the big picture. We remain keen to support the visibility of the pipeline of work and more interaction between all of the players in the market.



State Highway 2, Omokoroa Road intersection January 2021.



Bay of Plenty Regional Excavator Operator Competition Champion Craig Crowley of Crowley Excavators.

Bay of Plenty

CHAIR: DAVE BURNS



The Bay of Plenty branch remains on a stable financial footing, similar to the previous year end, and our seed funding has been reinvested in a term deposit. The general mood of the members remains positive with the promise of a good volume of work planned for release to the market in the year ahead. Our membership stands at 32 with three associates.

As a branch, we have been actively offering our members greater value through site visits and a Christmas get-together, which were well received. We had a visit to the transport museum owned by life member Morris McFall, a quiz night, a visit to the new Firth concrete plant and a mountain biking evening in Rotorua. All events have been

well attended. The branch is now looking to start a project to assist the community and to help promote the CCNZ within the region.

Craig Crowley again took out the Regional Excavator Operator Competition and went on to represent the Bay of Plenty at the nationals in Fielding in 2021. Our fishing competition held in early April was a great success. The poor weather conditions gave us a smaller than usual field but boats were well rewarded with a big prize haul.

Two large projects have been confirmed for Tauranga based on pandemic recovery plans. The \$478 million Tauranga Northern link will construct a 6.8km four-lane corridor connecting SH29 with SH2, with priority for public

“Two large projects have been confirmed for Tauranga based on pandemic recovery plans”

transport and a walking and cycling path. The Cameron Road upgrade is a \$50m future proofing project providing safer and more ways travel into the city as well as making Cameron Road more attractive.

Tenders have been slow coming to the market, especially in the Tauranga area, although the number of consents issued is on the increase. Whakatane District Council have been working closely with local contractors to try and maintain their work loads. The region has had reduced work load due to the effects of COVID-19, although the contractors have maintained a good volume of work over the last 12 months.

Relationships with the local councils remain positive, although there has been little information provided to

members. The branch is in the process of organising face to face meetings with all the local councils. It must be noted that Tauranga City Council has been going through significant change, including appointed commissioners replacing elected councillors, so this maybe one reason why minimal works have been issued by the council.

Skilled workforce resourcing remains a challenge in the region, with high demand from most of the members depleting the available pool of candidates in the area.

Recognition needs to go to Branch Secretary Kat Chantler who remains on top of all matters relating to the Branch. Thanks to James Corlett and the Branch Committee for their continued involvement support.



The infamous rainbow crossing outside Centre City – Gill Street New Plymouth (Downer).

Taranaki

CHAIR: JOE INGRAM



Taranaki Branch is in a very healthy financial position and due to a small recruitment process, we added five new contractor members in the past year.

The general consensus is that all contractors are still very busy, with no real downturn experienced for the last five years.

In terms of local market conditions and on-going workload, members have reported months of work ahead of them, with a couple of large-scale projects in the region having already begun or due to begin in the near future. A couple of these being the new hospital additions and the Mt Messenger bypass, which is finally going ahead after years of legal battles. This work will not only benefit the larger contractors but also smaller contractors as there will be gaps needing to be filled in that workspace.

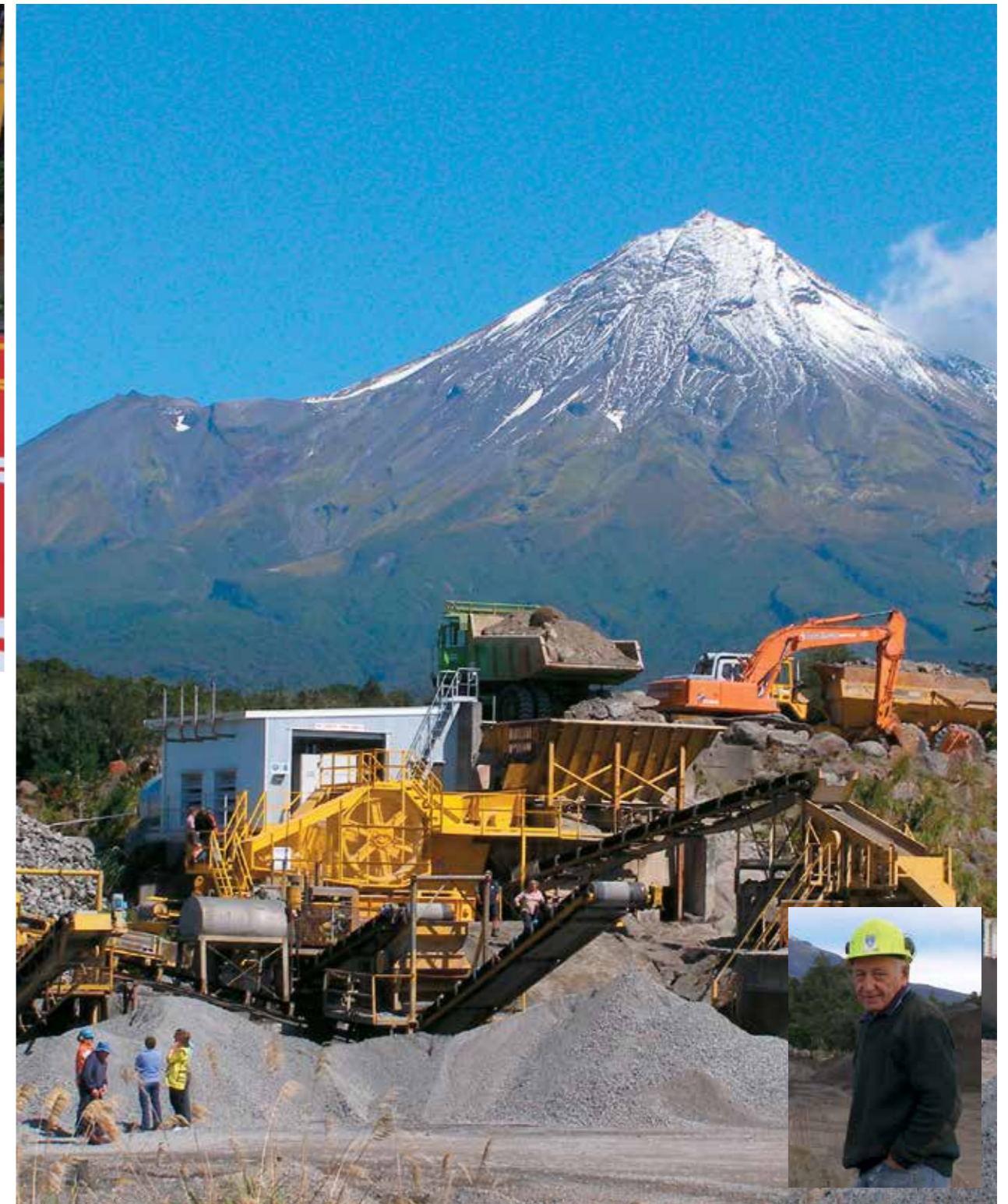
New Plymouth District Council has held feedback forums

with developers, engineers, and contractors to make a better working environment for all involved, as there have been varying issues in the past with a lot of private sector developments.

The branch invited NPDC infrastructure manager David Langford to speak to the group, which was a good chance for members to air some frustrations and we had a very good turnout of members.

Special thanks to our departing Chairman and Secretary Al and Jeanette Greenway for their years of involvement on the branch committee. They have now stepped aside from their roles.

Sadly, Russell Vickers, a life member, passed away in 11th August 2020. His good humoured yarns and casual compliments of bureaucracy will be missed.

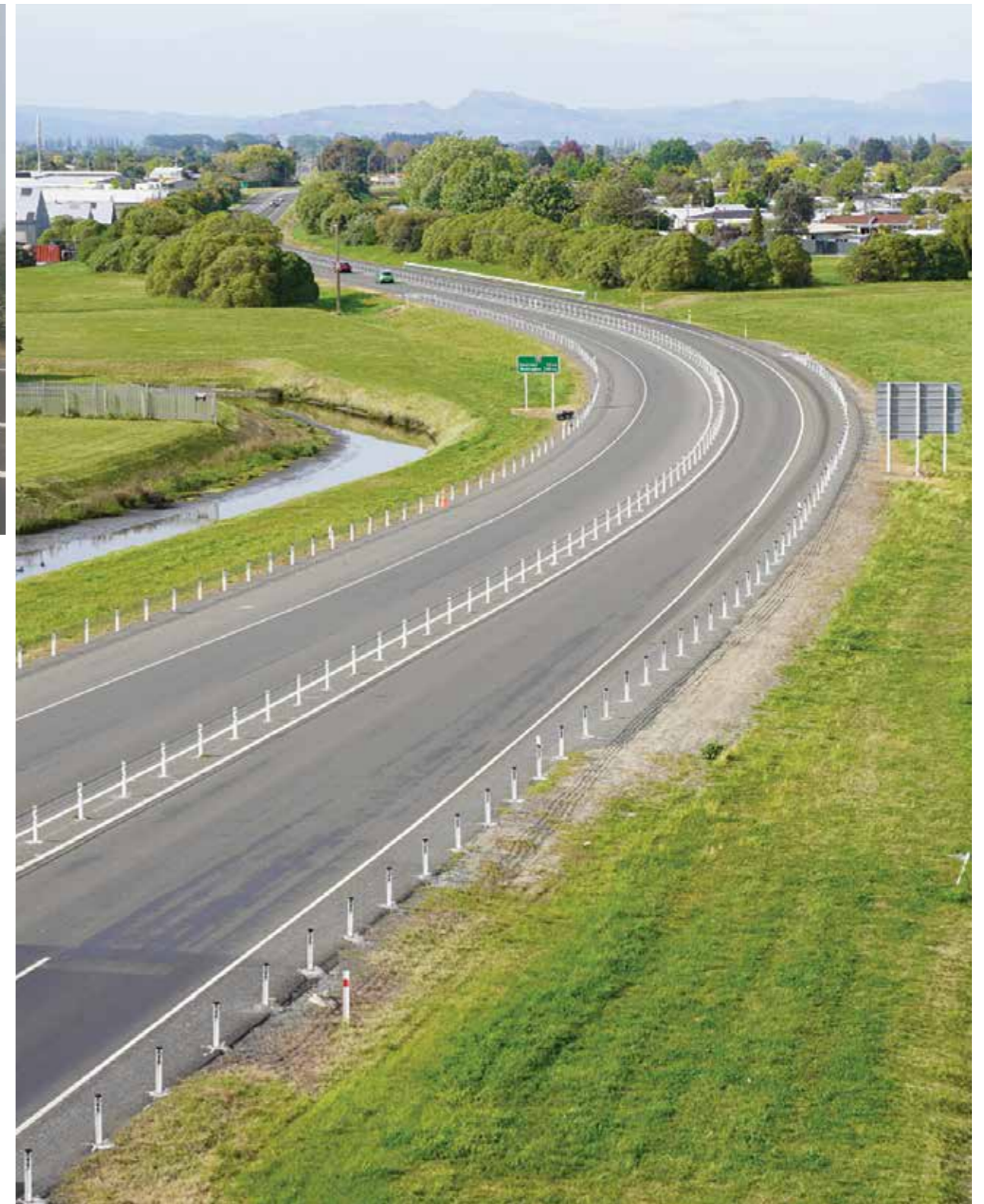


York Road quarry and Russell Vickers' prized Kawasaki 60x48 DT Jaw Crusher – one of the biggest in the country. Inset: Russell Vickers.

“The general consensus is that all contractors are still very busy, with no real downturn experienced for the last five years.”



Safe Roads SH50 Hawkes Bay Expressway (Higgins).



Hawke's Bay East Coast

CHAIR: BART MULDER



Our year was very steady but the loss of many events due to the global pandemic did put a spanner in the works. We had a consistent year with membership with two new contracting members bringing us to 34 members and one new associate member bringing us to 18 local associates. We had no resignations.

We have had a good financial year and have made steady gains, which is great as we had to cancel several events last year which would normally contribute to our numbers. We had to cancel our annual race day and push out our AGM. We decided not to run the Regional Excavator Operator Competition due to COVID-19 resulting in the cancellation of the Nationals. We decided instead that the current champion would represent our region in the 2021 year. We had a strong Terra CAT night later in the year and also held our awards night in early November with some great entrants in the construction awards and some very deserving winners.

We held seven committee meetings and the committee

remained strong with 19 members, giving me great support and backing. We had a very sad ending to our calendar year with Victoria Jameson, one of our very active committee members, passing away the morning after our end of year committee dinner. Victoria will be greatly missed and never replaced.

Our region has continued to grow. Post-pandemic the industry seemed to explode with work and shovel ready projects. Procurement had drastically changed, and we experienced a very different landscape that has continued to make our industry thrive with new integrated workers coming on to help us grow. We seem to have now levelled out, but continue to be busy and I don't think this will change in the foreseeable future.

Looking forward I feel we are progressing as an industry and we are becoming stronger. We do have some work to do with public perception and our image as a great industry path for our younger generation but believe we are making head way on this. So here's to another prosperous year for all.

“Our region has continued to grow. Post-pandemic the industry seemed to explode with work and shovel ready projects.”



Demolition of the old taxiway and earthworks at RNZAF Ohakea.



The Ohakea RNZAF Base fire station pump house.

Whanganui

CHAIR: DR WILLY MORRELL



Membership in our small Whanganui Branch is stable and the branch finances remain in sound shape.

The Whanganui economy and the civil construction sector appears to have largely escaped the ravages of the pandemic, though like elsewhere, some members are experiencing long waits on specialist equipment and materials.

In addition to a strong residential property market, the local civil construction sector is being buoyed up by several large nearby projects including the Ohakea Airforce Base upgrade and the Manawatū Tararua Highway Project (which is finally ramping up). Regional demand for aggregates remains strong

and some contractors are finding it difficult to meet high demand for smaller-scale residential-focused work.

Attracting and retaining skilled staff in the Whanganui region remains an ongoing challenge in a fairly buoyant job market, which along with April's minimum wage increase, has put upward pressure on wages. Along with wage pressure some members have also noticed an uptick in workplace stress, which could be a symptom of COVID-19. We suggest that some further support may be warranted in this space.

While most agree that the short to medium-term outlook for Whanganui's contracting sector looks fairly promising, one

"...the local civil construction sector is being buoyed up by several large nearby projects including the Ohakea Airforce Base upgrade and the Manawatū Tararua Highway Project."

member said it was hard to shake the "...feeling that we are riding a wave that doesn't have any substance to it other than the Government printing money. While we are enjoying it, we have half an eye on what might happen towards the end of the year." Another member raised concerns about the high degree of uncertainty around NZTA's ability to fund road maintenance and capital works at historic levels. It is understood that current budgets are oversubscribed and that forward budgets may be cut – calling into question the future level of service delivery and the viability of some planned projects.

Quality assurance requirements, temporary traffic

management planning, and general project administration are a growing financial and time burden for most. Several members have noted that the NZTA's new Temporary Traffic Management Planning (TTMP) training and requirements have failed to hit the mark. Feedback suggests that the training and associated assessments are too 'large-city' centric and are overly complicated.

As always, we would like to thank our local members and associates and acknowledge the support of James Bowen and Alison McLean from Moore Markhams Limited for their ongoing accounting support.



Rollers compact the newly laid deep lift asphalt along a section of the Transmission Gully motorway.

Manawatu

CHAIR: GREG LUMSDEN



Manawatu branch membership has risen by three new members in the last 12 months. The branch financial health is sound with a good surplus on the balance sheet.

The last 12 months have been good for the branch with the National Excavator Operator Competition back up and running. This is our branch's flagship event and it went off without a hitch with great feedback from competitors. However, the Regional Excavator Operator Competition was a non-event due to the winner not being able to go through to the nationals as we had the 2019 winner yet to compete. This put off many competitors so there was a lack of support to run the event. Due to Covid-19 and the uncertainty around the year ahead, many of our planned activities were also cancelled.

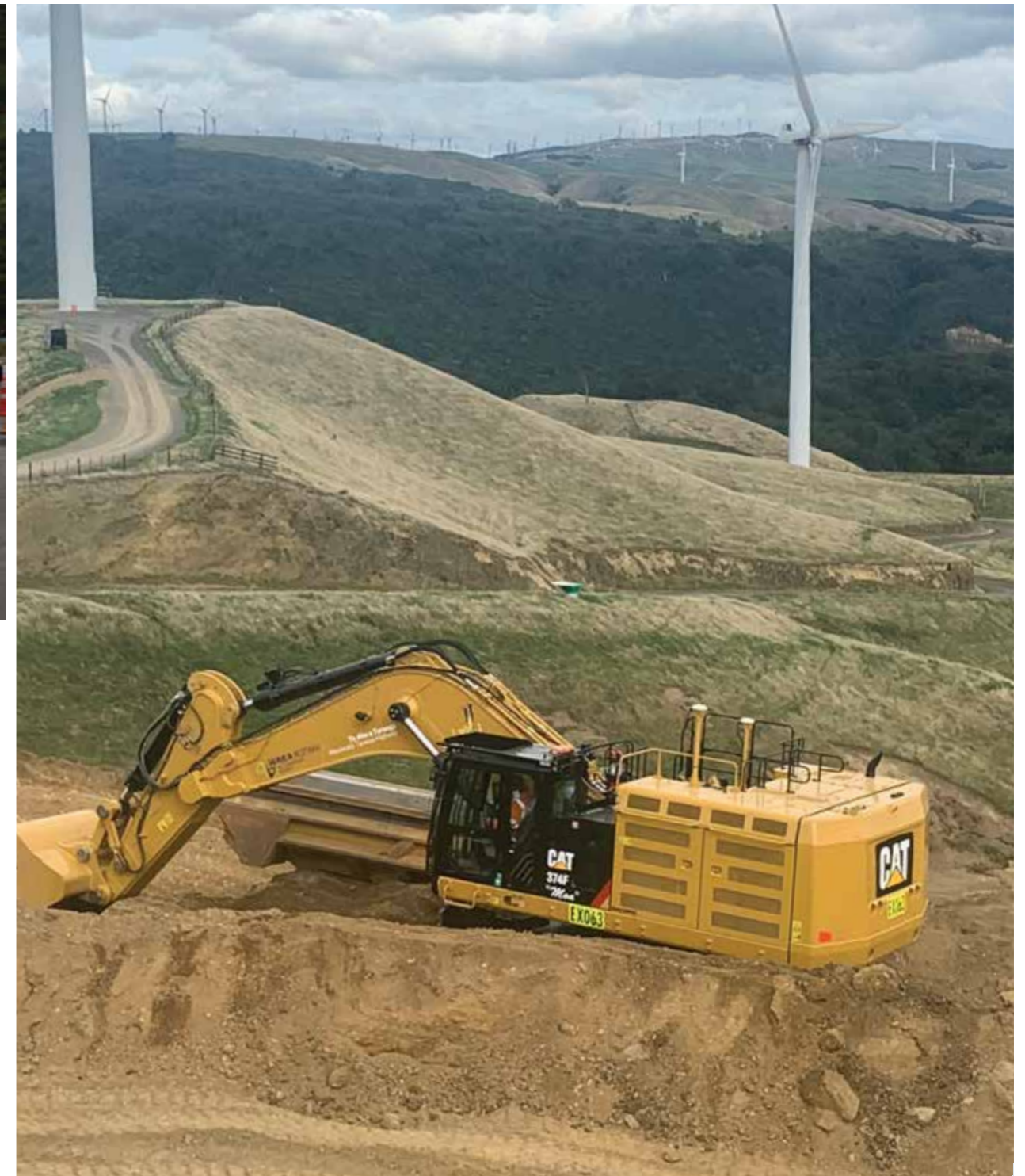
The local market has continued to grow with regards to subdivision work and local authority expenditure. There are a number of shovel ready projects that have funding in the

Manawatu area and are awaiting a start date. There are also the ongoing large projects south of Manawatu that require our region's resources and manpower. The new Manawatu gorge bypass has started and is already hiring local people and contractors. With a five to six year completion date, this bodes well for future work. Transmission Gully also requires our region's resources.

In the next few years Manawatu will continue to see a lift in industry activity from the impact of road investments that will link the region with Wellington and the Hawke's Bay.

A major challenge for members is attracting and retaining skilled staff to resource the work coming through. Another challenge is to find ways to get branch involvement from the larger companies in the region. This is still an ongoing challenge for the branch.

It is with sadness that our secretary Ashleigh Smith resigned at the end of last year.



A large CAT excavator removing earth near the summit of the Ruahine Range and close to the Te Apiti Wind Farm.

“In the next few years Manawatu will continue to see a lift in industry activity from the impact of road investments that will link the region with Wellington and the Hawke's Bay.”



Moa Point, Wellington (Ramsbottom Contractors).



Brian Perry Civil team working on the Mount Albert Sludge Pipeline repairs.

Wellington Wairarapa

CHAIR: NOEL SULZBERGER



“The \$1.35 billion being invested in Wellington during the next decade will support growth under the Wellington Regional Council framework.”

As we head into the 2021-22 year, we can look back on what an interesting and challenging year it has been and the impact of COVID-19.

The Wellington Wairarapa branch has seen a significant increase in both our contractor members and associate members. We have also maintained the balance of contractor members and associates from within the executive committee. I would like to thank Cody Pepere, who resigned from the executive committee during the year, and Ross Leslie, who resigned from his job as Central Region Manager, for their dedication and commitment.

Financially we remain healthy. The branch maintains a balance between having the funds to provide value to members and sustainability and security.

In 2020 we welcomed the coalition government's

announcement of infrastructure projects funded under the NZ Upgrade programme. The \$1.35 billion being invested in Wellington during the next decade will support growth under the Wellington Regional Council framework. The four projects are spread across the region from the Kāpiti Coast to the Hutt Valley plus a range of rail network capacity improvements. These projects are in addition to the continuing work on existing and planned regional infrastructure projects that will see our members with an ongoing supply of work.

On behalf of our branch, I extend thanks to the CCNZ National Office for the initiatives and support offered during the year. National Office provided detailed input into the implementation of new health and safety protocols for construction sites.

Unfortunately, the 2020 year also brought challenging and uncertain times. Our annual awards dinner, along with our golf day and several branch meetings were cancelled. Executive committee meetings were held remotely. However, once we moved into Level 1, we hosted some fantastic events such as our quiz evening and our branch meetings with guest speakers. Thanks to our sponsors for their generosity in supporting our events.

The executive committee continues to look to provide value through events. Branch meetings offer opportunities to network, share ideas and experiences and to raise issues. The branch is well supported by national office, with Peter Silcock regularly attending meetings along with Eve Cooper and Fraser May.

In 2020 we congratulated our Regional Excavator Operator Competition winner Ben Jones of Civil Action. As the national

competition was cancelled, Ben carried his regional winner title forward to compete at this year's National Excavator Operator Competition where he placed third. I would like to congratulate Ben on such a fantastic achievement.

On a personal note, I extend my thanks to the Wellington Wairarapa branch executive committee and members for accepting me, an associate member, as chairman. The collegiality and support amongst membership makes my role more rewarding.

To all the members of our branch, be proud of the work you do and the value that work contributes to our economy and society. And thank you to our members who attend, sponsor, support, judge and organise our events and meetings. Here's to another great year for the Wellington Wairarapa branch.



Marlborough District Council Rivers and Drainage maintenance (Isaac Construction).

Nelson Marlborough

CHAIR: MALCOLM EDRIDGE



The Nelson Marlborough Branch had a solid but interrupted year with the COVID lockdown. Member numbers have remained steady and our finances remain healthy.

Since lockdown we managed to host our first Regional Excavator Operator Competition in some seven years. The event was well received by the general public and our contestants. I would like to thank all our competition sponsors for their support. We are committed to hosting the 2021 Excavator Operator Competition later in the year with the goal of improving the exposure for our industry with more equipment and local contractor displays.

Post COVID was always going to be very interesting in our region. We had very good uptake from our three councils to

support the local civil sector by bringing work forward and ensuring a steady work output from them and to share it with predominantly local business. Local body spend increased significantly with a strong outlook over the next few years. The branch would like to thank Marlborough and Tasman District Councils and Nelson City Council for this support.

The Marlborough region had stronger work programmes as the year went on. Viticulture maintained strong market conditions with the rest of the world in lock down drinking at home. NZTA and local roads work has been steady but with a lack of interest from the current Government in spending money on major road improvements it would appear we will be stuck with basic maintenance on our local roads at best.

“The private civil market paused for a short period to see what would happen post-pandemic, but has now kicked off stronger than ever. Horticulture has continued to be strong, in particular”

The FH/HEB Joint Venture has taken over the Marlborough Roads NOC Contract since my last report. Forestry started the year slow but has come back strong in the last quarter 2020 and first quarter 2021 and appears to have a strong outlook. As with most of New Zealand, the domestic housing market is strong giving local developers plenty encouragement to push hard in this sector.

Nelson region started the year steady and continued to ramp up as the 2020 calendar year moved on. The private civil market paused for a short period to see what would happen post-pandemic, but has now kicked off stronger than ever. Horticulture has continued to be strong, in particular with hops development. Forestry had the same issues as

Marlborough and is now looking strong again. The Waimea Dam is well into construction and is certainly an impressive project on our doorstep.

All in all 2021 looks like it will be a positive year in the Nelson Marlborough Region.

We would like to acknowledge the passing of our Nelson Marlborough Branch Life Member Denis Chambers in September 2020. Denis was a true champion of our industry and for over 30 years was a member of the Contractors Federation then CCNZ. Our industry is poorer for the passing of Denis and he will always be remembered. Our condolences to Lynette, Cindy and all of Denis' family.



Kaikoura rockfall protection.



Westcoast South Island.

Canterbury Westland

CHAIR: JEREMY DICKSON



Like everyone, the Canterbury Westland Branch has had a year like no other. This time last year we were in lockdown, 12 months later it seems the industry is tracking better than any of us could have expected.

Our branch has long had a strong membership base. Over the year we had seven new members coming on board and eight resignations. Associate member numbers have risen by eight. Despite the pandemic, branch finances remain stable, which has enabled us to invest back into our members and the wider industry.

Local civil construction industries has provided a much needed conduit to get money flowing from central and local government into the wider economy. Regular discussions with local and central politicians and senior staff have meant we are seeing some positive outcomes in the amount and consistency of workflow coming out. We have given

feedback on procurement policies and the need to set policies that foster a strong and sustainable contracting industry.

It must be said though, that the lack of investment by Waka Kotahi following the completion of the Southern and Northern motorways is a concern for all in the Canterbury region. There is not much following these two major projects and the full impact of this is not yet known.

The pandemic alert levels put a halt on our ability to provide members with networking and socialising opportunities in 2020. However, we were able to run the Contractor of the Year awards in November, which was a great success. The overall winner was Brian Perry Civil, who were rewarded for delivering excellence across the spectrum of project management. We received a good number of awards entries and congratulations goes to all the deserving

“...the lack of investment by Waka Kotahi following the completion of the Southern and Northern motorways is a concern for all in the Canterbury region.”

winners. Special thanks to our sponsors, in particular our major sponsors Terra CAT and Humes.

The evening also recognised Brian Warren for his service to the industry over a long and distinguished career. The award is small recognition for the effort he has put into the industry and its career opportunities. In particular, his leadership around the Civil Trades qualification is a legacy that will live on in our industry.

The Regional Excavator Operator competition for 2020 unfortunately had to be cancelled. However we are in planning for our 2021 event to be something special. We have a solid calendar of other events coming up, which is exciting.

We have continued to focus on fostering the future of our industry. This is best represented by our support of the Shirley Boys High School Civil programme, our investment

in Inzone Careers Coach and Kiosks, and our scholarships for members' employees to attend Connexis leadership programmes. It has been great to see some high calibre young adults come out of these programmes and into the industry already.

The committee has worked hard this year to provide value and I would like to recognise this and thank them for their efforts. We meet each month to help where we can, raise issues where needed as advocates for members, and provide events to upskill and inform our industry.

A special thank you to all of our associates and sponsors for their support, and our members for their engagement. I would also like to recognise the great work done at a National CCNZ level during the pandemic crisis and the past 12 months. The advocacy, guidance and support throughout has been great.



Dunedin City Council's Peninsula Connection project.



Base Contracting 2003 Ltd in action on a spectacular Queenstown day.

Otago

CHAIR: SHANE BINGHAM



The Otago branch has been extremely active over the past 12 months with many things happening throughout the year.

As this is my last year as chairman, I would like to thank our Executive Committee team who have done an outstanding job as usual promoting our industry. We have, however, been struggling once again with contractor attendance and engagement at our general meetings. We hope attendance will improve this year. Otago Branch is still running two general meetings of the same content at different locations to help attendance with a large spread-out region.

The Otago Regional Excavator Operator competition had another fantastic turn out this year and once again was won by Troy Calteaux from Andrew Haulage. Troy has now won this competition six times and went on to win the national competition for the second time. Well done Troy. It was a pleasure to have help from Fraser and Eve from National Office who attended the competition. The support offered by our members and sponsors for this event is very much appreciated.

Financially the branch remains strong even after the cancellation of our awards night last year. This year it is to

“Government grants are coming to fruition but this, of course, has led to other issues such as staff shortages.”

be held in the Dunedin Town Hall. The CCNZ Otago Hynds Construction Awards night celebrates the success of our members and is a great way to showcase the projects within our region and bring our contractors together. The event certainly wouldn't be achievable without the continued support of all our sponsors and the hard work of our secretary Raewyn and the awards committee team. The Hirepool Young Contractor of the Year award is a highly contested title and would not be possible without the continued support of Hirepool and Aaron Chave.

The market is extremely busy, which is great to see, and

is mostly concentrated in Dunedin and Central Otago's Queenstown Lakes areas. Government grants are coming to fruition but this, of course, has led to other issues such as staff shortages. Again, this has been challenging for our members with busy times but the inability to obtain staff.

I would especially like to thank committee members and our secretary who keep making a considerable difference and strong gains for our branch each year. A huge thanks goes to our sponsors who continue to support us and without whom we would struggle to run our branch effectively.



Higgins Contractors at work in Southland.



CCNZ Southland Branch Chair Regan McRandle presents at the Southland Awards Evening 2020

Southland

CHAIR: REGAN McRANDLE



“Back in 10 minutes, we are busy at the moment”: that sums up our year as work has been out there but the human resource is stretched, making contractors nervy now and for the future. In a use it or lose it environment where funding appears then disappears, you don’t want to say no to work.

Southland Branch membership is slightly down, losing one. We also lost a local associate member and now only have two local associate members, so this is a real concern. A sub-committee will be formed to look at getting more local businesses onboard, like Councils, and suppliers. Currently we are working with two new prospective members and re-engaging with a past member and we hope to have them all on board soon.

Southland branch is still a little light in the wallet at the moment. We took a bit of a financial hit with CCNZ 2020 Awards Night but we still have some banked reserves.

We had our awards night at the Transport Museum and it’s now bedded in as a key highlight of the year. Brendan Ferguson represented Southland at this year’s National Excavator Operator Competition where he won the One Day Job competition, for which we are extremely proud.

We have seen a few reasonable projects ongoing and coming out:

- Invercargill CBD rebuild
- SH1 Elles Road Intersection upgrade
- Three Waters upgrades across the district councils
- Shovel Ready funded Region Flood Protection upgrades

“The work is there, and we are promised more, but we don’t have the people to do it. CCNZ and government need to keep pushing students and other people into our industry.”

The rural sector has continued to supply ongoing work will be relied on to lead the country’s pandemic recovery, bringing in the much-needed export dollars.

The branch relationship with local government is good. We have been given more forward planning information recently than in previous years. The engagement with local councils has helped highlight the struggle they have trying to fund any infrastructure works. Although the past year has been ok for our contractors, there is still a need of confidence from national and local government to ensure a steady amount of work going forward with achievable deadlines.

It was a quieter year pushing Civil Trades and utilising the EPIC campaign due to COVID-19. This was unfortunate as

we were starting to get some traction, with more students considering this industry as a career. We have a sub-committee working again with Great South to get into the schools and carry on the momentum

Our biggest challenge is common to most in the industry: the lack of workers. The work is there, and we are promised more, but we don’t have the people to do it. CCNZ and government need to keep pushing students and other people into our industry.

Sadly CCNZ Life Member Valerie Davidson passed away in November. Val was a very enthusiastic and active supporter of the organisation and had a great relationship with contractors across New Zealand, particularly across Southland and Otago.

KEY PEOPLE

CIVIL CONTRACTORS NZ POSITIONS HELD IN 2020-2021

Executive Council

PRESIDENT Tony Pike

VICE PRESIDENT Bailey Gair

PAST PRESIDENT Tim Ford

EXECUTIVE COUNCILLORS

Paul Bisset

Colin Calteaux

James Craw

Stephen Delaney

Mark Evans

David Howard

MAJOR ASSOCIATE

Gary Richardson

LEGAL ADVISOR

Paul Buetow

National Office

CHIEF EXECUTIVE Peter Silcock

TECHNICAL MANAGER Stacy Goldsworthy

MEMBERSHIP & EVENTS MANAGER Eve Cooper

COMMUNICATIONS MANAGER Fraser May

OFFICE MANAGER Anna Lovelock

REGIONAL MANAGERS:

NORTHERN James Corlett

CENTRAL Ross Leslie (until Dec 2020)

SOUTHERN Ollie Turner

Northland

SECRETARY Lesley McCardle

CHAIR Cameron Lornie

Auckland

SECRETARY Joyce Tilbrook

CHAIR Peter Millar

Bay Of Plenty

SECRETARY Kat Chantler

CHAIR David Burns

Waikato

SECRETARY Nicki Carson

CHAIR Adam Plimmer

Hawke's Bay East Coast

SECRETARY Sue Selwyn

CHAIR Bart Mulder

Taranaki

SECRETARY Rachael Cottam

CHAIR Joe Ingram

Manawatu

SECRETARY Ashleigh Smith / Heidi Giles

CHAIR Greg Lumsden

Wanganui

SECRETARY James Bowen

CHAIR Dr Willy Morell

Wellington Wairarapa

SECRETARY Laura Hae Hae

CHAIR Noel Sulzberger

Nelson Marlborough

SECRETARY Megan Gibbins

CHAIR Malcolm Edridge

Canterbury

SECRETARY Dana Enache

CHAIR Jeremy Dixon

Otago

SECRETARY Raewyn Murray

CHAIR Shane Bingham

Southland

SECRETARY Lauren McKinnel

CHAIR Regan McRandle





PRINCIPAL BUSINESS PARTNER & CORE ASSOCIATE MEMBERS

CCNZ thanks and appreciates the support of our Principal Business Partner and Core Associate members

PRINCIPAL BUSINESS PARTNER

Hirepool

www.hirepool.co.nz

Hirepool has been the Principal Business Partner since 2004

- Civil Contractors NZ / Hirepool Construction Excellence Awards
- National Excavator Operator Competition
- Dedicated funds for branch sponsorship



Hirepool has all your hire equipment needs.

CORE ASSOCIATE MEMBERS

Z Energy

www.z.co.nz

Z has been a Core Associate for many years

- Discount fuel scheme
- Z People Awards (Emerging Leader / Personal Improvement)
- National Excavator Operator Competition



Dentons Kensington Swan

www.dentons.com

Dentons Kensington Swan is the legal advisor to Civil Contractors NZ

- Fifteen minutes of free legal advice
- Professional speakers at Civil Contractors NZ Roadshows



CablePrice NZ

www.cableprice.co.nz

CablePrice is a major sponsor at national events

- Platinum and Naming Right Sponsor of the CCNZ CablePrice National Excavator Operator Competition



CablePrice, like its Civil Contractors NZ membership, is built to last.

MAJOR ASSOCIATE MEMBERS

CCNZ thanks and appreciates the support of our Major Associate members





Contractor members 2020-2021

\$0 – \$1 million

Able Trucking	Fox Earthmovers	Mora Earthmoving
Acon Industries 2015	Frontline Earthmoving & Drainage	MRT Construction
Akl Civil Training	Galbraith Earthmovers	Mules Construction
Alex Field	Gallivan Group	Murray Weston
All About Developments	Geoff Jukes Contracting	Newman Excavations
Ambient Civil	Graffiti Doctor NZ	Nicholls Earthworks and Drainage
Anchor Tech NZ	Greenstone Concrete & Asphalt	Northland Mobile Crushing
Artisan Paving NZ	Greg Inch Earthmoving	Northland Transport
ATD Services	Halverson Civil	P & N Siteworks
B Pull & Sons	Hatuma Lime Contracts	Paul White
BDX Group	Heine's Cartage & Contractors	Petco Contracts
Beeby Contracting	HGM Construction	Pro Arbore
Billington Transport	Hill Bros Civil	Professional Excavation
Blake Civil Constructio	HJR Civil	Profound Earthworks & Construction
Blenkiron Bros	Hollands Excavation	Project One Construction
Bowe Brothers Excavating	Horizon Civil	Rae Asphalts
Brian Hoffmann	HPE	Ranui Construction
Byfords Construction 2014	HR Civil	Red Dell
Carran Scott Contracting Co	I & D George Contracting	Renshaw Civil
CCA Earthmoving	iConstruct	Robert J Mitchell Contractors
CETS	Independent Contractors	Rocka Excavation
Chris Gommans Contracting	Its Earthmoving	Roxburgh Excavation
Civil Solutions	Jamieson Earthworks	Santo Drainage & Contracting
Clarke Underground	JGR Contracting	Scarlett Contracting
Cloutman Brothers Mining & Dredging	John Fletcher Contracting	Shane Gribbon
Complete Site Solutions	John Leathwick	SKF Contracting
Crooks Contracting	John Shepherd Contracting	Storm Waters Contracting
Crowley Excavators	JPS Earthmoving	Swale Earthmovers
D A McNeil	Keene Krib 2000	TPP Contracting
Dempseys Bobcat Services	Kerepehi Transport	Troon Civil
Denis Wheeler Earthmoving	Kevin G Grant Contracting	Turners Contracting
Dirtworx	KEV's Concrete Cutting	Vita Civil
DITRAC	Kreisel Contracting (1988)	Waitakere Tree Services
Done Rite Contracting	Lanco Ex	Weka Earthmoving
Doug Hood Mining	Leslie Bros Contracting	Wellington Contracting
Doug Symons Contracting	Luke Glamuzina Contractors	Wilding Wood Management
Dreadnought Civil	M W Lissette	Wilson & Keen Contracting
Drum Ex Earthmoving & Cartage	McCready Civil	Wilson Earthmoving Group
Duane Whiting Contractors	McDonald Contracting & Construction	Zenscape
Duncan Earthworks	McEwan Haulage	
Earth Stability	MecLand Roding	
Fergusson Contracting	Moore Construction	

\$1 – 2 million

A G Hoffman	BM Contracting	Canterbury Demolition & Earthmoving
Apes Contracting	Bridge It NZ	Cargill Contracting
Austin Contracting	Brough Earthworks	Central Demolition
Base Excavations	C W Drilling & Investigation	Central Southland Excavating
BCG Civil	Cameron Contracting 2002	Colin Amrein Contracting

Contractor members 2020-2021

\$1 – 2 million continued

Compton Civil	Huband Contractors	Rangitikei Development
Contrax (Central)	J C Contracting NZ	Red Contracting
Currie Construction	John Roy Contracting	Ritchie Civil
Davis Civil	Johnstone Construction	RS Cabling
Dign4u	Jones Contracting Queenstown	Shaw Asphalters 2006
Dodge Contracting	Kernohan Contractors	Sierra Delta Civil
Easyflow Drainage	LB CIVIL	Sollys Contractors
Egypt	Mason Quality Excavation	Supreme Site Works
Elite Excavations Marlborough	Matco Civil Contractors	TCD 2015
Fahey Contracting	Monk Earthworks	Topline Contracting
Forte Civil	Morris & Bailey	Total Siteworks
Francis Ward	Mt Lyford Contracting	Tuck Civil Services
G T Liddell Contracting	Not Just Concrete (Nelson)	Twoman Structures
Graham Contractors	Offshore Plumbing Services	WA Boyes Contracting
H Blackbee Contractors	P E L Contracting	Wilson Contracting
Hoult Contractors	Pipeline & Infrastructure	XTREME Contracting

\$2 – \$4 million

Action Civil	Earthwork Solutions	McCormack Group
Advanced Siteworks	Earthworx Rural & Civil	MWN Civil
Aidan Kelly Contracting	Emmetts Civil Construction	Nelson Civil Construction
All About Construction	EPL Construction	Opie Contractors 2014
Allens United Waikato 1986	Fuel Installations	R A Shearing Contractors
Angus McMillan Concrete	GeoStabilization New Zealand	RJ Civil Construction
ARC Projects	Giles Civil	RMS Contracting
Atlas Infrastructure & Services	Gill Construction Co	Roding and Building Cartage
Baldwin Asphalts	Graham Harris	Ryan Contractors
Bassett Plumbing & Drainage	Grant Hood Contracting	SAL Civil Works
Bay Civil	Greg Donaldson Contracting	Siteworx Northland
Bryce O'Sullivan Contracting	Grout and Rock NZ	Skevingtons
Burnside Contractors	Grouting Services NZ	Tasman Civil
C & A Cox	H & H Contractors	TeAnau Earthworks
Central Machine Hire	Harliwich Holdings	Thehin Construction
CHB Earthmovers	HBRC - Works Group	Tracks Concrete (2002)
City Pavements	Hickey Contractors	Underground Brown
Civil & Landfill Construction	Independent Kerb & Concrete (IKC)	Utilities Infrastructure NZ
Civil + Build	Jesmond Construction	
Civil and Land Construction	Jim Bates Contracting	
Clements Contractors	Johnston Civil	
Concrete Brothers	Johnstone & Masters	
Concrete Treatments NZ	Juno Civil	
Curle Contracting	King Drilling Company	
Daniel Renshaw Drainage	Land + Sea Civil	
Darlington Drilling & Piling	Letton Kerb & Channel	
Delta Contracting	Linton Contracting	
Donovan Drainage & Earthmoving	Loveridge	
Drapers Earthmoving	Mackenzie Civil	
E N Ramsbottom	MAXBUILD	



Contractor members 2020-2021

\$4 – 6 million

Advanced Excavating
Asphalt & Construction
B Bullock (2009)
Base Contracting
BBR Contech
Blackley Construction
Bond Contracts
C J Industries
CCL Construction Contracting
CDS New Zealand
Chambers & Jackett
Christchurch Ready Mix Concrete
Construct Civil

Construction Contracts
Glasgow Contractors
Goodrick Contracting
Harris Dowd Gibbons Construction
HES Earthmoving
HydroVac
J W Neill Contractors
K & B Reed Contractors
Kerry Drainage & Civil
Legacy Contracting
Maungatua Contracting (Wanaka)
McDonough Contracting
MDL Civil and Engineering

Morepork Trenching
Ngaio Contracting
North Drill
PCL Contracting
Pidgeon Contracting
Protranz Earthmoving
Rapid Earthworks
Robinson Asphalts 1992
Splice Construction
T C Nicholls
Technix Bitumen Technologies
Tirau Earthmovers
Trademark Paving

\$6 – 10 million

Andrew Haulage 2011
ASCO Asphalt
Base Civil
Bryant Earthworks
Ching Contracting
CLL Solutions
Crafar Crouch Construction
Dormer Construction
E Carson & Sons
Evergreen Landcare
G P Friel
Gevert
Gleeson Civil

Groundfix
Hamilton Asphalts
Hibiscus Contractors
Hunter Civil
JCL Asphalt
Libbet
Loaders Wanganui
Maugers Contracting
McKenzie & Parma
McKenzie Contracting
Multi Civil Contractors
Nelmac
Petrotec Services

Phoenix Civil
Rock Control
Rohit's Civil & Infrastructure
Seay Earthmovers
Smythe Contractors
Steve Bowling Contracting
Tarbotton Land & Civil
Total Rail Solutions
Traffic Control Systems
Troy Wheeler Contracting
Wellington Pipelines
Wharehine Construction
Wilson Contractors (2003)

\$10 – 25 million

Ashburton Contracting
B G Contracting
Civil Construction
Connell Contractors
Evolution Traffic Management
GSL
Hiway Stabilizers NZ
Hopper Construction
ICB Retaining and Construction
Inframax Construction
J & R Contracting

J G Civil
J Swap Contractors
JMC
MAP Projects
March Cato
MBD Contracting
Mike Edridge Contracting
Mills Albert
Quality Roading Services (Wairoa)
Russell Roads
Seipp Construction

SICON T/A Blakely Construction
Spartan Construction
Spiral Drillers Civil
Taggart Earthmoving
TDM Construction
Total Infrastructure (TIL)
Vuksich & Borich (NZ)
Westroads
Whitestone Contracting

\$25 – 50 million

CB Civil (Auckland)
Goodman Contractors
March Construction
Pipeline & Civil
Ross Reid Contractors
Schick Civil Construction
SouthRoads
Taylors Contracting Co
United Civil Construction
Waiotahi Contractors

\$50 – 100 million

Ghella
Isaac Construction

\$100 million plus

Acciona Construction New Zealand
CPB Contractors
Downer New Zealand
Fletcher Construction Company
Fulton Hogan
HEB Construction
Hick Bros Civil Construction
McConnell Dowell Constructors
Ventia NZ Operations





FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2021

Auditors' Report	52
Financial statements	
Statement of comprehensive income	54
Statement of changes in equity	55
Balance sheet	56
Statement of cash flows	57
Notes to the financial statements	
1 Summary of significant accounting policies	58
2 Critical accounting estimates and judgements.....	62
3 Financial instruments	63
4 Revenue.....	63
5 Expenses	64
6 Finance (income) costs – net.....	65
7 Income tax expense.....	65
8 Cash and cash equivalents.....	65
9 Trade and other receivables from exchange transactions.....	66
10 Property, plant and equipment	66
11 Intangible assets	68
12 Deferred tax assets/(liabilities)	69
13 Trade and other payables.....	70
14 Reserves and retained earnings	70
15 Members surplus/(deficit) for the year	71
16 Contingencies	71
17 Commitments	72
18 Investments	72
19 Related parties	72
20 Events occurring after the reporting period	73
21 Impacts of COVID-19.....	73

INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF CIVIL CONTRACTORS NEW ZEALAND INCORPORATED

Opinion

We have audited the parent and consolidated financial statements of Civil Contractors New Zealand Incorporated ("the Parent") and its subsidiary (together, "the Group"), which comprise the parent and consolidated balance sheet as at 31 March 2021, and the parent and consolidated statement of comprehensive income, parent and consolidated statement of changes in equity and parent and consolidated statement of cash flows for the year ended 31 March 2021, and notes to the parent and consolidated financial statements, including a summary of significant accounting policies and critical accounting estimates and judgements.

In our opinion, the accompanying parent and consolidated financial statements present fairly, in all material respects, the balance sheet of the Parent and Group as at 31 March 2021, and its parent and consolidated comprehensive income and cash flows for the year 31 March 2021 in accordance with Public Benefit Entity Standards Reduced Disclosure Regime ("PBE Standards RDR") issued by the New Zealand Accounting Standards Board.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ("ISAs (NZ)"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Parent or its subsidiary.

Other Information

The executive council are responsible for the other information. The other information obtained at the date of this auditor's report is information contained in the annual report, but does not include the Parent and consolidated financial statements and our auditor's report thereon.

Our opinion on the parent and consolidated financial statements does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the parent and consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Parent and consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Executive Councils' Responsibilities for the Parent and Consolidated Financial Statements

The executive councils are responsible on behalf of the Parent and Group for the preparation and fair presentation of the parent and consolidated financial statements in accordance with PBE Standards RDR, and for such internal control as the executive council determines is necessary to enable the preparation of the Parent and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the parent and consolidated financial statements, the executive council are responsible on behalf of the Parent and Group for assessing the Parent and Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the executive councils either intend to liquidate the Parent or Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Parent and Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the parent and consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of these Parent and consolidated financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the External Reporting Board's website at: <https://www.xrb.govt.nz/assurance-standards/auditors-responsibilities/audit-report-7/>.

This description forms part of our auditor's report.

Who we Report to

This report is made solely to the Parent's members, as a body. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Parent and the Parent's members, as a body, for our audit work, for this report or for the opinions we have formed.

BDO Wellington Audit Limited

BDO Audit Wellington Limited
Wellington
New Zealand
28 June 2021

Civil Contractors New Zealand Incorporated
Statement of comprehensive income
For the year ended 31 March 2021

Notes	Group		Parent		
	2021 \$	2020 \$	2021 \$	2020 \$	
Revenue	4	3,231,028	4,280,637	2,199,189	3,204,944
Publishing related expenses		(439,246)	(569,773)	-	-
Depreciation & amortisation	5	(35,741)	(37,443)	(30,159)	(26,535)
Loss on disposal of property, plant and equipment		(1,359)	-	(1,359)	-
Other expenses	5	(2,539,355)	(3,522,531)	(2,127,419)	(3,075,377)
Finance income (costs) - net	6	23,155	28,289	22,597	25,336
Surplus / (deficit) before income tax		238,482	179,179	62,849	128,368
Income tax expense	7	(49,269)	(15,128)	-	-
Surplus / (deficit) for the year		189,213	164,051	62,849	128,368
Surplus / (deficit) is attributable to:					
Equity holders of Civil Contractors New Zealand Incorporated	15	168,074	155,447		
Surplus attributable to non-controlling interest		21,139	8,604		
		189,213	164,051		
Total comprehensive revenue and expenses for the year is attributable to:					
Equity holders of Civil Contractors New Zealand Incorporated	15	168,074	155,447		
Surplus attributable to non-controlling interest		21,139	8,604		
		189,213	164,051		

For and on behalf of the Board.



President

Date: 28/06/2021



Chief Executive Officer

Date: 28/06/2021

The above statement of comprehensive income should be read in conjunction with the attached notes.

Civil Contractors New Zealand Incorporated
Statement of changes in equity
For the year ended 31 March 2021

Group	Reserves	Retained earnings	Non-controlling interest	Total equity
	\$	\$	\$	\$
Balance at 1 April 2019	417,584	2,085,240	35,963	2,538,787
Surplus for the year	-	155,447	8,604	164,051
Balance as at 31 March 2020	417,584	2,240,687	44,567	2,702,838
Balance at 1 April 2020	417,584	2,240,687	44,567	2,702,838
Surplus for the year	-	168,074	21,139	189,213
Balance as at 31 March 2021	417,584	2,408,761	65,706	2,892,051
Parent	Reserves	Retained earnings	Total equity	
	\$	\$	\$	
Balance at 1 April 2019	417,584	1,920,206	2,337,790	
Surplus for the year	-	128,368	128,368	
Balance as at 31 March 2020	417,584	2,048,574	2,466,158	
Balance as at 1 April 2020	417,584	2,048,574	2,466,158	
Deficit for the year	-	62,849	62,849	
Balance as at 31 March 2021	417,584	2,111,423	2,529,007	

Notes	Group		Parent		
	2021 \$	2020 \$	2021 \$	2020 \$	
Total recognised income and expense for the year is attributable to:					
Members of Civil Contractors New Zealand Incorporated	15	168,074	155,447	62,849	128,368
Non controlling interest		21,139	8,604	-	-
		189,213	164,051	62,849	128,368

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Civil Contractors New Zealand Incorporated
 Balance sheet
 As at 31 March 2021

Notes	Group		Parent		
	2021 \$	2020 \$	2021 \$	2020 \$	
ASSETS					
Current assets					
Cash and cash equivalents	8	1,063,984	979,834	675,463	697,377
Trade and other receivables from exchange transactions	9	408,438	250,343	250,265	168,761
Inventories		5,070	7,002	5,070	7,002
Term deposits		1,069,242	936,329	1,029,242	936,329
Conference prepayments		15,231	-	15,231	-
Total current assets		2,561,965	2,173,508	1,975,271	1,809,469
Non current assets					
Property, plant and equipment	10	935,534	954,489	927,512	940,759
Intangible assets	11	83,203	80,281	63,203	60,281
Shares in Contrafed		-	-	22,400	22,400
Deferred tax asset	12	6,078	4,072	-	-
Conference prepayments		-	18,622	-	18,622
Total non-current assets		1,024,815	1,057,464	1,013,115	1,042,062
Total assets		3,586,780	3,230,972	2,988,386	2,851,531
LIABILITIES					
Current liabilities					
Trade and other payables	13	418,244	322,904	275,602	207,599
Current tax payables		50,140	14,394	-	-
Income in advance		222,891	140,596	180,323	127,534
Customer refunds due		3,454	50,240	3,454	50,240
Total current liabilities		694,729	528,134	459,379	385,373
Total liabilities		694,729	528,134	459,379	385,373
Net assets		2,892,051	2,702,838	2,529,007	2,466,158
EQUITY					
Reserves	14(a)	417,584	417,584	417,584	417,584
Retained earnings	14(b)	2,408,761	2,240,687	2,111,423	2,048,574
		2,826,345	2,658,271	2,529,007	2,466,158
Non-controlling interest		65,706	44,567	-	-
Total equity		2,892,051	2,702,838	2,529,007	2,466,158

The above balance sheet should be read in conjunction with the accompanying notes.

 Civil Contractors New Zealand Incorporated
 Statement of cash flows
 For the year ended 31 March 2021

Notes	Group		Parent		
	2021 \$	2020 \$	2021 \$	2020 \$	
Cash flows from operating activities					
Receipts from customers		3,149,919	4,334,213	2,166,138	3,306,560
Payments to suppliers and employees		(2,934,978)	(4,137,108)	(2,105,084)	(3,097,361)
Interest received		23,155	28,289	22,597	25,336
Income taxes (paid) / received		(15,529)	17,444	-	32,762
Net GST received		15,690	4,085	8,541	4,613
Net cash inflow/(outflow) from operating activities		238,257	246,923	92,192	271,910
Cash flows from investing activities					
Payments for property, plant and equipment	10	(7,051)	(12,691)	(7,051)	(11,959)
Payments for purchase of investments		(132,914)	(38,604)	(92,913)	(119,605)
Payments for intangible assets	11	(14,142)	(36,157)	(14,142)	(36,157)
Net cash outflow from investing activities		(154,107)	(87,452)	(114,106)	(167,721)
Net increase/(decrease) in cash and cash equivalents					
		84,150	159,471	(21,914)	104,189
Cash and cash equivalents at the beginning of the financial year		979,834	820,363	697,377	593,188
Cash and cash equivalents at end of year	8	1,063,984	979,834	675,463	697,377

The above statement of cash flows should be read in conjunction with the accompanying notes.

1 Summary of significant accounting policies

Civil Contractors New Zealand Incorporated (the Parent) and its subsidiary, Contrafed Publishing Co Limited, (together the Group) is an Incorporated Society.

(a) Basis of preparation

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

Entity reporting

The financial statements for the Parent are for Civil Contractors New Zealand Incorporated as a separate legal entity.

The consolidated financial statements for the Group are for the economic entity comprising Civil Contractors New Zealand Incorporated and its subsidiary, Contrafed Publishing Co Limited. Control exists due to Civil Contractors New Zealand Incorporated being a majority shareholder.

Statutory base

Civil Contractors New Zealand Incorporated was incorporated under the Incorporated Societies Act 1908 on the 15th of August 1944.

The financial statements have been prepared in accordance with the requirements of the Incorporated Societies Act 1908.

The financial statements of the Parent and Group have been prepared in accordance with Tier 2 PBE Standards and disclosure concessions have been applied. The Group is eligible to report in accordance with Tier 2 PBE Standards because it does not have public accountability and it is not large.

Civil Contractors New Zealand Incorporated defines itself as a not for profit entity.

Method of consolidation

The Group financial statements consolidate the financial statements of subsidiaries using the purchase method. Subsidiaries are entities that are controlled, either directly or indirectly, by the Parent. All material transactions between subsidiaries or between the Parent and subsidiaries are eliminated on consolidation.

Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain assets as identified in specific accounting policies below.

Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which each of the entities operate ('the functional currency'). The consolidated financial statements are presented in New Zealand dollars (\$), which is the Parent and Group's functional and presentation currency, rounded to the nearest dollar.

(b) Revenue recognition

Exchange transactions

Revenue comprises the amounts received and receivable for goods and services supplied to customers in the ordinary course of business. Membership subscriptions are recognised in the year of membership to which those subscriptions relate. Membership resignations received within 3 months of balance date are not recognised as revenue. For resignations after 3 months unpaid subscriptions are recognised as bad debts. Interest income is accounted for as earned. Rental income is accounted for as earned.

Non-exchange transactions

Non-exchange transactions are recognised when the payment is received and when the amount can be reliably measured.

Income in advance

Membership subscriptions relating to the following financial year and invoiced before balance date are recorded as income in advance in the financial statements.

1 Summary of significant accounting policies (continued)

(c) Income tax

The income tax expense or revenue for the period is the total of the current income tax charge or credit based on the national income tax rate for each jurisdiction plus/minus any prior years' under/over provisions, plus/minus movements in the deferred tax balance except where the movement in deferred tax is attributable to a movement in reserves.

Movements in deferred tax are attributable to temporary differences between the tax base of assets and liabilities and their carrying amounts in the financial statements and any unused tax losses or credits. Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted. An exception is made for certain temporary differences arising from the initial recognition of an asset or a liability. No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or loss or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only to the extent that it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Income tax for the Parent is calculated using the principle of mutuality, whereby income received from members (i.e. subscriptions) are not taxable, while any associated expenses are not deductible. The allocation of expenses is based on an average of employee time spent on each income-earning activity.

(d) Goods and Services Tax (GST)

The profit and loss component of the statement of comprehensive income has been prepared so that all components are stated exclusive of GST. All items in the balance sheet are stated net of GST, with the exception of receivables and payables, which include GST invoiced.

(e) Leases

(i) Finance leases

Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased asset and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding.

(ii) Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases.

(f) Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

(g) Trade and other receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts.

(h) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and where applicable, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Cost is determined on a first in, first out basis and in the case of manufactured goods, includes direct materials, labour and production overheads. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

1 Summary of significant accounting policies (continued)

(i) Financial instruments

The Parent and Group initially recognises financial instruments when the Parent and Group becomes a party to the contractual provisions of the instrument. The Parent and Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Parent and Group is recognised as a separate asset or liability.

The Parent and Group derecognises a financial liability when its contractual obligations are discharged, cancelled, or expire.

The Parent and Group also derecognises financial assets and financial liabilities when there has been significant changes to the terms and/or the amount of contractual payments to be received/paid.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Parent and Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Parent and Group classifies financial assets as loans and receivables, held-to-maturity and available-for-sale.

The Parent and Group classifies financial liabilities as amortised cost, which includes trade and other payables.

Financial instruments are initially measured at fair value, plus for those financial instruments not subsequently measured at fair value through surplus or deficit, directly attributable transaction costs.

Subsequent measurement is dependent on the classification of the financial instrument, and is specifically detailed in the accounting policies below.

(i) Held-to-maturity

If the Parent and Group has the positive intent and ability to hold debt securities to maturity, then such financial assets are classified as held-to-maturity. Held-to-maturity financial assets are subsequently measured at amortised cost using the effective interest method, less any impairment losses.

Held-to-maturity financial assets comprise term deposits.

(ii) Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are subsequently measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and cash equivalents and trade and other receivables.

(iii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated as available-for sale or are not classified in any of the above categories of financial assets. Available-for-sale financial assets comprise shares in Contrafed Publishing Co Limited. These shares are carried at cost as there is no quoted market. The fair value of these shares cannot be reliably measured due to no active market.

Upon derecognition, the accumulated gain or loss within net assets/equity is reclassified to surplus or deficit.

(iv) Impairment of non-derivative financial assets

A financial asset not subsequently measured at fair value through surplus or deficit is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that the loss event(s) had an impact on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes default or delinquency by a counterparty, restructuring of an amount due to the Parent and Group on terms that the Parent and Group would not consider otherwise, indications that a counterparty or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in the Parent and Group, economic conditions that correlate with defaults or the disappearance of an active market for a security.

1 Summary of significant accounting policies (continued)

(i) Financial instruments (continued)

The Parent and Group considers evidence of impairment for financial assets measured at amortised cost (loans and receivables) at both a specific asset and collective level.

All individually significant assets are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

In assessing collective impairment the Parent and Group uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in surplus or deficit and reflected in an allowance account against loans and receivables or held-to-maturity. Interest on the impaired asset continues to be recognised.

When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through surplus or deficit.

(j) Property, plant and equipment

All property, plant and equipment is stated at historical cost less depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Cost may also include transfers from equity of any gains/losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All costs are charged to the profit and loss component of the statement of comprehensive income during the financial period in which they are incurred.

Land is not depreciated. Depreciation of property, plant and equipment is calculated using diminishing value income tax rates so as to expense the cost of the assets over their useful lives. The rates are as follows:

Buildings	2.0%
Furniture, fittings and office equipment	18.0 - 67.0%
Computer equipment	33.0 - 50.0%

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the profit and loss component of the statement of comprehensive income.

Revaluations

Civil Contractors New Zealand Incorporated's accounting policy was to revalue land and buildings every five years. It has been concluded that the continual revaluation of the land and buildings cannot be justified for cost-benefit reasons. The land and buildings were last revalued in December 2004. Since then Civil Contractors New Zealand Incorporated has been applying modified historical cost.

(k) Intangible assets

Goodwill represents the excess of the purchase consideration over the fair value of net assets, acquired at the time of acquisition. Goodwill is tested annually for impairment. Brand names are recognised at cost. They are regarded as having indefinite useful lives as there is no foreseeable limit to the period they are expected to be useful. Brand names are tested annually for impairment.

Separately acquired trademarks are shown at historical cost. They are regarded as having an indefinite useful life and are tested annually for impairment.

1 Summary of significant accounting policies (continued)

(k) Intangible assets (continued)

Website costs are capitalised on the basis of the costs incurred to acquire and bring to use the website. These costs are amortised over their estimated useful life of 4 years.

(l) Comparative balances

Comparative balances have been reclassified and restated to conform with changes in presentation and classification adopted in the current period.

(m) Changes in accounting policies

There have been no significant changes in accounting policies during the current year. Accounting policies have been applied on a basis consistent with prior year.

2 Critical accounting estimates and judgements

Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

Deferred tax asset on carried forward tax losses.

The Group and Parent have incurred tax losses of \$166,916 (2020: \$200,832) over the last few financial years. Deferred tax has only been recognised on these losses up to the value of the deferred tax liabilities of the Parent on the basis that the remaining losses will not be able to be utilised against future taxable income. As a result, there is an unrecognised deferred tax asset of \$41,551 (2020: \$31,324) in relation to unused tax losses, see notes 7 and 12.

3 Financial instruments

Financial instruments by category

	Group		Parent	
	2021	2020	2021	2020
	\$	\$	\$	\$
Financial assets as per balance sheet				
Loans and receivables				
Cash and cash equivalents	1,063,984	979,834	667,797	697,377
Trade and other receivables	390,963	221,943	236,227	144,771
Held-to-maturity				
Term deposits	1,069,242	936,329	1,036,908	936,329
Available-for-sale				
Shares in Contrafed	-	-	22,400	22,400
	<u>2,524,189</u>	<u>2,138,106</u>	<u>1,963,332</u>	<u>1,800,877</u>
Financial liabilities at amortised cost				
Trade and other payables	321,114	247,083	224,418	161,034
	<u>321,114</u>	<u>247,083</u>	<u>224,418</u>	<u>161,034</u>

4 Revenue

	Group		Parent	
	2021	2020	2021	2020
	\$	\$	\$	\$
Exchange revenue				
Services	411,538	499,042	163,259	209,908
NEOC/REOC income	88,667	71,916	88,667	71,916
Sponsorship	121,685	142,851	121,685	142,851
Subscriptions income	1,534,281	1,610,162	1,534,281	1,610,162
Functions income	136,625	473,784	136,625	473,784
Awards income	-	18,850	-	18,850
Advertising income	756,976	792,428	-	-
Trade certification income	90,753	12,047	90,753	12,047
Conference income	-	647,215	-	647,215
Sundry income	40,898	11,811	14,712	18,211
Dividends	398	531	-	-
	<u>3,181,821</u>	<u>4,280,637</u>	<u>2,149,982</u>	<u>3,204,944</u>
Non-exchange revenue				
Sundry income	49,207	-	49,207	-
	<u>49,207</u>	<u>-</u>	<u>49,207</u>	<u>-</u>
Total revenue	<u>3,231,028</u>	<u>4,280,637</u>	<u>2,199,189</u>	<u>3,204,944</u>

Civil Contractors New Zealand Incorporated
 Notes to the financial statements
 For the year ended 31 March 2021
 (continued)

5 Expenses

	Group		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$
<i>Depreciation</i>				
Land and buildings	7,871	8,032	7,871	8,032
Fixtures and fittings and office equipment	11,619	17,555	6,037	6,647
Computer equipment	5,031	6,228	5,031	6,228
Total depreciation	<u>24,521</u>	<u>31,815</u>	<u>18,939</u>	<u>20,907</u>
<i>Amortisation</i>				
Amortisation	11,220	5,628	11,220	5,628
Total depreciation and amortisation	<u>35,741</u>	<u>37,443</u>	<u>30,159</u>	<u>26,535</u>
Accident compensation levy	2,590	2,714	1,781	1,614
Accounting fees	79,724	67,346	69,637	57,259
Advertising & promotion	14,108	32,769	11,380	25,432
Audit fees	41,628	34,754	32,134	26,811
Award costs	-	33,964	-	44,464
Bad debts	29,507	23,645	29,507	20,651
Bank fees & interest	4,103	3,899	3,013	2,935
Careers promotion	11,903	51,014	13,750	51,014
CEO expenses	6,304	10,662	6,304	10,662
Conference expenses	7,696	574,069	7,696	574,069
Contrafed subscriptions	-	-	41,766	44,410
Council costs	20,251	37,811	20,251	37,811
Entertainment	639	1,952	-	-
Fringe benefit tax	17,500	14,969	17,500	14,969
Functions	143,396	431,196	143,396	431,196
General expenses	74,176	93,565	35,595	46,226
Hire of plant & equipment	5,742	6,091	-	-
Industry liaison	13,929	12,748	13,929	12,748
Industry projects	2,925	14,893	2,925	14,893
Insurance	37,082	32,103	28,880	24,668
IT costs	34,769	23,751	8,649	4,140
Kiwisaver employer contributions	25,896	27,574	25,896	27,574
Legal & consulting fees	10,821	28,240	10,821	18,983
N3 Benefits Purchases	25,000	25,000	25,000	25,000
NEOC/REOC expenses	81,620	77,068	81,620	77,068
Office equipment & maintenance	101,838	37,813	101,345	34,207
Postage & couriers	12,535	6,413	12,535	6,340
Power & utilities	35,616	35,176	33,166	32,047
Printing & stationery	29,261	20,538	24,591	13,212
Public relations	2,236	5,025	2,236	5,525
Publication costs	20,987	16,629	33,088	28,730
Regional and technical manager expenses	102,593	116,813	102,593	116,813
Rent	48,193	31,667	-	-
Roadshow expenses	-	40,943	-	40,943
Salaries	1,266,048	1,330,701	968,639	1,013,169
Sponsorship	50,468	38,051	50,468	38,051
Staff training & recruitment	34,230	6,442	32,647	3,521
Subscriptions	26,348	30,048	26,348	30,048
Telephone & internet	22,322	25,178	16,162	16,642
Trade certification expenses	6,834	2,974	6,834	2,974
Travel & accomodation	67,016	97,572	63,816	91,308
Website maintenance	21,521	18,747	21,521	7,249
	<u>2,539,355</u>	<u>3,522,531</u>	<u>2,127,419</u>	<u>3,075,377</u>

 Civil Contractors New Zealand Incorporated
 Notes to the financial statements
 For the year ended 31 March 2021
 (continued)

6 Finance (income) costs - net

	Group		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$
Finance income				
Interest	(23,155)	(28,289)	(22,597)	(25,336)
Total finance income	<u>(23,155)</u>	<u>(28,289)</u>	<u>(22,597)</u>	<u>(25,336)</u>
Net finance (income) costs	<u>(23,155)</u>	<u>(28,289)</u>	<u>(22,597)</u>	<u>(25,336)</u>

7 Income tax expense

	Group		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$
(a) Income tax expense				
Current tax	51,275	17,144	-	-
Deferred tax	(2,006)	(2,016)	-	-
Income tax expense	<u>49,269</u>	<u>15,128</u>	<u>-</u>	<u>-</u>
(b) Numerical reconciliation of income tax expense to prima facie tax payable				
Surplus/(Deficit) before income tax expense	238,482	179,179	62,849	128,368
Income tax at 28%	66,775	50,170	17,598	35,943
Less tax effect of permanent differences				
Non assessable income and expenses	(27,733)	(52,317)	(27,825)	(53,218)
Unused tax losses for which no deferred tax asset has been recognised	10,227	17,275	10,227	17,275
Income tax expense	<u>49,269</u>	<u>15,128</u>	<u>-</u>	<u>-</u>
(c) Unrecognised deferred tax balances				
Unused tax losses for which no deferred tax asset has been recognised	41,551	31,324	41,551	31,324
Unrecognised deferred tax balances	<u>41,551</u>	<u>31,324</u>	<u>41,551</u>	<u>31,324</u>

8 Cash and cash equivalents

	Group		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$
Bank balances	1,056,257	979,773	667,797	697,377
Deposits at call	7,666	-	7,666	-
Petty cash	61	61	-	-
	<u>1,063,984</u>	<u>979,834</u>	<u>675,463</u>	<u>697,377</u>

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.

9 Trade and other receivables from exchange transactions

Notes	Group		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$
Trade receivables	264,782	185,576	110,046	30,753
Related party receivables	19 -	-	-	77,651
Prepayments	17,475	28,400	14,038	19,851
Accrued income	126,181	36,367	126,181	36,367
GST receivable	-	-	-	4,139
	<u>408,438</u>	<u>250,343</u>	<u>250,265</u>	<u>168,761</u>

Receivables are non interest bearing and are generally on terms from 30 to 90 days.

As at 31 March 2021, no receivables were impaired (2020: nil).

See note 19 for further details on the related party receivables.

10 Property, plant and equipment

Group	Land and buildings \$	Fixtures and fittings and office equipment \$	Computer equipment \$	Total \$
At 1 April 2019				
Cost	1,053,333	389,424	282,346	1,725,103
Accumulated depreciation	(140,630)	(334,787)	(272,355)	(747,772)
Net book amount	<u>912,703</u>	<u>54,637</u>	<u>9,991</u>	<u>977,331</u>
At 31 March 2020				
Cost	1,053,333	359,824	286,870	1,700,027
Accumulated depreciation	(148,662)	(318,293)	(278,583)	(745,538)
Net book amount	<u>904,671</u>	<u>41,531</u>	<u>8,287</u>	<u>954,489</u>
Year ended 31 March 2021				
Opening net book amount	904,671	41,531	8,287	954,489
Additions	-	982	6,069	7,051
Disposals	-	(556)	(929)	(1,485)
Depreciation charge (note 5)	(7,871)	(11,619)	(5,031)	(24,521)
Closing net book amount	<u>896,800</u>	<u>30,338</u>	<u>8,396</u>	<u>935,534</u>
At 31 March 2021				
Cost	1,053,333	354,927	289,311	1,697,571
Accumulated depreciation	(156,533)	(324,589)	(280,915)	(762,037)
Net book amount	<u>896,800</u>	<u>30,338</u>	<u>8,396</u>	<u>935,534</u>

10 Property, plant and equipment (continued)

Parent	Land and buildings \$	Fixtures and fittings and office equipment \$	Computer equipment \$	Total \$
At 1 April 2019				
Cost	1,053,333	251,621	282,346	1,587,300
Accumulated depreciation	(140,630)	(224,608)	(272,355)	(637,593)
Net book amount	<u>912,703</u>	<u>27,013</u>	<u>9,991</u>	<u>949,707</u>
At 31 March 2020				
Cost	1,053,333	259,056	286,870	1,599,259
Accumulated depreciation	(148,662)	(231,255)	(278,583)	(658,500)
Net book amount	<u>904,671</u>	<u>27,801</u>	<u>8,287</u>	<u>940,759</u>
Year ended 31 March 2021				
Opening net book amount	904,671	27,801	8,287	940,759
Additions	-	982	6,069	7,051
Disposals	-	(430)	(929)	(1,359)
Depreciation charge (note 5)	(7,871)	(6,037)	(5,031)	(18,939)
Closing net book amount	<u>896,800</u>	<u>22,316</u>	<u>8,396</u>	<u>927,512</u>
At 31 March 2021				
Cost	1,053,333	259,258	289,311	1,601,902
Accumulated depreciation	(156,533)	(236,942)	(280,915)	(674,390)
Net book amount	<u>896,800</u>	<u>22,316</u>	<u>8,396</u>	<u>927,512</u>

CCNZ's Executive Council had Margan House, 21 Fitzherbert Terrace, Thorndon revalued by an independent valuer, CBRE Wellington. The valuation was completed on 1 November 2020, which places the value at \$1,700,000.

11 Intangible assets

Group	Patents and other rights	Trademark	Website & Software	Total
	\$	\$	\$	\$
At 1 April 2019				
Cost	22,892	16,580	14,704	54,176
Accumulated amortisation and impairment	(2,892)	-	(1,532)	(4,424)
Net book amount	<u>20,000</u>	<u>16,580</u>	<u>13,172</u>	<u>49,752</u>
At 31 March 2020				
Cost	22,892	16,580	50,860	90,332
Accumulated amortisation and impairment	(2,892)	-	(7,159)	(10,051)
Net book amount	<u>20,000</u>	<u>16,580</u>	<u>43,701</u>	<u>80,281</u>
Year ended 31 March 2021				
Opening net book amount	20,000	16,580	43,701	80,281
Additions	-	-	14,142	14,142
Amortisation charge (note 5)	-	-	(11,220)	(11,220)
Closing net book amount	<u>20,000</u>	<u>16,580</u>	<u>46,623</u>	<u>83,203</u>
At 31 March 2021				
Cost	22,892	16,580	65,002	104,474
Accumulated amortisation and impairment	(2,892)	-	(18,379)	(21,271)
Net book amount	<u>20,000</u>	<u>16,580</u>	<u>46,623</u>	<u>83,203</u>
Parent				
		Trademark	Website & Software	Total
		\$	\$	\$
At 1 April 2019				
Cost		16,580	14,704	31,284
Accumulated amortisation and impairment		-	(1,532)	(1,532)
Net book amount		<u>16,580</u>	<u>13,172</u>	<u>29,752</u>
At 31 March 2020				
Cost		16,580	50,860	67,440
Accumulated amortisation and impairment		-	(7,159)	(7,159)
Net book amount		<u>16,580</u>	<u>43,701</u>	<u>60,281</u>
Year ended 31 March 2021				
Opening net book amount		16,580	43,701	60,281
Additions		-	14,142	14,142
Amortisation charge (note 5)		-	(11,220)	(11,220)
Closing net book amount		<u>16,580</u>	<u>46,623</u>	<u>63,203</u>
At 31 March 2021				
Cost		16,580	65,002	81,582
Accumulated amortisation and impairment		-	(18,379)	(18,379)
Net book amount		<u>16,580</u>	<u>46,623</u>	<u>63,203</u>

Amortisation of \$11,220 has been included in depreciation and amortisation expense in the Group and Parent's statement of comprehensive income (2020: \$5,628).

12 Deferred tax assets/(liabilities)

	Group		Parent	
	2021	2020	2021	2020
	\$	\$	\$	\$
The balance comprises temporary differences attributable to:				
Plant and equipment	(9,403)	(31,968)	(9,403)	(31,968)
Total deferred tax assets/(liabilities)	<u>(9,403)</u>	<u>(31,968)</u>	<u>(9,403)</u>	<u>(31,968)</u>
Set-off of deferred tax liabilities pursuant to set-off provisions				
	15,481	36,040	9,403	31,968
Net deferred tax assets/(liabilities)	<u>6,078</u>	<u>4,072</u>	<u>-</u>	<u>-</u>
Movements - Group				
	Property, plant and equipment	Provisions	Other	Total
	\$	\$	\$	\$
At 1 April 2019				
(Charged)/credited to the statement of comprehensive income	(30,642)	7,649	25,049	2,056
At 31 March 2020	<u>(31,969)</u>	<u>11,130</u>	<u>24,911</u>	<u>4,072</u>
At 1 April 2020				
(Charged)/credited to the statement of comprehensive income	22,566	(836)	(19,724)	2,006
At 31 March 2021	<u>(9,403)</u>	<u>10,294</u>	<u>5,187</u>	<u>6,078</u>
Movements - Parent				
At 1 April 2019				
(Charged)/credited to the statement of comprehensive income	(30,642)	5,593	25,049	-
At 31 March 2020	<u>(31,969)</u>	<u>7,058</u>	<u>24,911</u>	<u>-</u>
At 1 April 2020				
(Charged)/credited to the statement of comprehensive income	(31,969)	7,058	24,911	-
At 31 March 2021	<u>(9,403)</u>	<u>4,216</u>	<u>5,187</u>	<u>-</u>

13 Trade and other payables

	Group		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$
Trade payables	186,186	138,493	129,044	88,104
Employee entitlements	64,131	58,512	46,782	46,565
Accrued expenses	119,853	99,285	82,058	67,620
GST payable	32,999	17,309	4,402	-
Credit cards	15,075	9,305	13,316	5,310
	<u>418,244</u>	<u>322,904</u>	<u>275,602</u>	<u>207,599</u>

14 Reserves and retained earnings

	Group		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$
(a) Reserves				
Property, plant and equipment revaluation reserve	417,584	417,584	417,584	417,584
Total reserves	<u>417,584</u>	<u>417,584</u>	<u>417,584</u>	<u>417,584</u>

(b) Retained earnings

Movements in retained earnings were as follows:

	Group		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$
Balance at 1 April	2,240,687	2,085,240	2,048,574	1,920,206
Net surplus / (deficit) for the year	168,074	155,447	62,849	128,368
Balance at 31 March	<u>2,408,761</u>	<u>2,240,687</u>	<u>2,111,423</u>	<u>2,048,574</u>

15 Members surplus/(deficit) for the year

	2021 \$	2020 \$
National Office		
Surplus before branch levies	138,250	251,849
Branch levies	(133,260)	(139,354)
National office surplus / (deficit) for the year	<u>4,990</u>	<u>112,495</u>
Branches		
Northland	7,102	16,799
Auckland	13,638	11,864
Waikato	3,789	(4,941)
Bay of Plenty	3,617	1,501
Hawkes Bay	8,546	(9,798)
Taranaki	2,569	940
Wanganui	381	4
Manawatu	10,352	(9,359)
Wellington/Wairarapa	1,046	(2,984)
Nelson/Marlborough	1,321	(5,037)
Canterbury	1,561	23,715
Otago	(6,929)	(256)
Southland	(2,871)	(6,575)
Total branches surplus / (deficit) for the year	<u>44,122</u>	<u>15,873</u>
Income tax expense	-	-
Net effect of parent consolidation entries	13,737	-
Parent surplus/(deficit) for the year	<u>62,849</u>	<u>128,368</u>
Subsidiaries		
Contrafed Publishing Co Limited	175,633	57,211
Total subsidiaries surplus	<u>175,633</u>	<u>57,211</u>
Income tax expense	(49,269)	(15,128)
Surplus attributable to non-controlling interest	(21,139)	(15,004)
Group members surplus/(deficit) for the year	<u>168,074</u>	<u>155,447</u>

16 Contingencies

As at 31 March 2021, Civil Contractors New Zealand Incorporated (the Parent), as majority shareholder of Contrafed Publishing Co Limited, has agreed to provide ongoing support to Contrafed Publishing Co Limited if called upon. Such support will comprise the contribution of additional funds to Contrafed Publishing Co Limited up to a maximum sum of \$200,000 (2020: \$200,000).



17 Commitments

Operating lease commitments

The Group leases equipment and vehicles. There is no option for renewal or purchase in respect of plant and equipment held by the Parent. Contrafed Publishing Co Limited leases its premises with a right of renewal at the end of the lease term.

	Group		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$
Within one year	59,014	72,476	11,514	24,976
After one year but not more than five years	6,677	65,994	2,720	14,234
Total	<u>65,691</u>	<u>138,470</u>	<u>14,234</u>	<u>39,210</u>

On 21 January 2020, CCNZ entered into a contract with Te Papa for venue hire and catering for the conference that was planned to be held in July 2020. Although this was cancelled due to COVID-19, CCNZ is committed to this expense for the 2021 conference. As at 31 March 2021, the commitment total is \$50,335.

18 Investments

The Parent's investment in subsidiaries comprises shares at cost. Significant subsidiaries comprise:

Name of entity	Principal activities	Interest held by the Parent	
		2021 %	2020 %
Contrafed Publishing Co Limited	Publishing company	83.27	83.27

The reporting date of the Parent and Group is 31 March.

19 Related parties

Key management personnel of the Group consist of the CEO and senior management. The total remuneration of key management personnel is set out below:

	2021	2020
Total remuneration	\$447,007	\$480,586
Number of FTE	2	2

During the year, Civil Contractors New Zealand Incorporated have used Dentons Kensington Swan for legal work. Paul Buetow, a legal advisor to the Executive Council of Civil Contractors New Zealand Incorporated is also a partner at Dentons Kensington Swan (an associate member of Civil Contractors New Zealand Incorporated). Total legal fees paid to Dentons Kensington Swan during the year ended 31 March 2021 were \$5,079 (2020: \$14,945).

Directors of Civil Contractors New Zealand Incorporated are also members of the society, and Civil Contractors New Zealand Incorporated has received income for the director's firms in the form of subscriptions, sponsorship and other income. All income has been received on an arm's length basis.

Contrafed Publishing Co Limited (related party of the Parent)

Civil Contractors New Zealand Incorporated owns 22,400 shares (83.27% ownership) in Contrafed Publishing Co Limited (2020: 22,400, 83.27% ownership). During the 2020 year Civil Contractors New Zealand Incorporated purchased an additional 1,000 shares in Contrafed from the New Zealand Local Government Association.

19 Related parties (continued)

During the 2021 financial year Civil Contractors New Zealand Incorporated purchased subscriptions of \$41,858 (2020: \$44,410), awards costs of nil (2020: \$10,500), advertising services of \$10,865 (2020: \$17,970) publication services of \$12,100 (2020: \$12,100) and public relation services of nil (2020: \$500) from Contrafed Publishing Co Limited. During the year, Contrafed Publishing Co Limited repaid the advance from Civil Contractors New Zealand Incorporated (2020: advance of \$77,651). The advance was interest free and repayable on demand.

Civil Contractors New Zealand Incorporated is willing to provide on-going financial support to Contrafed Publishing Co Limited if called upon. Such support will comprise the contribution of additional funds to Contrafed Publishing Co Limited up to a maximum sum of \$200,000 (2020: \$200,000). Such funds would be contributed only if requested by Contrafed Publishing Co Limited, and the structure by which such funds would need to be determined at the time any such request for support is received. Refer to note 16 for further details in relation to this.

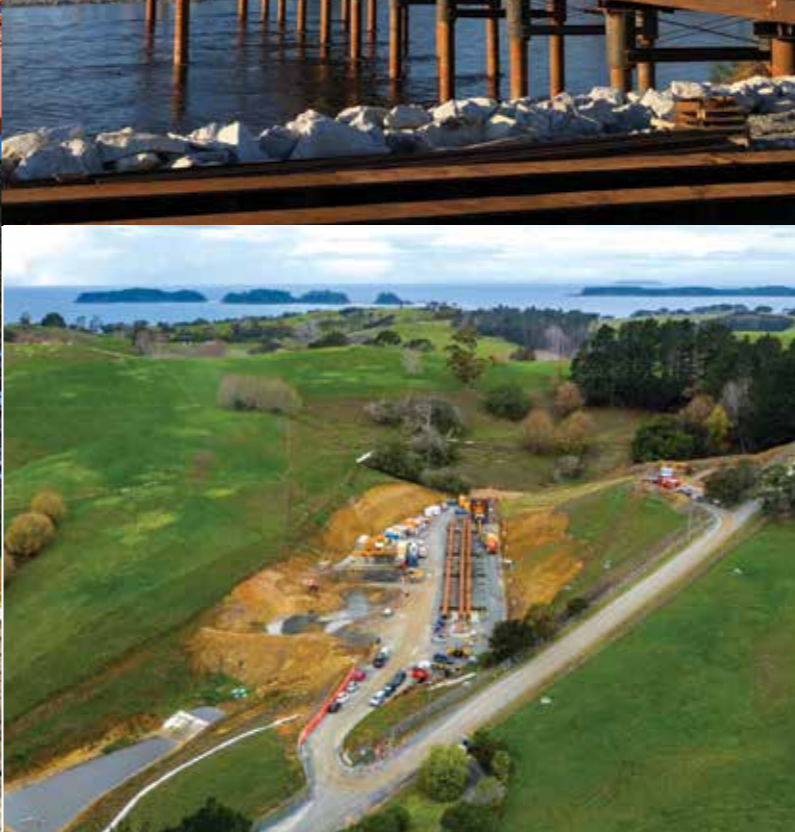
Civil Contractors New Zealand Incorporated has a facility agreement with Contrafed Publishing Co Limited dated 7 September 2009 and is secured by a first ranking General Security Deed of the same date. The term of the loan is that when the subsidiary bank account credit balance exceeds \$250,000, any excess above this amount is repayable to the lender. No interest is payable unless demanded by the lender at twelve months notice.

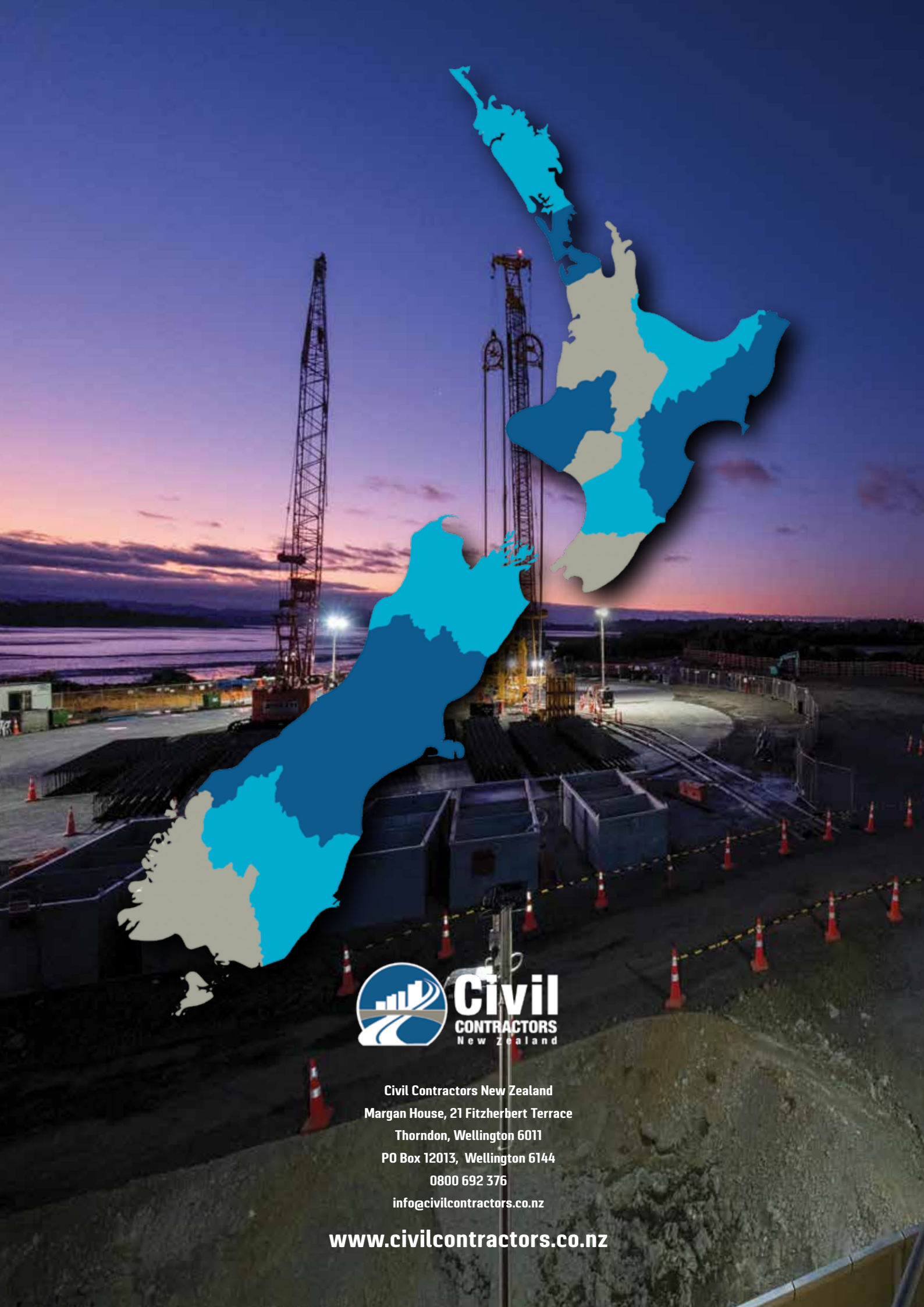
20 Events occurring after the reporting period

There were no events occurring subsequent to balance date which require adjustment to or disclosure in the financial statements.

21 Impacts of COVID-19

On 11 March 2020, the World Health Organisation (WHO) declared the COVID-19 outbreak a global pandemic. As a result, throughout the 2021 year, CCNZ cancelled a number of branch and national events (including the 2020 NEOC, Annual Conference and Awards). The Executive Council also agreed to use some of CCNZ's cash reserves to offer all existing contractor and major associate members a two months fee-free period for April and May 2020 and made substantial reductions in budgeted expenditure. The discount, strong advocacy and communication on COVID issues and the development of protocols that allowed contractors to work under various COVID levels has meant that CCNZ membership has grown throughout 2020 and early 2021. Should further extensive outbreaks of COVID occur this will impact on members and may impact on the future CCNZ retention and recruitment of members.





Civil Contractors New Zealand
Margan House, 21 Fitzherbert Terrace
Thorndon, Wellington 6011
PO Box 12013, Wellington 6144
0800 692 376
info@civilcontractors.co.nz

www.civilcontractors.co.nz